## Third Quarter 2010

# **Defined Contribution Performance Evaluation**

# State of Nevada

Deferred Compensation - Hartford Deferred Compensation - ING

# **MERCER**



All services provided by Mercer Investment Consulting, Inc.

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# **Executive Summary – Plan Highlights**

# Assets and Participant Activity<sup>1</sup>

### Combined Providers - Total Assets

- The Total Plan assets totaled \$510.3 million at September 30, 2010, increasing \$31.7 million (up 6.6%) from the prior quarter-end.
- The Plan's total assets were invested 45.4% in Hartford General Account, 6.2% in ING Stable Value, 6.2% in Hartford MidCap HLS, 5.7% in Invesco Van Kampen Equity and Income, and 5.1% in Victory Diversified Stock Fund. The other investment options each held less than 5% of the plan's total assets.

### **Deferred Compensation – Hartford**

- Assets in Hartford totaled \$420.8 million at September 30, 2010, increasing \$25.8 million (up 6.5%) from the prior quarter-end.
- As of quarter-end, there were 9,193 participants with an account balance on the Hartford platform. Of those participants, 5,292 are actively contributing to the plan. The average account balance is \$45,775.

### **Deferred Compensation – ING**

- Assets in ING totaled \$89.5 million at September 30, 2010, increasing \$5.9 million (up 7.1%) from the prior quarter-end.
- As of quarter-end, there were 3,670 participants with an account balance on the ING platform. Of those participants, 2,501 are actively contributing to the plan. The average account balance is \$24,391.

## Actions and Changes to the Plan

### During the quarter:

- Evergreen Special Values Fund has been merged into the Wells Fargo Advantage Special Small Cap Value Fund as of mid-July. The fund retains the prior management team; namely, Jim Tringas will continue to manage the fund under a classic value style and with a low-turnover approach.
- Consistent with the previously announced acquisition of Columbia Management by Ameriprise Financial, the RiverSource Mid Cap Value Fund has been renamed Columbia Mid Cap Value Opportunity Fund.

### Subsequent to quarter-end:

An international equity core search will be presented to the Committee to replace the AllianceBernstein International Value Fund.

<sup>&</sup>lt;sup>1</sup> Hartford assets (and Total Assets) exclude the FICA plans.

# **Executive Summary**

### Watch List

### **Hartford General Account (Hartford)**

- This fund was placed on Watch in June 2009 due to a decline in credit ratings by major rating agencies.
- The stated annual crediting rate decreased in 2010 to 4.75%, from 5.00% in 2009. Assets in the General Account are pooled, and participants are subject to the credit risk of the insurance company. The Committee should be cognizant of the inherent transparency risks involved with a general account. The February 6, 2009 downgrade of The Hartford Life Insurance Company from Aa3 to A1 (Moody's) triggered the removal of Hartford from the Mercer universe of annuity and GIC providers. Ratings from the three rating agencies have remained unchanged during the recent quarter. The ratings currently stand at A- (Fitch), A3 (Moody's), and A (S&P).
- As part of the full transparency promised by The Hartford at the August 2009 Nevada Committee meeting, The Hartford has directed Mercer to review the quarterly filings (10Qs and supplemental reports) for information on the general account's composition and performance. The "security profile report," which shows the general account sector breakdown, was discontinued effective 3Q 2009, so Mercer relies exclusively on the quarterly and annual filings for data. The exhibits found in these filings are specific to the Life company (of Hartford Financial Services Group, Inc.) and are not precise figures relevant to the general account assets. These exhibits provide an estimate of the holdings and performance of the general account assets and do not fully capture all the exposures and risks.
- Mercer will continue to monitor the investment portfolio for any significant changes in sector allocation and quality distribution. We will also continue to monitor the credit ratings of The Hartford.

### Invesco Van Kampen Equity & Income Fund (Hartford)

- This fund was placed on Watch in February 2010 due to the manager change on the fixed income sleeve post the Invesco acquisition of Van Kampen funds.
- The previously announced sale of Morgan Stanley's retail asset management business to Invesco closed on June 1, 2010. Invesco has been added to the Van Kampen fund names (e.g., Van Kampen Equity & Income Fund became Invesco Van Kampen Equity & Income Fund).
- For the Invesco Van Kampen Equity & Income Fund, Tom Bastian remains the lead manager of the equity and convertible bonds portion, and the fixed-income portion has been taken over by Chuck Burge and Cynthia Brien of Invesco. The majority of the fixed income portfolio will include government bonds and high-grade corporates.
- While the fund underperformed its index and the Mercer Mutual Fund US Balanced Universe median for the 1-, 3- and 5-year periods, the fund outperformed both benchmarks for the recent quarter. Overweight to financials and health care detracted from performance for the quarter. Mercer recommends keeping Invesco Van Kampen Equity & Income fund on Watch until we have the opportunity to assess the strategy in its new environment and witness sustained positive performance.

### Lazard U.S. Mid Cap Equity Fund (ING)

- This fund was placed on Watch in May 2008 due to the fund's underperformance in 2007. Additionally, in early 2009, co-portfolio manager Gary Busser transferred off the strategy to the centralized research team.
- For the quarter and 1-year period, Lazard approximately matched the Russell Midcap index and ranked in the top quartile of the Mercer Mutual Fund US Equity Mid Cap Core Universe. The fund underperformed the index for the 3-, 5- and 7-year periods, but outperformed the index and

universe median for the 10-year period. Stock selection within the industrials, financials, health care, and materials sectors benefited results for the quarter.

Mercer would like to see a sustained period of improved performance before removing this fund from Watch.

### **Oppenheimer Main Street Small Cap Fund (Hartford)**

- This fund was placed on Watch in August 2009 due to the investment team's departure in May 2009. The prior team was replaced by a new 12-member investment team, with several members coming from RS Investment Management. OppenheimerFunds did not retain any members of the team that previously managed these strategies.
- The portfolio transition has gone smoothly so far, with positions trimmed from ~1,500 stocks (with the old team) to the current 500 − 700 range (with the new team). The team intends to mitigate risk by adopting sector weights similar to those of the benchmark, while adding value through its stock selection process. Matthew Siehl and Raman Vardharaj are the two co–portfolio managers running the Main Street Small Cap Fund, with Mani Govil as the team leader for all strategies. They adopted a blended approach of running two "sleeves," one based on purely quantitative factors and another based on fundamental screens. This bottom-up process produces roughly 400 − 600 stocks under the quantitative sleeve, and an additional 50 − 125 stocks using the fundamental sleeve. At quarter-end, the portfolio was positioned within the ranges for both sleeves.
- Although the fund's performance has kept pace with the index over the last year, Mercer recommends keeping this fund on Watch and will continue to monitor the investment process and performance of the new team.

### Mutual Global Discovery Fund (Hartford)

- This fund was placed on Watch in February 2010 due to the investment team's departure. In December 2009, portfolio managers Anne Gudefin and Chuck Lahr left the fund to start up a fundamental equity platform at PIMCO, a large fixed-income based firm. Co-managers Peter Langerman and Phillippe Brugere-Trelat took over the management of the Mutual Global Discovery fund. Langerman also serves as the firm's CEO and CIO.
- For the quarter, the fund underperformed the MSCI World Index and placed in the 95th percentile of the Mercer Mutual Fund Global Equity Universe. Except for the quarter and 1-year period, the fund outperformed the index and placed at or close to the top decile for all other periods evaluated. Since the management change, cash allocation has been trending downward (from 28.0% at the end of 2009 to 10.6% at the end of 2q10 to 5.2% at the end of 3q10).
- Mercer recommends keeping this fund on Watch until it is certain that key professional turnover has not negatively affected fund performance.

## **Terminate**

### AllianceBernstein International Value Fund (Hartford)

In July 2010, AllianceBernstein announced that Lisa Shalett, Head of Growth Equities, will leave the firm to become the head of Bank of America's private wealth business. Sharon Fay, Head of Value Equities, has been named CIO of Equities and will oversee both the Growth and Value products. While the creation of this role may be a positive step for the firm, we believe that it will serve to lessen Fay's focus on the international value strategy.

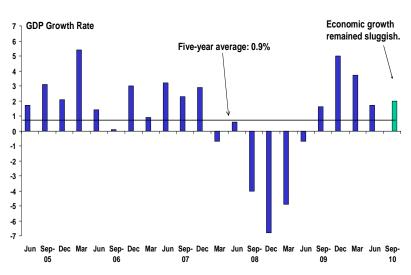
- AllianceBernstein underperformed the MSCI EAFE Index and the Mercer Mutual Fund International Equity Universe Median for all cumulative periods measured, with the exception of the most recent quarter. Longer-term performance has been dragged down by poor results in 2007 and 2008, with both periods placing at or close to the bottom decile of its universe.
- At the August meeting, the Committee approved to replacement of AllianceBernstein International Value Fund. Mercer will present the search candidates for a new international equity manager at the upcoming meeting.

### **Economic Environment**

For Periods Ending September 2010

### **Economic Profile**

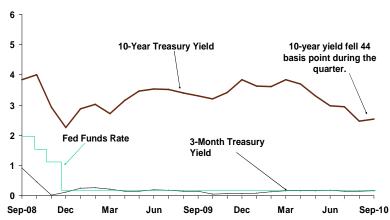
### **GDP Growth Rate**



- The economic recovery continued at a modest pace during the quarter, held back by a worsening trade balance and the ongoing housing slump. The initial government estimate shows GDP grew during the third quarter at an annual rate of 2.0%
- The labor market remained weak as government job-cutting continued and private sector job growth remained tepid. The unemployment rate increased slightly to 9.6%.
- Retail sales picked up during the quarter as back-to-school spending and retailer discounts boosted sales. Consumer confidence slipped in September amid concerns over high unemployment and unfavorable business conditions.
- Home prices increased 3.2% on a year-over-year basis in July, but the housing market remained dismal as existing home sales plunged 27.2% in July to their lowest level in 15 years and the number of households falling behind on their mortgages for the first time increased.

### **Interest Rates and Inflation**

### **Treasury Yields**



- The Fed is expected to purchase Treasury bonds in November in an effort to stimulate the economy and abate deflation concerns. The target range for the federal funds rate remained at 0% to 0.25%.
- Short-term rates edged down as the 3-month T-bill yield decreased two basis points, ending the quarter at 0.16%.
- The yield on 10-year Treasuries ended the quarter at 2.53%, down 44 basis points since June. The 2-year yield fell 19 to 0.42%. The 2- to 10-year yield slope narrowed by 25 basis points.
- The yield on 30-year Treasuries fell 22 basis points to 3.69%.
- Consumer prices increased 1.1% on a year-over-year basis. Core prices rose 0.8% for the trailing year, the lowest 12-month gain since 1961.

# **Equity Market Performance**

For Periods Ending September 2010

# **Domestic Equity Market Performance**



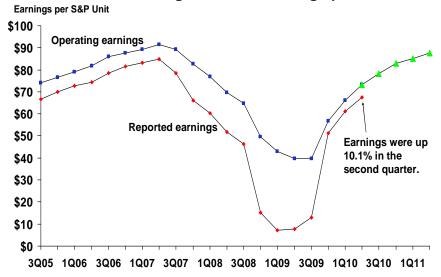
- The stock market rallied during the quarter on expectations of further quantitative easing by the Fed, reversing most of the second quarter losses. Overall, higher beta stocks and companies with higher longterm earnings growth outperformed. The S&P 500 Index and the Russell 1000 Index gained 11.3% and 11.6% respectively.
- Mid cap stocks, up 13.3%, outperformed large and small cap stocks.
   Small cap stocks gained 11.3%.
- Growth outperformed value by a significant margin across the market cap spectrum. Mid cap growth stocks, up 14.7%, were the strongest performers. Small cap value stocks, up 9.7%, were the weakest performers.
- All sectors within the Russell 1000 Index posted positive returns during the quarter. Telecommunication services and materials were the strongest-performing sectors. Financials lagged all sectors as the banking industry posted negative returns.

### **Russell 1000 Sector Returns**

Sector	Qtr Return	Weight*
Consumer Discretionary	15.8	11.1
Consumer Staples	10.9	10.2
Energy	13.0	10.6
Financials	5.4	15.9
Health Care	8.7	11.8
Industrials	14.0	11.0
Information Technology	11.9	18.5
Materials	18.1	4.0
Telecommunication Services	20.4	3.1
Utilities	12.0	3.7

Source: Returns and security data for the Russell indices are provided by Russell/Mellon Analytical Services. Russell indices are trademarks/service marks of the Frank Russell Company.

### **S&P 500 Trailing 4-Quarter Earnings per Unit**



Russell® is a trademark of the Frank Russell Company.

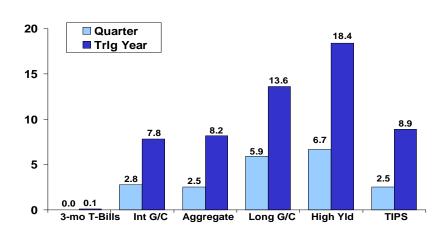
<sup>\*</sup>May not add to 100% due to rounding.

### **Fixed Income Market Performance**

For Periods Ending September 2010

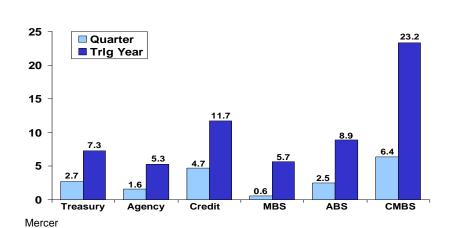
## **Fixed Income Market Performance**

### **Performance by Maturity and Sector**

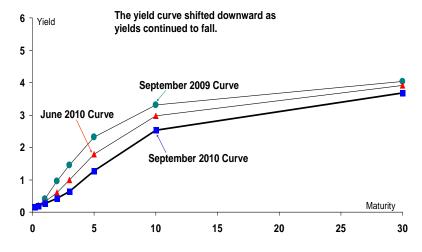


- The bond market delivered solid returns in the third quarter as slow economic growth and low inflation risks continued to fuel demand. The Barclays Capital Aggregate Bond Index gained 2.5%.
- Treasuries were up 2.7% for the quarter as yields continued to fall.
- The Barclays Capital Credit Index was up 4.7% for the quarter. Long-term bonds outperformed intermediate issues. By quality, BAA rated securities were the strongest performers, gaining 6.0%. On average, credit spreads narrowed 24 basis points during the quarter.
- Within the securitized sector, CMBS continued to rally, gaining 6.4% for the quarter. MBS issues, up 0.6%, underperformed as tight spreads and sparse new issuance lessened demand. ABS returned 2.5%.

## **Performance by Issuer**



### **Treasury Yield Curves**

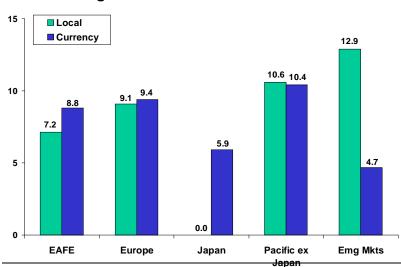


### **Other Markets**

For Periods Ending September 2010

# **International Equity Market Performance**

### **Regional Performance for the Quarter**



- International equity markets outperformed US markets during the quarter as the MSCI EAFE Index gained 16.5% in US dollar terms. The Index was up 7.2% in local currency terms. The dollar fell versus the euro and yen.
- Relatively weak performance in Japan held back the Pacific region, which gained 11.6%. Australia, up 23.7%, was the strongestperforming country. The Pacific ex Japan region returned 22.2%.
- Stocks in the European region were up 19.4% for the quarter as all countries except Ireland posted double-digit gains. The Nordic countries performed well, gaining 24.4%.
- The emerging markets outperformed the developed markets, gaining 18.2% for the quarter. Performance was strong across all regions as Latin American stocks returned 21.0% and Emerging Europe and Asia gained 20.1% and 16.0% respectively.

## **Other Asset Classes**

### **High Yield Bonds**

- The high yield market performed well as default rates are much lower than expected. The Barclays Capital High Yield Bond Index ended the quarter up 6.7%. During the quarter, the average yield spread versus Treasuries narrowed 100 basis points.
- Long-term bonds outperformed intermediate-term issues. CA-D rated bonds performed best followed by BA rated bonds.

#### Real Estate

- Equity REITS, as measured by the FTSE NAREIT Equity REIT Index, gained 12.8%.
- The latest data available for the private real estate market showed a second-quarter gain of 3.3% for the NCREIF Property Index.

### Inflation Indexed Bonds

 Treasury Inflation-Protected Securities (TIPS) were up 2.5% for the quarter, underperforming Treasuries by 25 basis points.

### Commodities

The S&P GSCI Index advanced 8.3% in the third quarter. Agriculture and industrial metals were the strongest-performing sectors, gaining 31.3% and 21.0% respectively. Weak demand and high supply levels held back the energy sector, which gained 3.0%.

#### International Bonds

- The Citigroup Non-U.S. Government Bond Index gained 10.5% as all countries posted strong returns.
- The Barclays Capital Emerging Markets Index returned 8.1% in the third quarter. Emerging Asia, up 9.3%, delivered the best results.

# **Market Returns Summary**

For Periods Ending September 2010

## Market Returns (%) for Periods Ending September 30, 2010

		QTR_	YTD	1 YR	3 YRS*	5 YRS*	10 YRS*
Equity	S&P 500	11.3	3.9	10.2	-7.2	0.6	-0.4
	Russell 1000 Value	10.1	4.5	8.9	-9.4	-0.5	2.6
	Russell 1000 Growth	13.0	4.4	12.7	-4.4	2.1	-3.4
	Russell MidCap	13.3	11.0	17.5	-4.2	2.6	4.9
	Russell MidCap Value	12.1	11.2	16.9	-4.8	2.0	7.8
	Russell MidCap Growth	14.7	10.9	18.3	-3.9	2.9	-0.9
	Russell 2000	11.3	9.1	13.4	-4.3	1.6	4.0
	Russell 2000 Value	9.7	7.9	11.8	-5.0	0.7	7.7
	Russell 2000 Growth	12.8	10.2	14.8	-3.8	2.4	-0.1
	Russell 3000	11.5	4.8	11.0	-6.6	0.9	0.1
	Mercer Large Cap Value Equity Peer Group median**	10.5	3.1	8.4	-7.4	8.0	4.1
	Mercer Large Cap Growth Equity Peer Group median**	12.4	4.1	11.3	-4.9	2.2	-1.1
	Mercer Small Cap Value Equity Peer Group median**	10.5	9.8	14.7	-2.4	3.3	10.2
	Mercer Small Cap Growth Equity Peer Group median**	11.9	9.6	15.2	-5.1	2.6	2.4
Fixed Income	Citigroup 3-Month T-Bill	0.0	0.1	0.1	1.0	2.5	2.4
	Barclays Capital Int. Gov't/Credit	2.8	7.4	7.8	6.9	6.0	6.1
	Barclays Capital Gov't/Credit	3.3	9.0	8.7	7.5	6.2	6.5
	Barclays Capital Aggregate	2.5	7.9	8.2	7.4	6.2	6.4
	Barclays Capital Intermediate Government	2.1	6.6	6.2	6.7	5.9	5.7
	Barclays Capital Long Gov't/Credit	5.9	16.7	13.6	10.2	7.3	8.4
	Barclays Capital MBS	0.6	5.1	5.7	7.5	6.4	6.3
	Barclays Capital TIPS	2.5	7.0	8.9	6.9	5.5	7.5
	Barclays Capital High Yield	6.7	11.5	18.4	8.8	8.4	8.0
	Mercer Core Fixed Income Peer Group median**	3.1	9.0	10.0	8.2	6.8	6.9
International	MSCI EAFE	16.5	1.5	3.7	-9.1	2.5	3.0
	MSCI Emerging Markets	18.2	11.0	20.5	-1.2	13.1	13.8
	Citigroup Non-US Gov't Bond	10.5	6.8	4.5	8.4	7.3	8.0
	Citigroup Non-US Gov't Bond - Hedged	1.9	4.6	4.8	5.7	4.8	5.2
	Mercer International Equity Universe median**	16.5	3.4	6.8	-7.6	4.0	4.6
Miscellaneous	NCREIF Property Index***	3.3	1.9	-1.5	-4.7	3.8	7.2
	FTSE NAREIT (Équity REITS)	12.8	19.1	30.3	-6.1	1.9	10.4
	BofA Merrill Lynch Inv. Grade Convertible	5.8	2.9	6.4	3.7	5.8	3.2
	Goldman Sachs Commodity Index	8.3	-3.9	4.2	-13.3	-10.2	1.2
Inflation	CPI	0.2	1.1	1.1	1.5	1.9	2.3
Index at 6/30/10	Dow Jones	NASDAQ	S&P 500		Russell 2000		Wilshire 5000
	9,774.02	2,109.24	1,030.71		609.49		10,823.31
Index at 9/30/10	Dow Jones	NASDAQ	S&P 500		Russell 2000	·	Wilshire 5000
	10,788.05	2,368.62	1,141.20		676.14		12,020.91

<sup>\*</sup> Annualized

<sup>\*\*</sup> Preliminary

<sup>\*\*\*</sup> The NCREIF Property returns are one quarter in arrears.

# **Domestic Equity – Largest Positive & Negative Contributors to S&P 500**

For Third Quarter 2010

Domestic Equity - Largest Positive & Negative Contributors to S&P 500 For Periods Ending September 30, 2010

### S&P 500 Quarterly Return = 11.29% 25 Largest Positive Contributors

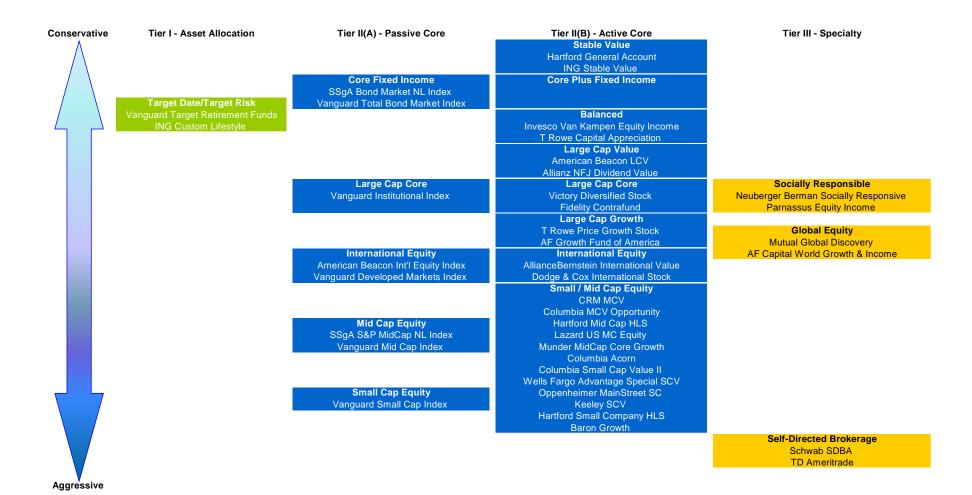
### **25 Largest Negative Contributors**

Stock	Return (%)	End of Quarter Weight	Cap Rank	Stock	Return (%)	End of Quarter Weight	Cap Rank
APPLE INC	12.81%	2.41%	2	BANK OF AMERICA CORP	-8.82%	1.22%	16
ORACLE CORP	25.12%	1.26%	15	MEDTRONIC INC	-7.42%	0.34%	61
CHEVRON CORP	19.44%	1.52%	11	HEWLETT-PACKARD CO	-2.80%	0.89%	25
AT&T INC	18.23%	1.57%	10	WELLS FARGO & CO	-1.89%	1.22%	17
EXXON MOBIL CORP	8.27%	2.93%	1	PNC FINANCIAL SVCS GROUP INC	-8.12%	0.25%	88
PFIZER INC	20.41%	1.28%	13	SOUTHWESTERN ENERGY CO	-13.46%	0.11%	220
AMAZON.COM INC	43.75%	0.65%	33	BB&T CORP	-8.48%	0.16%	159
GOOGLE INC	18.17%	1.21%	18	CME GROUP INC	-7.49%	0.16%	148
WAL-MART STORES INC	11.34%	1.81%	5	MCKESSON CORP	-8.01%	0.15%	163
QUALCOMM INC	37.43%	0.67%	32	U S BANCORP	-3.27%	0.39%	51
GENERAL ELECTRIC CO	12.69%	1.62%	6	INTEL CORP	-1.29%	1.00%	22
COCA-COLA CO	16.76%	1.26%	14	EOG RESOURCES INC	-5.49%	0.22%	106
PHILIP MORRIS INTERNATIONAL	22.21%	0.96%	24	MEDCO HEALTH SOLUTIONS INC	-5.48%	0.21%	113
INTL BUSINESS MACHINES CORP	8.63%	1.57%	9	MICRON TECHNOLOGY INC	-15.08%	0.07%	325
VERIZON COMMUNICATIONS INC	16.31%	0.86%	26	SANDISK CORP	-12.88%	0.08%	281
MICROSOFT CORP	6.43%	1.97%	3	INTUITIVE SURGICAL INC	-10.10%	0.10%	228
CONOCOPHILLIPS	16.99%	0.79%	27	LOCKHEED MARTIN CORP	-4.32%	0.24%	97
FREEPORT-MCMORAN COP&GOLD	44.41%	0.37%	55	RAYTHEON CO	-5.54%	0.16%	152
CATERPILLAR INC	30.98%	0.46%	44	COLGATE-PALMOLIVE CO	-2.41%	0.35%	59
ANADARKO PETROLEUM CORP	58.08%	0.26%	83	VULCAN MATERIALS CO	-15.77%	0.04%	406
MCDONALD'S CORP	13.12%	0.74%	30	BLOCK H & R INC	-17.46%	0.04%	432
DU PONT (E I) DE NEMOURS	29.00%	0.38%	54	INTERCONTINENTALEXCHANGE INC	-7.35%	0.07%	304
PEPSICO INC	9.01%	0.98%	23	CONAGRA FOODS INC	-5.92%	0.09%	252
SCHLUMBERGER LTD	11.33%	0.79%	28	WEYERHAEUSER CO	-7.81%	0.08%	287
ABBOTT LABORATORIES	11.67%	0.75%	29	FLIR SYSTEMS INC	-11.65%	0.04%	429

Data Source: Compustat Report Date: October 19, 2010

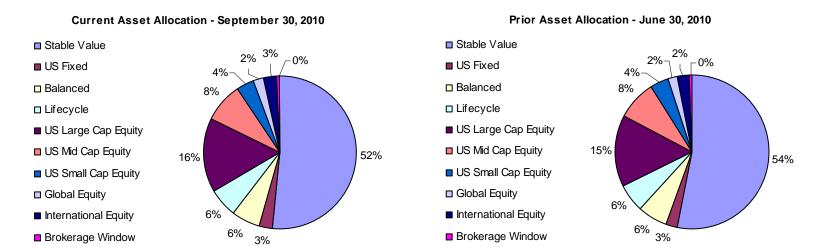
# **Plan Review - Investment Option Array**

## **Deferred Compensation Plan - Combined Providers**



## **Plan Review - Asset Allocation**

### **Combined Providers - Total Assets**



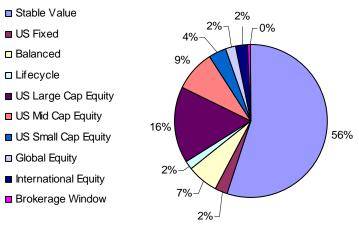
Provider	Investment Option	Asset Class	Fund Balance	% of Plan	% Chg vs. Prior
Hartford	Vanguard Target Retirement Income Fund Investor	Lifecycle	\$634,192	0.1%	0.0%
Hartford	Vanguard Target Retirement 2015 Fund Investor	Lifecycle	\$1,825,074	0.4%	0.0%
Hartford	Vanguard Target Retirement 2025 Fund Investor	Lifecycle	\$1,882,819	0.4%	0.0%
Hartford	Vanguard Target Retirement 2035 Fund Investor	Lifecycle	\$954,603	0.2%	0.0%
Hartford	Vanguard Target Retirement 2045 Fund Investor	Lifecycle	\$1,019,655	0.2%	0.0%
ING	Nevada Conservative Lifestyle	Lifecycle	\$2,303,863	0.5%	0.0%
ING	Nevada Moderate Lifestyle	Lifecycle	\$12,645,634	2.5%	0.0%
ING	Nevada Aggressive Lifestyle	Lifecycle	\$10,266,754	2.0%	0.1%
Hartford	SSgA Bond Market NL Series	Domestic Fixed	\$10,011,851	2.0%	0.0%
ING	Vanguard Total Bond Market Index Fund Inst	Domestic Fixed	\$3,510,690	0.7%	0.1%
Hartford/ING	Vanguard Institutional Index Fund Institutional	Domestic Equity	\$15,566,110	3.1%	0.1%
Hartford	American Beacon International Equity Index Fd Inst	International Equity	\$958,158	0.2%	0.1%
ING	Vanguard Developed Markets Index Fund Investor	International Equity	\$298,625	0.1%	0.0%
Hartford	SSgA S&P Midcap NL Series	Domestic Equity	\$753,112	0.1%	0.0%
ING	Vanguard Mid-Cap Index Fund Signal	Domestic Equity	\$720,076	0.1%	-0.2%
Hartford/ING	Vanguard Small-Cap Index Fund Signal	Domestic Equity	\$2,299,117	0.5%	0.0%

Provider	Investment Option	Asset Class	Fund Balance	% of Plan	% Chg vs. Prior
Hartford	Hartford General Account	Stable Value	\$231,690,809	45.4%	-1.0%
ING	ING Stable Value Fund	Stable Value	\$31,403,188	6.2%	-0.4%
Hartford	Invesco Van Kampen Equity & Income Fund Y	Balanced	\$28,837,711	5.7%	-0.1%
ING	ING T. Rowe Price Cap Apprec I	Balanced	\$2,489,405	0.5%	0.0%
Hartford	American Beacon Large Cap Value Fund Investor	Domestic Equity	\$9,673,438	1.9%	0.1%
ING	Allianz NFJ Dividend Value Fund Institutional	Domestic Equity	\$2,654,195	0.5%	0.0%
Hartford	Victory Diversified Stock Fund I	Domestic Equity	\$25,998,848	5.1%	0.2%
ING	Fidelity Contrafund	Domestic Equity	\$896,623	0.2%	0.0%
Hartford	T Rowe Price Growth Stock Fund	Domestic Equity	\$17,717,603	3.5%	0.1%
ING	American Funds Growth Fund of America R-3	Domestic Equity	\$4,643,815	0.9%	0.0%
Hartford	AllianceBernstein International Value Fund Advisor	International Equity	\$9,328,644	1.8%	0.1%
ING	Dodge & Cox International Stock Fund	International Equity	\$4,109,483	0.8%	0.2%
Hartford	CRM Mid Cap Value Fund Institutional	Domestic Equity	\$2,432,608	0.5%	0.0%
ING	Columbia Mid Cap Value Opportunity Fund R4	Domestic Equity	\$1,988,982	0.4%	0.0%
Hartford	Hartford MidCap HLS IA	Domestic Equity	\$31,831,039	6.2%	0.1%
ING	Lazard US Mid Cap Equity Portfolio Open	Domestic Equity	\$1,771,098	0.3%	0.1%
Hartford	Munder Mid-Cap Core Growth Fund Y	Domestic Equity	\$1,766,481	0.3%	0.0%
ING	Columbia Acorn Fund A	Domestic Equity	\$1,503,924	0.3%	0.0%
Hartford	Columbia Small Cap Value Fund II Z	Domestic Equity	\$6,185,298	1.2%	0.1%
ING	Wells Fargo Advantage Special Small Cap Val Fd A	Domestic Equity	\$944,125	0.2%	0.0%
Hartford	Oppenheimer Main Street Small Cap Fund Y	Domestic Equity	\$6,929,025	1.4%	0.0%
ING	KEELEY Small Cap Value Fund A	Domestic Equity	\$269,979	0.1%	0.0%
Hartford	Hartford Small Company HLS IA	Domestic Equity	\$2,417,731	0.5%	0.0%
ING	Baron Growth Fund Retail	Domestic Equity	\$1,088,405	0.2%	0.0%
Hartford	Neuberger Berman Socially Responsive Fund Investor	Domestic Equity	\$2,897,616	0.6%	0.1%
ING	Parnassus Equity Income Fund Investor	Domestic Equity	\$130,661	0.0%	0.0%
Hartford	Mutual Global Discovery Fund A	Global Equity	\$9,345,593	1.8%	0.1%
ING	American Funds Capital World Gro & Inc Fd R-3	Global Equity	\$1,288,239	0.3%	0.0%
Hartford	Schwab Self-Directed Brokerage Account	Brokerage Window	\$2,042,731	0.4%	0.0%
ING	TD Ameritrade Brokerage Account	Brokerage Window	\$377,339	0.1%	0.0%
	Total Plan		\$510,304,970	100%	

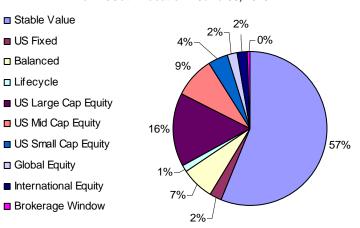
### **Plan Review - Asset Allocation**

### **Deferred Compensation - Hartford**

# Current Asset Allocation - September 30, 2010

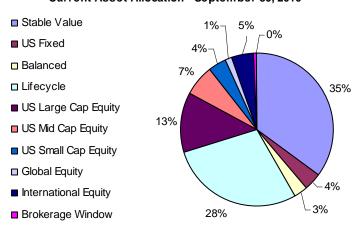


#### Prior Asset Allocation - June 30, 2010

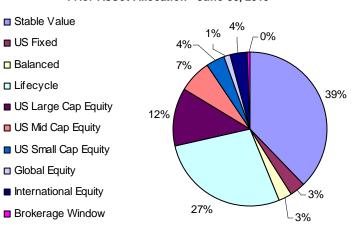


## **Deferred Compensation - ING**

#### Current Asset Allocation - September 30, 2010



#### Prior Asset Allocation - June 30, 2010



# **Plan Review – Investment Expense Analysis**

# Combined Providers – Total Assets<sup>1</sup>

Provider	Fund	Fund Balance	Fees to Investmt Manager (\$)	Fees to Investmt Manager (%)	Fees to Record- keeper (\$)	Fees to Record- keeper (%)	Total Fund Expense (\$)	Total Fund Expense (%)	Median Net Expense Ratio <sup>2</sup>	Net Expense Diff.
Hartford	Vanguard Target Retirement Income Fund	\$634,192	\$1,142	0.18%	\$951	0.15%	\$2,093	0.33%	0.66%	-0.33%
Hartford	Vanguard Target Retirement 2015 Fund	\$1,825,074	\$3,103	0.17%	\$2,738	0.15%	\$5,840	0.32%	0.75%	-0.43%
Hartford	Vanguard Target Retirement 2025 Fund	\$1,882,819	\$3,577	0.19%	\$2,824	0.15%	\$6,402	0.34%	0.77%	-0.43%
Hartford	Vanguard Target Retirement 2035 Fund	\$954,603	\$1,909	0.20%	\$1,432	0.15%	\$3,341	0.35%	0.78%	-0.43%
Hartford	Vanguard Target Retirement 2045 Fund	\$1,019,655	\$2,039	0.20%	\$1,529	0.15%	\$3,569	0.35%	0.81%	-0.46%
ING	Nevada Conservative Lifestyle	\$2,303,863	\$6,912	0.30%	\$10,367	0.45%	\$17,279	0.75%	1.00%	-0.25%
ING	Nevada Moderate Lifestyle	\$12,645,634	\$40,466	0.32%	\$46,789	0.37%	\$87,255	0.69%	1.01%	-0.32%
ING	Nevada Aggressive Lifestyle	\$10,266,754	\$35,934	0.35%	\$31,827	0.31%	\$67,761	0.66%	1.03%	-0.37%
Hartford	SSgA Bond Market NL Series	\$10,011,851	\$6,007	0.06%	\$9,011	0.09%	\$15,018	0.15%	0.24%	-0.09%
ING	Vanguard Total Bond Market Index Fund	\$3,510,690	\$2,457	0.07%	\$2,106	0.06%	\$4,564	0.13%	0.24%	-0.11%
Hartford	Vanguard Institutional Index Fund	\$12,408,018	\$6,204	0.05%	\$0	0.00%	\$6,204	0.05%	0.22%	-0.17%
ING	Vanguard Institutional Index Fund	\$3,158,092	\$1,579	0.05%	\$1,895	0.06%	\$3,474	0.11%	0.22%	-0.11%
Hartford	American Beacon International Equity	\$958,158	\$2,204	0.23%	\$0	0.00%	\$2,204	0.23%	0.47%	-0.24%
ING	Vanguard Developed Markets Index Fund	\$298,625	\$657	0.22%	\$179	0.06%	\$836	0.28%	0.47%	-0.19%
Hartford	SSgA S&P Midcap NL Series	\$753,112	\$377	0.05%	\$0	0.00%	\$377	0.05%	0.32%	-0.27%
ING	Vanguard Mid-Cap Index Fund Signal	\$720,076	\$1,008	0.14%	\$432	0.06%	\$1,440	0.20%	0.32%	-0.12%
Hartford	Vanguard Small-Cap Index Fund Signal	\$1,245,891	\$1,620	0.13%	\$0	0.00%	\$1,620	0.13%	0.34%	-0.21%
ING	Vanguard Small-Cap Index Fund Signal	\$1,053,226	\$1,475	0.14%	\$632	0.06%	\$2,106	0.20%	0.34%	-0.14%
Hartford	Hartford General Account	\$231,690,809	\$1,042,609	0.45%	\$347,536	0.15%	\$1,390,145	0.60%	0.30%	0.30%
ING	ING Stable Value Fund	\$31,403,188	\$62,806	0.20%	\$172,718	0.55%	\$235,524	0.75%	0.30%	0.45%
Hartford	Invesco Van Kampen Equity & Income	\$28,837,711	\$121,118	0.42%	\$43,257	0.15%	\$164,375	0.57%	0.93%	-0.36%
ING	ING T. Rowe Price Cap Apprec I	\$2,489,405	\$9,958	0.40%	\$6,224	0.25%	\$16,181	0.65%	0.93%	-0.28%
Hartford	American Beacon Large Cap Value Fund	\$9,673,438	\$56,106	0.58%	\$24,184	0.25%	\$80,290	0.83%	0.81%	0.02%
ING	Allianz NFJ Dividend Value Fund	\$2,654,195	\$16,721	0.63%	\$2,654	0.10%	\$19,376	0.73%	0.81%	-0.08%
Hartford	Victory Diversified Stock Fund I	\$25,998,848	\$166,393	0.64%	\$38,998	0.15%	\$205,391	0.79%	0.82%	-0.03%
ING	Fidelity Contrafund	\$896,623	\$6,904	0.77%	\$2,242	0.25%	\$9,146	1.02%	0.82%	0.20%
Hartford	T Rowe Price Growth Stock Fund	\$17,717,603	\$102,762	0.58%	\$26,576	0.15%	\$129,339	0.73%	0.89%	-0.16%
ING	American Funds Growth Fund of America	\$4,643,815	\$15,789	0.34%	\$30,185	0.65%	\$45,974	0.99%	0.89%	0.10%
Hartford	AllianceBernstein International Value Fund	\$9,328,644	\$67,166	0.72%	\$23,322	0.25%	\$90,488	0.97%	1.07%	-0.10%

<sup>&</sup>lt;sup>1</sup> Totals may not add up due to rounding <sup>2</sup> Median institutional share class net expense ratio as defined by the respective Mercer Mutual Fund Universe Mercer

Provider	Fund	Fund Balance	Fees to Investmt Manager (\$)	Fees to Investmt Manager (%)	Fees to Record- keeper (\$)	Fees to Record- keeper (%)	Total Fund Expense (\$)	Total Fund Expense (%)	Median Net Expense Ratio <sup>2</sup>	Net Expense Diff.
ING	Dodge & Cox International Stock Fund	\$4,109,483	\$22,191	0.54%	\$4,109	0.10%	\$26,301	0.64%	1.07%	-0.43%
Hartford	CRM Mid Cap Value Fund Institutional	\$2,432,608	\$17,758	0.73%	\$2,433	0.10%	\$20,191	0.83%	0.96%	-0.13%
ING	Columbia Mid Cap Value Opportunity Fund	\$1,988,982	\$12,332	0.62%	\$6,961	0.35%	\$19,293	0.97%	0.96%	0.01%
Hartford	Hartford MidCap HLS IA	\$31,831,039	\$79,578	0.25%	\$140,057	0.44%	\$219,634	0.69%	0.98%	-0.29%
ING	Lazard US Mid Cap Equity Portfolio Open	\$1,771,098	\$13,283	0.75%	\$7,084	0.40%	\$20,368	1.15%	0.98%	0.17%
Hartford	Munder Mid-Cap Core Growth Fund Y	\$1,766,481	\$15,015	0.85%	\$4,416	0.25%	\$19,431	1.10%	0.98%	0.12%
ING	Columbia Acorn Fund A	\$1,503,924	\$8,572	0.57%	\$7,520	0.50%	\$16,092	1.07%	0.98%	0.09%
Hartford	Columbia Small Cap Value Fund II Z	\$6,185,298	\$50,101	0.81%	\$15,463	0.25%	\$65,564	1.06%	1.10%	-0.04%
ING	Wells Fargo Advantage Special Small Cap	\$944,125	\$9,819	1.04%	\$3,304	0.35%	\$13,123	1.39%	1.10%	0.29%
Hartford	Oppenheimer Main Street Small Cap	\$6,929,025	\$22,866	0.33%	\$34,645	0.50%	\$57,511	0.83%	1.08%	-0.25%
ING	KEELEY Small Cap Value Fund A	\$269,979	\$2,808	1.04%	\$945	0.35%	\$3,753	1.39%	1.08%	0.31%
Hartford	Hartford Small Company HLS IA	\$2,417,731	\$6,286	0.26%	\$11,847	0.49%	\$18,133	0.75%	1.13%	-0.38%
ING	Baron Growth Fund Retail	\$1,088,405	\$10,340	0.95%	\$4,354	0.40%	\$14,693	1.35%	1.13%	0.22%
Hartford	Neuberger Berman Socially Responsive	\$2,897,616	\$24,050	0.83%	\$2,898	0.10%	\$26,948	0.93%	0.89%	0.04%
ING	Parnassus Equity Income Fund Investor	\$130,661	\$980	0.75%	\$327	0.25%	\$1,307	1.00%	0.89%	0.11%
Hartford	Mutual Global Discovery Fund A <sup>2</sup>	\$9,345,593	\$75,147	0.80%	\$49,150	0.53%	\$124,296	1.33%	1.09%	0.24%
ING	American Funds Capital World Gro & Inc	\$1,288,239	\$6,184	0.48%	\$8,374	0.65%	\$14,557	1.13%	1.09%	0.04%
Hartford	Schwab Self-Directed Brokerage Account	\$2,042,731	NA	NA	NA	NA	NA	NA	NA	NA
ING	TD Ameritrade Brokerage Account	\$377,339	NA	NA	NA	NA	NA	NA	NA	NA
Hartford	Total Excluding Schwab Brokerage <sup>3</sup>	\$418,745,817	\$1,875,136	0.45%	\$783,266	0.19%	\$2,658,401	0.63%		
ING	Total Excluding TDA Brokerage	\$89,139,082	\$289,174	0.32%	\$351,227	0.39%	\$640,402	0.72%		
Combined	Total Excluding Brokerage Accounts	\$507,884,899	\$2,164,310	0.43%	\$1,134,493	0.22%	\$3,298,803	0.65%		

Oppenheimer Main Street Small Cap revenue sharing is based on the formula: 0.25% plus lesser of (0.25% or \$12 per participant)

Mutual Global Discovery revenue sharing is based on the formula: 0.35% plus \$12 per participant

Total Hartford (and Total Combined) assets exclude the FICA plans

# Plan Review – Compliance Table

# Periods ending September 30, 2010

	<ul> <li>✓ = Outperformed or matched performance</li> <li>T = Index tracked benchmark within</li> </ul>		3 Years		ears	7 Ye	ears	Comments	
appr	opriate range rperformed	Index	<u>Universe</u> <u>Median</u>	Index	<u>Universe</u> <u>Median</u>	Index	<u>Universe</u> <u>Median</u>	Comments	
Hartford	Vanguard Target Retirement Income	Т	✓	Т	✓	N/A	N/A	Retain	
Hartford	Vanguard Target Retirement 2015	Т	✓	Т	✓	N/A	N/A	Retain	
Hartford	Vanguard Target Retirement 2025	Т	✓	Т	✓	N/A	N/A	Retain	
Hartford	Vanguard Target Retirement 2035	Т	✓	Т	✓	N/A	N/A	Retain	
Hartford	Vanguard Target Retirement 2045	Т	✓	Т	✓	N/A	N/A	Retain	
ING	Nevada Conservative Lifestyle	✓	N/A	(8 consecutive quarters)	N/A	N/A	N/A	Retain	
ING	Nevada Moderate Lifestyle	(8 consecutive quarters)	N/A	(8 consecutive quarters)	N/A	N/A	N/A	Retain	
ING	Nevada Aggressive Lifestyle	(8 consecutive quarters)	N/A	(8 consecutive quarters)	N/A	N/A	N/A	Retain	
Hartford	SSgA Bond Market NL Series (Inception Oct 2007)	Т	N/A	N/A	N/A	N/A	N/A	Retain	
ING	Vanguard Total Bond Market Index Fund Institutional	Т	N/A	Т	N/A	Т	N/A	Retain	
Hartford & ING	Vanguard Institutional Index Fund	Т	N/A	Т	N/A	Т	N/A	Retain	
Hartford	American Beacon International Equity Index Fd Inst	Т	N/A	Т	N/A	Т	N/A	Retain	

-	erformed or matched performance	3 Yo	ears	5 Y	'ears	7 Years		
	tracked benchmark within opriate range rperformed	Index	<u>Universe</u> <u>Median</u>	Index	<u>Universe</u> <u>Median</u>	<u>Index</u>	<u>Universe</u> <u>Median</u>	Comments
ING	Vanguard Developed Markets Index Fund Investor	Т	N/A	Т	N/A	т	N/A	Retain
Hartford	SSgA S&P Midcap NL Series	Т	N/A	Т	N/A	Т	N/A	Retain
ING	Vanguard Mid-Cap Index Fund Signal	Т	N/A	Т	N/A	Т	N/A	Retain
Hartford & ING	Vanguard Small-Cap Index Fund Signal	Т	N/A	Т	N/A	т	N/A	Retain
Hartford	Hartford General Account	✓	N/A	N/A	N/A	N/A	N/A	Maintain on Watch
ING	ING Stable Value Fund (Inception Jun 2009)	N/A	N/A	N/A	N/A	N/A	N/A	Retain
Hartford	Invesco Van Kampen Equity & Income Fund Y	(2 consecutive quarters)	(2 consecutive quarters)	x (1 quarter)	(2 consecutive quarters)	N/A	N/A	Maintain on Watch
ING	ING T. Rowe Price Cap Apprec I	✓	✓	✓	✓	✓	✓	Retain
Hartford	American Beacon Large Cap Value Fund Investor	✓	(1 quarter)	✓	✓	✓	✓	Retain
ING	Allianz NFJ Dividend Value Fund Institutional	(3 consecutive quarters)	(8 consecutive quarters)	✓	✓	✓	<b>✓</b>	Retain
Hartford	Victory Diversified Stock Fund I	(2 consecutive quarters)	(2 consecutive quarters)	✓	✓	✓	<b>✓</b>	Retain
ING	Fidelity Contrafund	✓	✓	✓	✓	✓	✓	Retain
Hartford	T Rowe Price Growth Stock Fund	(6 consecutive quarters)	✓	✓	✓	✓	<b>✓</b>	Retain

•	performed or matched performance	3 Y	ears	5 Ye	ears	7 Ye	ears	Comments
арр	ropriate range erperformed	Index	<u>Universe</u> <u>Median</u>	Index	<u>Universe</u> <u>Median</u>	Index	<u>Universe</u> <u>Median</u>	Comments
ING	American Funds Growth Fund of America R-3	(8 consecutive quarters)	(6 consecutive quarters)	(1 quarter)	✓	✓	✓	Retain
Hartford	AllianceBernstein International Value Fund Advisor	(8 consecutive quarters)	(8 consecutive quarters)	(8 consecutive quarters)	(8 consecutive quarters)	(4 consecutive quarters)	(4 consecutive quarters)	Terminate
ING	Dodge & Cox International Stock Fund	✓	✓	✓	✓	✓	✓	Retain
Hartford	CRM Mid Cap Value Fund Institutional	✓	✓	✓	✓	✓	✓	Retain
ING	Columbia Mid Cap Value Opportunity Fund R4	(2 consecutive quarters)	(8 consecutive quarters)	✓	✓	✓	✓	Retain
Hartford	Hartford MidCap HLS IA	✓	✓	✓	✓	✓	✓	Retain
ING	Lazard US Mid Cap Equity Portfolio Open	(8 consecutive quarters)	(8 consecutive quarters)	(8 consecutive quarters)	(8 consecutive quarters)	(8 consecutive quarters)	✓	Maintain on Watch
Hartford	Munder Mid-Cap Core Growth Fund Y	(3 consecutive quarters)	(6 consecutive quarters)	(2 consecutive quarters)	(2 consecutive quarters)	✓	✓	Mercer recommends adding to Watch
ING	Columbia Acorn Fund A	✓	✓	✓	✓	✓	✓	Retain
Hartford	Columbia Small Cap Value Fund II	✓	(6 consecutive quarters)	✓	✓	✓	✓	Retain
ING	Wells Fargo Advantage Special Small Cap Value Fund A	✓	(6 consecutive quarters)	✓	(3 consecutive quarters)	✓	(6 consecutive quarters)	Retain
Hartford	Oppenheimer Main Street Small Cap Fund Y	✓	✓	✓	✓	✓	✓	Maintain on Watch
ING	KEELEY Small Cap Value Fund A	(8 consecutive quarters)	(8 consecutive quarters)	(3 consecutive quarters)	(3 consecutive quarters)	✓	✓	Mercer recommends adding to Watch

_	= Outperformed of materied performance		ears	5 Ye	5 Years		ears	Comments	
appropriate range  State of the		Index	<u>Universe</u> <u>Median</u>	Index	<u>Universe</u> <u>Median</u>	Index	Universe Median	Comments	
Hartford	Hartford Small Company HLS IA	(6 consecutive quarters)	(2 consecutive quarters)	✓	✓	✓	✓	Retain	
ING	Baron Growth Fund Retail	(1 quarter)	✓	(3 consecutive quarters)	✓	✓	✓	Retain	
Hartford	Neuberger Berman Socially Responsive Fund Investor	(8 consecutive quarters)	✓	(1 quarter)	✓	✓	✓	Retain	
ING	Parnassus Equity Income Fund Investor	✓	✓	✓	✓	✓	✓	Retain	
Hartford	Mutual Global Discovery Fund A	✓	✓	✓	✓	✓	✓	Maintain on Watch	
ING	American Funds Capital World Gro & Inc Fd R-3	✓	✓	✓	✓	✓	✓	Retain	

# **Plan Review – Performance Summary**

# Periods ending September 30, 2010

### **Tier I - Asset Allocation**

Red numbers indicate fund underperformed both primary index and universe median Blue numbers indicate fund performed between the primary index and universe median Green numbers indicate fund matched or outperformed both primary index and universe median Black numbers indicate index fund tracked the primary index within appropriate range

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
Vanguard Target Retirement Income Fund Investor	5.5%	9.0%	3.4%	4.7%	NA	NA
Vanguard Target Income Composite Index	5.5%	9.1%	3.2%	4.6%	5.0%	NA
Mercer Mutual Fund Lifecycle Income Universe Median	5.9%	8.8%	2.2%	4.1%	4.6%	4.1%
Fund Rank in Universe	59	38	12	23	NA	NA
Vanguard Target Retirement 2015 Fund Investor	8.6%	9.9%	-0.9%	3.6%	NA	NA
Vanguard Target 2015 Composite Index	8.7%	10.1%	-1.0%	3.5%	NA	NA
Mercer Mutual Fund Lifecycle 2015 Universe Median	8.6%	9.4%	-1.5%	3.3%	3.9%	1.8%
Fund Rank in Universe	50	38	37	21	NA	NA
Vanguard Target Retirement 2025 Fund Investor	10.1%	10.1%	-3.2%	2.7%	NA	NA
Vanguard Target 2025 Composite Index	10.2%	10.3%	-3.2%	2.7%	NA	NA
Mercer Mutual Fund Lifecycle 2025 Universe Median	10.4%	10.2%	-3.8%	2.6%	NA	NA
Fund Rank in Universe	79	52	32	25	NA	NA
Vanguard Target Retirement 2035 Fund Investor	11.7%	10.2%	-4.9%	2.2%	NA	NA
Vanguard Target 2035 Composite Index	11.7%	10.4%	-5.0%	2.1%	NA	NA
Mercer Mutual Fund Lifecycle 2035 Universe Median	11.7%	10.2%	-5.1%	1.8%	NA	NA
Fund Rank in Universe	53	50	37	25	NA	NA
Vanguard Target Retirement 2045 Fund Investor	11.8%	10.2%	-4.8%	2.4%	NA	NA
Vanguard Target 2045 Composite Index	11.7%	10.4%	-5.0%	2.3%	NA	NA
Mercer Mutual Fund Lifecycle 2045 Universe Median	12.4%	10.6%	-5.2%	2.4%	NA	NA
Fund Rank in Universe	72	58	38	50	NA	NA
Nevada Conservative Lifestyle	4.7%	8.0%	2.2%	3.9%	NA	NA
Nevada Custom Conservative Benchmark	4.6%	6.2%	1.9%	4.2%	4.6%	4.0%
Nevada Moderate Lifestyle	8.4%	10.1%	-1.3%	3.0%	NA	NA
Nevada Custom Moderate Benchmark	8.4%	9.2%	-0.7%	3.6%	5.5%	3.1%
Nevada Aggressive Lifestyle	11.5%	11.9%	-4.5%	1.7%	NA	NA
Nevada Custom Aggressive Benchmark	11.2%	11.8%	-3.5%	2.7%	6.1%	2.6%

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## Tier II (A) - Passive Core

### **Domestic Fixed**

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
SSgA Bond Market NL Series – Inception Oct 2007	2.4%	8.1%	7.4%	NA	NA	NA
Barclays Capital US Aggregate	2.5%	8.2%	7.4%	6.2%	5.3%	6.4%
Vanguard Total Bond Market Index Fund Inst	2.5%	8.1%	7.5%	6.3%	5.4%	6.3%
Barclays Capital US Aggregate	2.5%	8.2%	7.4%	6.2%	5.3%	6.4%

# **Large Cap Domestic Equity**

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years	
Vanguard Institutional Index Fund Institutional	11.3%	10.2%	-7.1%	0.7%	4.1%	-0.4%	
S&P 500	11.3%	10.2%	-7.2%	0.6%	4.0%	-0.4%	

# International Equity<sup>7</sup>

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
American Beacon International Equity Index Fd Inst	17.5%	2.9%	-9.7%	1.9%	7.8%	2.7%
MSCI EAFE NET WHT	16.5%	3.3%	-9.5%	2.0%	7.8%	2.6%
Vanguard Developed Markets Index Fund Investor	17.6%	3.4%	-9.4%	2.0%	7.9%	2.5%
MSCI EAFE NET WHT	16.5%	3.3%	-9.5%	2.0%	7.8%	2.6%

# **Small/Mid Cap Domestic Equity**

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
SSgA S&P Midcap NL Series	13.2%	17.8%	-1.6%	3.8%	8.2%	5.5%
S&P 400 MidCap	13.1%	17.8%	-1.7%	3.8%	8.1%	5.4%
Vanguard Mid-Cap Index Fund Signal	13.0%	17.9%	-4.4%	2.4%	7.9%	NA
Vanguard Spliced Mid Cap Index	13.0%	18.0%	-4.4%	2.4%	7.9%	5.1%
Vanguard Small-Cap Index Fund Signal	12.1%	15.2%	-2.8%	2.7%	7.7%	NA
Vanguard Spliced Small Cap Index	12.1%	15.2%	-3.0%	2.6%	7.6%	4.8%

<sup>&</sup>lt;sup>7</sup> American Beacon International Equity Index and Vanguard Developed Markets Index may not track the index because of fair-value pricing used in the calculation of these funds' NAV, whereas the MSCI EAFE Index uses the closing prices of the securities in their local markets.

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# Tier II (B) - Active Core

## **Stable Value**

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years	
Hartford General Account	1.2%	4.8%	5.0%	NA	NA	NA	
Citigroup TBill + 100 bp Premium	0.3%	1.1%	2.0%	3.5%	3.3%	3.4%	
ING Stable Value Fund – Inception June 2009	0.7%	3.0%	NA	NA	NA	NA	
Citigroup TBill + 100 bp Premium	0.3%	1.1%	2.0%	3.5%	3.3%	3.4%	

## **Balanced**

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
Invesco Van Kampen Equity & Income Fund Y	8.6%	6.8%	-1.8%	2.7%	NA	NA
S&P 500 60% / 40% BC Aggregate	7.9%	9.9%	-1.0%	3.2%	4.9%	2.6%
Mercer Mutual Fund US Balanced Universe Median	8.0%	9.3%	-1.2%	3.1%	4.9%	3.0%
Fund Rank in Universe	38	90	58	59	NA	NA
ING T. Rowe Price Cap Apprec I	6.8%	10.2%	0.0%	4.5%	8.2%	NA
S&P 500 60% / 40% BC Aggregate	7.9%	9.9%	-1.0%	3.2%	4.9%	2.6%
Mercer Mutual Fund US Balanced Universe Median	8.0%	9.3%	-1.2%	3.1%	4.9%	3.0%
Fund Rank in Universe	74	37	34	15	2	NA

# **Large Cap Domestic Equity**

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
American Beacon Large Cap Value Fund Investor	10.5%	9.7%	-8.8%	-0.3%	5.7%	4.8%
Russell 1000 Value	10.1%	8.9%	-9.4%	-0.5%	4.6%	2.6%
Mercer Mutual Fund US Equity Large Cap Value Universe Median	10.3%	7.1%	-8.7%	-0.4%	4.3%	2.8%
Fund Rank in Universe	43	21	54	48	16	17
Allianz NFJ Dividend Value Fund Institutional	13.1%	12.7%	-9.8%	0.2%	5.4%	6.5%
Russell 1000 Value	10.1%	8.9%	-9.4%	-0.5%	4.6%	2.6%
Mercer Mutual Fund US Equity Large Cap Value Universe Median	10.3%	7.1%	-8.7%	-0.4%	4.3%	2.8%
Fund Rank in Universe	1	5	76	36	26	0

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
Victory Diversified Stock Fund I	12.6%	5.1%	-7.3%	1.1%	5.1%	2.6%
S&P 500	11.3%	10.2%	-7.2%	0.6%	4.0%	-0.4%
Mercer Mutual Fund US Equity Large Cap Core Universe Median	10.9%	8.3%	-6.9%	0.5%	3.8%	0.0%
Fund Rank in Universe	11	89	58	38	20	12
Fidelity Contrafund	12.2%	14.7%	-3.8%	3.8%	8.1%	3.9%
S&P 500	11.3%	10.2%	-7.2%	0.6%	4.0%	-0.4%
Mercer Mutual Fund US Equity Large Cap Core Universe Median	10.9%	8.3%	-6.9%	0.5%	3.8%	0.0%
Fund Rank in Universe	15	1	8	4	2	5
T Rowe Price Growth Stock Fund	14.1%	14.6%	-5.1%	2.6%	5.3%	0.7%
Russell 1000 Growth	13.0%	12.7%	-4.4%	2.1%	4.1%	-3.4%
Mercer Mutual Fund US Equity Large Cap Growth Universe Median	12.3%	10.2%	-5.8%	1.0%	3.8%	-2.3%
Fund Rank in Universe	22	11	39	17	16	7
American Funds Growth Fund of America R-3	10.6%	7.5%	-7.0%	1.2%	5.4%	NA
Russell 1000 Growth	13.0%	12.7%	-4.4%	2.1%	4.1%	-3.4%
Mercer Mutual Fund US Equity Large Cap Growth Universe Median	12.3%	10.2%	-5.8%	1.0%	3.8%	-2.3%
Fund Rank in Universe	86	80	66	45	14	NA

# **International Equity**

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
AllianceBernstein International Value Fund Advisor	18.6%	-1.1%	-16.8%	-1.9%	5.5%	NA
MSCI EAFE NET WHT	16.5%	3.3%	-9.5%	2.0%	7.8%	2.6%
MSCI EAFE Value NET WHT	16.4%	-1.7%	-10.7%	1.1%	7.9%	3.9%
Mercer Mutual Fund Intl Equity Universe Median	17.2%	6.4%	-8.7%	3.0%	8.3%	3.5%
Fund Rank in Universe	21	95	99	99	92	NA
Dodge & Cox International Stock Fund	18.1%	7.6%	-6.3%	4.4%	11.4%	NA
MSCI EAFE NET WHT	16.5%	3.3%	-9.5%	2.0%	7.8%	2.6%
MSCI EAFE Value NET WHT	16.4%	-1.7%	-10.7%	1.1%	7.9%	3.9%
Mercer Mutual Fund Intl Equity Universe Median	17.2%	6.4%	-8.7%	3.0%	8.3%	3.5%
Fund Rank in Universe	31	45	23	24	11	NA

# Small/Mid Cap Domestic Equity

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
CRM Mid Cap Value Fund Institutional	13.8%	11.2%	-4.6%	3.2%	8.6%	9.4%
Russell Midcap Value	12.1%	16.9%	-4.8%	2.0%	8.3%	7.8%
Mercer Mutual Fund US Equity Mid Cap Value Universe Median	11.5%	14.4%	-4.7%	2.2%	7.5%	7.2%
Fund Rank in Universe	9	75	50	41	17	9
Columbia Mid Cap Value Opportunity Fund R4	14.8%	14.6%	-6.7%	2.5%	9.4%	NA
Russell Midcap Value	12.1%	16.9%	-4.8%	2.0%	8.3%	7.8%
Mercer Mutual Fund US Equity Mid Cap Value Universe Median	11.5%	14.4%	-4.7%	2.2%	7.5%	7.2%
Fund Rank in Universe	3	47	85	46	13	NA
Hartford MidCap HLS IA	10.4%	15.7%	-3.2%	4.8%	9.1%	5.7%
Russell Midcap	13.3%	17.5%	-4.2%	2.6%	8.0%	4.9%
S&P 400 MidCap	13.1%	17.8%	-1.7%	3.8%	8.1%	5.4%
Mercer Mutual Fund US Equity Mid Cap Core Universe Median	12.3%	13.7%	-4.7%	1.6%	6.3%	4.3%
Fund Rank in Universe	79	28	31	11	8	33
Lazard US Mid Cap Equity Portfolio Open	13.2%	17.5%	-4.9%	1.3%	6.6%	6.3%
Russell Midcap	13.3%	17.5%	-4.2%	2.6%	8.0%	4.9%
S&P 400 MidCap	13.1%	17.8%	-1.7%	3.8%	8.1%	5.4%
Mercer Mutual Fund US Equity Mid Cap Core Universe Median	12.3%	13.7%	-4.7%	1.6%	6.3%	4.3%
Fund Rank in Universe	24	15	53	58	44	24
Munder Mid-Cap Core Growth Fund Y	11.8%	16.7%	-6.0%	2.5%	8.3%	5.7%
Russell Midcap Growth	14.6%	18.3%	-3.9%	2.9%	7.1%	-0.9%
Mercer Mutual Fund US Equity Mid Cap Growth Universe Median	13.8%	17.3%	-4.9%	2.8%	6.7%	0.7%
Fund Rank in Universe	78	56	64	54	22	8
Columbia Acorn Fund A	13.5%	16.0%	-3.3%	3.4%	8.7%	NA
Russell Midcap Growth	14.6%	18.3%	-3.9%	2.9%	7.1%	-0.9%
Mercer Mutual Fund US Equity Mid Cap Growth Universe Median	13.8%	17.3%	-4.9%	2.8%	6.7%	0.7%
Fund Rank in Universe	61	64	37	46	19	NA
Columbia Small Cap Value Fund II Z	12.1%	11.8%	-5.0%	2.1%	8.0%	NA
Russell 2000 Value	9.7%	11.8%	-5.0%	0.7%	6.3%	7.7%
Mercer Mutual Fund US Equity Small Cap Value Universe Median	10.0%	13.5%	-3.6%	2.0%	7.4%	8.3%
Fund Rank in Universe	19	68	72	48	37	NA

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
Wells Fargo Advantage Special Small Cap Val Fd A	7.8%	10.9%	-4.5%	1.3%	7.0%	8.2%
Russell 2000 Value	9.7%	11.8%	-5.0%	0.7%	6.3%	7.7%
Mercer Mutual Fund US Equity Small Cap Value Universe Median	10.0%	13.5%	-3.6%	2.0%	7.4%	8.3%
Fund Rank in Universe	90	77	62	66	62	54
Oppenheimer Main Street Small Cap Fund Y	10.1%	13.3%	-4.3%	1.7%	7.0%	6.0%
Russell 2000	11.3%	13.3%	-4.3%	1.6%	6.1%	4.0%
Mercer Mutual Fund US Equity Small Cap Core Universe Median	10.4%	13.5%	-4.6%	1.5%	6.7%	6.1%
Fund Rank in Universe	57	54	46	47	43	52
KEELEY Small Cap Value Fund A	12.8%	10.9%	-9.1%	0.2%	9.0%	9.0%
Russell 2000	11.3%	13.3%	-4.3%	1.6%	6.1%	4.0%
Mercer Mutual Fund US Equity Small Cap Core Universe Median	10.4%	13.5%	-4.6%	1.5%	6.7%	6.1%
Fund Rank in Universe	14	79	91	66	21	17
Hartford Small Company HLS IA	10.9%	13.0%	-6.4%	2.7%	7.6%	1.8%
Russell 2000 Growth	12.8%	14.8%	-3.7%	2.3%	5.8%	-0.1%
Mercer Mutual Fund US Equity Small Cap Growth Universe Median	11.9%	14.1%	-5.4%	1.4%	5.2%	0.9%
Fund Rank in Universe	67	61	59	31	16	36
Baron Growth Fund Retail	8.2%	13.8%	-5.1%	2.2%	6.6%	6.5%
Russell 2000 Growth	12.8%	14.8%	-3.7%	2.3%	5.8%	-0.1%
Mercer Mutual Fund US Equity Small Cap Growth Universe Median	11.9%	14.1%	-5.4%	1.4%	5.2%	0.9%
Fund Rank in Universe	93	58	46	39	33	6

# Tier III - Specialty

# **Socially Responsible**

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
Neuberger Berman Socially Responsive Fund Investor	9.4%	14.6%	-5.2%	1.8%	5.8%	4.0%
Russell 1000 Growth	13.0%	12.7%	-4.4%	2.1%	4.1%	-3.4%
Mercer Mutual Fund US Equity Large Cap Growth Universe Median	12.3%	10.2%	-5.8%	1.0%	3.8%	-2.3%
Fund Rank in Universe	96	11	39	31	8	1
Parnassus Equity Income Fund Investor	9.1%	10.4%	0.7%	5.9%	6.5%	5.8%
Russell 1000 Growth	13.0%	12.7%	-4.4%	2.1%	4.1%	-3.4%
Mercer Mutual Fund US Equity Large Cap Growth Universe Median	12.3%	10.2%	-5.8%	1.0%	3.8%	-2.3%
Fund Rank in Universe	96	48	О	0	5	1

# **Global Equity**

	3 Months	1 Year	3 Years	5 Years	7 Years	10 Years
American Funds Capital World Gro & Inc Fd R-3	16.8%	6.3%	-6.0%	4.3%	9.2%	NA
MSCI World NET WHT	13.8%	6.8%	-8.3%	1.3%	5.8%	0.8%
Mercer Mutual Fund Global Equity Universe Median	14.1%	8.7%	-6.7%	2.1%	6.2%	1.6%
Fund Rank in Universe	17	77	41	20	13	NA
Mutual Global Discovery Fund A	9.7%	8.4%	-2.5%	5.7%	10.2%	7.9%
MSCI World NET WHT	13.8%	6.8%	-8.3%	1.3%	5.8%	0.8%
Mercer Mutual Fund Global Equity Universe Median	14.1%	8.7%	-6.7%	2.1%	6.2%	1.6%
Fund Rank in Universe	95	53	11	12	7	4

# **Plan Review – Performance Summary**

### **Calendar Year Returns**

### Tier I - Asset Allocation

Red numbers indicate fund underperformed both primary index and universe median
Blue numbers indicate fund performed between the primary index and universe median
Green numbers indicate fund matched or outperformed both primary index and universe median
Black numbers indicate index fund tracked the primary index within appropriate range

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
Vanguard Target Retirement Income Fund Investor	14.3%	-10.9%	8.2%	6.4%	3.3%	6.8%	NA
Vanguard Target Income Composite Index	14.3%	-11.3%	8.1%	6.4%	3.4%	6.9%	NA
Mercer Mutual Fund Lifecycle Income Universe Median	18.2%	-15.1%	5.5%	7.0%	3.8%	6.5%	13.6%
Fund Rank in Universe	82	6	7	69	64	38	NA
Vanguard Target Retirement 2015 Fund Investor	21.3%	-24.1%	7.5%	11.4%	4.9%	9.0%	NA
Vanguard Target 2015 Composite Index	21.4%	-24.5%	7.5%	11.5%	5.0%	9.1%	NA
Mercer Mutual Fund Lifecycle 2015 Universe Median	24.8%	-27.0%	6.7%	10.5%	4.9%	7.2%	9.0%
Fund Rank in Universe	68	30	32	27	46	14	NA
Vanguard Target Retirement 2025 Fund Investor	24.8%	-30.1%	7.6%	13.2%	5.4%	10.1%	NA
Vanguard Target 2025 Composite Index	25.1%	-30.5%	7.6%	13.4%	5.5%	10.1%	NA
Mercer Mutual Fund Lifecycle 2025 Universe Median	28.5%	-33.6%	7.6%	13.0%	7.2%	NA	NA
Fund Rank in Universe	81	21	50	44	86	NA	NA
Vanguard Target Retirement 2035 Fund Investor	28.2%	-34.7%	7.5%	15.2%	6.3%	12.0%	NA
Vanguard Target 2035 Composite Index	28.5%	-35.1%	7.5%	15.4%	6.5%	11.9%	NA
Mercer Mutual Fund Lifecycle 2035 Universe Median	31.0%	-35.8%	7.5%	14.0%	7.9%	NA	NA
Fund Rank in Universe	72	21	50	25	86	NA	NA
Vanguard Target Retirement 2045 Fund Investor	28.2%	-34.6%	7.5%	16.0%	6.9%	12.9%	NA
Vanguard Target 2045 Composite Index	28.5%	-35.1%	7.5%	16.2%	7.0%	13.0%	NA
Mercer Mutual Fund Lifecycle 2045 Universe Median	31.7%	-37.9%	7.2%	16.1%	NA	NA	NA
Fund Rank in Universe	90	12	45	75	NA	NA	NA
Nevada Conservative Lifestyle	15.1%	-12.3%	4.4%	7.4%	3.9%	7.6%	12.4%
Nevada Custom Conservative Benchmark	10.1%	-8.6%	6.7%	8.2%	3.2%	5.2%	11.3%
Nevada Moderate Lifestyle	23.0%	-25.1%	5.4%	10.1%	6.6%	10.6%	22.0%
Nevada Custom Moderate Benchmark	20.6%	-22.7%	7.2%	11.3%	5.4%	9.1%	21.7%
Nevada Aggressive Lifestyle	31.3%	-36.1%	5.7%	12.4%	7.9%	13.0%	30.8%
Nevada Custom Aggressive Benchmark	28.3%	-32.9%	6.1%	14.7%	7.2%	13.3%	31.1%

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## Tier II (A) - Passive Core

### **Domestic Fixed**

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
SSgA Bond Market NL Series	6.1%	5.0%	NA	NA	NA	NA	NA
Barclays Capital US Aggregate	5.9%	5.2%	7.0%	4.3%	2.4%	4.3%	4.1%
Vanguard Total Bond Market Index Fund Inst	6.1%	5.2%	7.0%	4.4%	2.4%	4.2%	4.0%
Barclays Capital US Aggregate	5.9%	5.2%	7.0%	4.3%	2.4%	4.3%	4.1%

# **Large Cap Domestic Equity**

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
Vanguard Institutional Index Fund Institutional	26.6%	-37.0%	5.5%	15.8%	4.9%	10.9%	28.7%
S&P 500	26.5%	-37.0%	5.5%	15.8%	4.9%	10.9%	28.7%

# International Equity<sup>8</sup>

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
American Beacon International Equity Index Fd Inst	28.7%	-41.8%	10.7%	26.5%	13.6%	20.1%	38.9%
MSCI EAFE NET WHT	31.8%	-43.4%	11.2%	26.3%	13.5%	20.2%	38.6%
Vanguard Developed Markets Index Fund Investor	28.2%	-41.6%	11.0%	26.2%	13.3%	20.2%	38.6%
MSCI EAFE NET WHT	31.8%	-43.4%	11.2%	26.3%	13.5%	20.2%	38.6%

# **Small/Mid Cap Domestic Equity**

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
SSgA S&P Midcap NL Series	37.2%	-36.1%	8.0%	10.3%	12.7%	16.5%	35.6%
S&P 400 MidCap	37.4%	-36.2%	8.0%	10.3%	12.6%	16.5%	35.6%
Vanguard Mid-Cap Index Fund Signal	40.5%	-41.8%	6.2%	13.7%	14.0%	NA	NA
Vanguard Spliced Mid Cap Index	40.5%	-41.8%	6.2%	13.8%	13.9%	20.5%	33.8%
Vanguard Small-Cap Index Fund Signal	36.3%	-36.0%	1.2%	15.8%	7.5%	NA	NA
Vanguard Spliced Small Cap Index	36.2%	-36.2%	1.2%	15.8%	7.5%	20.0%	45.5%

<sup>&</sup>lt;sup>8</sup> American Beacon International Equity Index and Vanguard Developed Markets Index may not track the index because of fair-value pricing used in the calculation of these funds' NAV, whereas the MSCI EAFE Index uses the closing prices of the securities in their local markets.

Mercer

# Tier II (B) - Active Core

## **Stable Value**

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
Hartford General Account	5.00%	5.30%	4.50%	4.25%	4.00%	4.25%	5.00%
Citigroup TBill + 100 bp Premium	1.2%	2.8%	5.7%	5.8%	4.0%	2.2%	2.1%
ING Stable Value Fund – Inception Jun 2009	NA						
Citigroup TBill + 100 bp Premium	1.2%	2.8%	5.7%	5.8%	4.0%	2.2%	2.1%

## **Balanced**

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
Invesco Van Kampen Equity & Income Fund Y	23.8%	-24.7%	3.5%	12.7%	8.3%	NA	NA
S&P 500 60% / 40% BC Aggregate	18.4%	-22.1%	6.2%	11.1%	4.0%	8.3%	18.5%
Mercer Mutual Fund US Balanced Universe Median	23.0%	-25.4%	5.9%	10.7%	4.9%	8.5%	19.5%
Fund Rank in Universe	43	46	81	25	9	NA	NA
ING T. Rowe Price Cap Apprec I	33.6%	-27.3%	4.7%	14.9%	8.0%	16.9%	NA
S&P 500 60% / 40% BC Aggregate	18.4%	-22.1%	6.2%	11.1%	4.0%	8.3%	18.5%
Mercer Mutual Fund US Balanced Universe Median	23.0%	-25.4%	5.9%	10.7%	4.9%	8.5%	19.5%
Fund Rank in Universe	6	62	70	10	10	2	NA

## **Large Cap Domestic Equity**

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
American Beacon Large Cap Value Fund Investor	27.2%	-39.6%	3.0%	18.7%	9.7%	19.1%	35.4%
Russell 1000 Value	19.7%	-36.8%	-0.2%	22.2%	7.1%	16.5%	30.0%
Mercer Mutual Fund US Equity Large Cap Value Universe Median	23.9%	-36.5%	2.0%	18.9%	6.4%	14.1%	28.7%
Fund Rank in Universe	30	73	39	51	23	4	9
Allianz NFJ Dividend Value Fund Institutional	13.3%	-36.1%	4.7%	24.6%	11.9%	14.5%	28.3%
Russell 1000 Value	19.7%	-36.8%	-0.2%	22.2%	7.1%	16.5%	30.0%
Mercer Mutual Fund US Equity Large Cap Value Universe Median	23.9%	-36.5%	2.0%	18.9%	6.4%	14.1%	28.7%
Fund Rank in Universe	96	42	25	1	3	42	54

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
Victory Diversified Stock Fund I	26.7%	-36.7%	10.4%	13.9%	9.4%	10.2%	35.6%
S&P 500	26.5%	-37.0%	5.5%	15.8%	4.9%	10.9%	28.7%
Mercer Mutual Fund US Equity Large Cap Core Universe Median	27.0%	-36.2%	6.1%	14.6%	5.1%	10.0%	26.7%
Fund Rank in Universe	54	56	20	58	15	48	6
Fidelity Contrafund	29.2%	-37.2%	19.8%	11.5%	16.2%	15.1%	28.0%
S&P 500	26.5%	-37.0%	5.5%	15.8%	4.9%	10.9%	28.7%
Mercer Mutual Fund US Equity Large Cap Core Universe Median	27.0%	-36.2%	6.1%	14.6%	5.1%	10.0%	26.7%
Fund Rank in Universe	34	60	2	81	1	4	39
T Rowe Price Growth Stock Fund	43.2%	-42.3%	10.4%	14.0%	6.6%	10.2%	31.2%
Russell 1000 Growth	37.2%	-38.4%	11.8%	9.1%	5.3%	6.3%	29.7%
Mercer Mutual Fund US Equity Large Cap Growth Universe Median	34.5%	-40.1%	14.9%	7.2%	7.0%	8.6%	27.7%
Fund Rank in Universe	13	67	81	4	56	35	29
American Funds Growth Fund of America R-3	34.1%	-39.2%	10.6%	10.6%	13.9%	11.6%	32.3%
Russell 1000 Growth	37.2%	-38.4%	11.8%	9.1%	5.3%	6.3%	29.7%
Mercer Mutual Fund US Equity Large Cap Growth Universe Median	34.5%	-40.1%	14.9%	7.2%	7.0%	8.6%	27.7%
Fund Rank in Universe	52	43	80	12	12	29	24

# **International Equity**

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
AllianceBernstein International Value Fund Advisor	34.7%	-53.4%	5.6%	34.6%	17.1%	24.9%	44.2%
MSCI EAFE NET WHT	31.8%	-43.4%	11.2%	26.3%	13.5%	20.2%	38.6%
MSCI EAFE Value NET WHT	34.2%	-44.1%	6.0%	30.4%	13.8%	24.3%	45.3%
Mercer Mutual Fund Intl Equity Universe Median	33.8%	-44.7%	12.3%	25.6%	15.4%	19.0%	38.3%
Fund Rank in Universe	46	96	87	2	34	18	24
Dodge & Cox International Stock Fund	47.5%	-46.7%	11.7%	28.0%	16.7%	32.5%	49.4%
MSCI EAFE NET WHT	31.8%	-43.4%	11.2%	26.3%	13.5%	20.2%	38.6%
MSCI EAFE Value NET WHT	34.2%	-44.1%	6.0%	30.4%	13.8%	24.3%	45.3%
Mercer Mutual Fund Intl Equity Universe Median	33.8%	-44.7%	12.3%	25.6%	15.4%	19.0%	38.3%
Fund Rank in Universe	13	67	52	28	39	1	15

# Small/Mid Cap Domestic Equity

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
CRM Mid Cap Value Fund Institutional	28.7%	-35.0%	10.4%	17.3%	8.0%	25.0%	41.9%
Russell Midcap Value	34.2%	-38.4%	-1.4%	20.2%	12.6%	23.7%	38.1%
Mercer Mutual Fund US Equity Mid Cap Value Universe Median	35.0%	-36.5%	1.9%	16.6%	10.8%	20.7%	36.0%
Fund Rank in Universe	82	40	2	38	83	11	19
Hartford MidCap HLS IA	31.0%	-35.3%	15.3%	11.7%	16.8%	16.4%	37.7%
Russell Midcap	40.5%	-41.5%	5.6%	15.3%	12.7%	20.2%	40.1%
S&P 400 MidCap	37.4%	-36.2%	8.0%	10.3%	12.6%	16.5%	35.6%
Mercer Mutual Fund US Equity Mid Cap Core Universe Median	34.4%	-38.3%	6.9%	13.4%	9.9%	16.6%	35.8%
Fund Rank in Universe	73	26	10	69	8	52	45
Munder Mid-Cap Core Growth Fund Y	32.8%	-43.5%	21.0%	11.8%	13.1%	22.3%	37.1%
Russell Midcap Growth	46.3%	-44.3%	11.4%	10.7%	12.1%	15.5%	42.7%
Mercer Mutual Fund US Equity Mid Cap Growth Universe Median	39.7%	-43.9%	17.8%	9.0%	10.7%	14.3%	34.7%
Fund Rank in Universe	71	46	39	34	28	3	42
Columbia Acorn Fund A	39.3%	-38.7%	7.4%	14.1%	12.8%	21.1%	44.9%
Russell Midcap Growth	46.3%	-44.3%	11.4%	10.7%	12.1%	15.5%	42.7%
Mercer Mutual Fund US Equity Mid Cap Growth Universe Median	39.7%	-43.9%	17.8%	9.0%	10.7%	14.3%	34.7%
Fund Rank in Universe	53	17	90	19	32	9	10
Oppenheimer Main Street Small Cap Fund Y	37.4%	-38.0%	-1.1%	15.2%	10.5%	19.8%	47.2%
Russell 2000	27.2%	-33.8%	-1.6%	18.4%	4.6%	18.3%	47.3%
Mercer Mutual Fund US Equity Small Cap Core Universe Median	29.7%	-35.7%	-0.4%	14.9%	7.3%	19.6%	42.4%
Fund Rank in Universe	28	64	53	48	23	49	31
Hartford Small Company HLS IA	29.3%	-40.6%	14.2%	14.4%	21.0%	12.2%	55.9%
Russell 2000 Growth	34.5%	-38.5%	7.0%	13.3%	4.2%	14.3%	48.5%
Mercer Mutual Fund US Equity Small Cap Growth Universe Median	35.3%	-41.4%	8.9%	10.9%	6.8%	12.4%	44.8%
Fund Rank in Universe	75	45	27	22	1	52	19
Columbia Mid Cap Value Opportunity Fund R4	39.9%	-44.3%	10.5%	17.1%	16.9%	23.9%	48.1%
Russell Midcap Value	34.2%	-38.4%	-1.4%	20.2%	12.6%	23.7%	38.1%
Mercer Mutual Fund US Equity Mid Cap Value Universe Median	35.0%	-36.5%	1.9%	16.6%	10.8%	20.7%	36.0%
Fund Rank in Universe	31	92	2	39	0	12	3

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
Lazard US Mid Cap Equity Portfolio Open	38.3%	-38.5%	-3.2%	14.6%	8.5%	24.6%	28.7%
Russell Midcap	40.5%	-41.5%	5.6%	15.3%	12.7%	20.2%	40.1%
S&P 400 MidCap	37.4%	-36.2%	8.0%	10.3%	12.6%	16.5%	35.6%
Mercer Mutual Fund US Equity Mid Cap Core Universe Median	34.4%	-38.3%	6.9%	13.4%	9.9%	16.6%	35.8%
Fund Rank in Universe	34	51	91	36	64	4	88
Columbia Small Cap Value Fund II Z	25.1%	-33.6%	3.0%	17.0%	9.0%	24.2%	42.0%
Russell 2000 Value	20.6%	-28.9%	-9.8%	23.5%	4.7%	22.2%	46.0%
Mercer Mutual Fund US Equity Small Cap Value Universe Median	32.8%	-33.0%	-4.2%	17.1%	8.1%	20.1%	41.8%
Fund Rank in Universe	80	54	18	51	34	21	48
Wells Fargo Advantage Special Small Cap Val Fd A	29.9%	-31.8%	-8.1%	21.4%	10.4%	20.0%	35.4%
Russell 2000 Value	20.6%	-28.9%	-9.8%	23.5%	4.7%	22.2%	46.0%
Mercer Mutual Fund US Equity Small Cap Value Universe Median	32.8%	-33.0%	-4.2%	17.1%	8.1%	20.1%	41.8%
Fund Rank in Universe	64	43	73	14	21	53	81
KEELEY Small Cap Value Fund A	21.7%	-40.2%	7.2%	19.6%	16.1%	32.9%	39.3%
Russell 2000	27.2%	-33.8%	-1.6%	18.4%	4.6%	18.3%	47.3%
Mercer Mutual Fund US Equity Small Cap Core Universe Median	29.7%	-35.7%	-0.4%	14.9%	7.3%	19.6%	42.4%
Fund Rank in Universe	84	81	17	18	6	1	62
Baron Growth Fund Retail	34.2%	-39.2%	6.6%	15.5%	5.7%	26.6%	31.7%
Russell 2000 Growth	34.5%	-38.5%	7.0%	13.3%	4.2%	14.3%	48.5%
Mercer Mutual Fund US Equity Small Cap Growth Universe Median	35.3%	-41.4%	8.9%	10.9%	6.8%	12.4%	44.8%
Fund Rank in Universe	53	32	62	19	58	1	96

# Tier III - Specialty

# **Socially Responsible**

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
Neuberger Berman Socially Responsive Fund Investor	30.6%	-38.8%	7.5%	14.4%	7.6%	13.6%	34.5%
Russell 1000 Growth	37.2%	-38.4%	11.8%	9.1%	5.3%	6.3%	29.7%
Mercer Mutual Fund US Equity Large Cap Growth Universe Median	34.5%	-40.1%	14.9%	7.2%	7.0%	8.6%	27.7%
Fund Rank in Universe	69	39	92	2	45	15	17
Parnassus Equity Income Fund Investor	28.7%	-23.0%	14.1%	14.7%	2.6%	9.3%	15.7%
Russell 1000 Growth	37.2%	-38.4%	11.8%	9.1%	5.3%	6.3%	29.7%
Mercer Mutual Fund US Equity Large Cap Growth Universe Median	34.5%	-40.1%	14.9%	7.2%	7.0%	8.6%	27.7%
Fund Rank in Universe	76	0	54	2	89	43	100

# **Global Equity**

	2009 (%)	2008 (%)	2007 (%)	2006 (%)	2005 (%)	2004 (%)	2003 (%)
American Funds Capital World Gro & Inc Fd R-3	31.9%	-38.6%	17.1%	21.8%	14.3%	18.9%	38.5%
MSCI World NET WHT	30.0%	-40.7%	9.0%	20.1%	9.5%	14.7%	33.1%
Mercer Mutual Fund Global Equity Universe Median	32.7%	-41.0%	9.3%	20.1%	11.5%	15.5%	33.6%
Fund Rank in Universe	55	34	20	31	24	20	27
Mutual Global Discovery Fund A	20.9%	-26.7%	11.0%	23.0%	15.3%	19.0%	31.1%
MSCI World NET WHT	30.0%	-40.7%	9.0%	20.1%	9.5%	14.7%	33.1%
Mercer Mutual Fund Global Equity Universe Median	32.7%	-41.0%	9.3%	20.1%	11.5%	15.5%	33.6%
Fund Rank in Universe	94	3	41	21	17	20	64

## **Lifecycle - Vanguard Target Retirement Funds**

#### **Investment Philosophy**

Simple fund of funds structure seeks to build appropriate asset allocation from preselected stock, bond, and money market portfolios. The allocation between funds and asset classes automatically becomes more conservative over time. The fund handles investment selection, asset allocation, and rebalancing through retirement. 100% of assets invested in index funds.

#### Portfolio Analysis & Key Observations

#### **Positive Impact on Performance**

Tracking its respective indices

## **Family Snapshot**

# Vanguard Target Retirement Funds Family vs. Universe of Lifecycle Families Max 25th 50th 75th Min

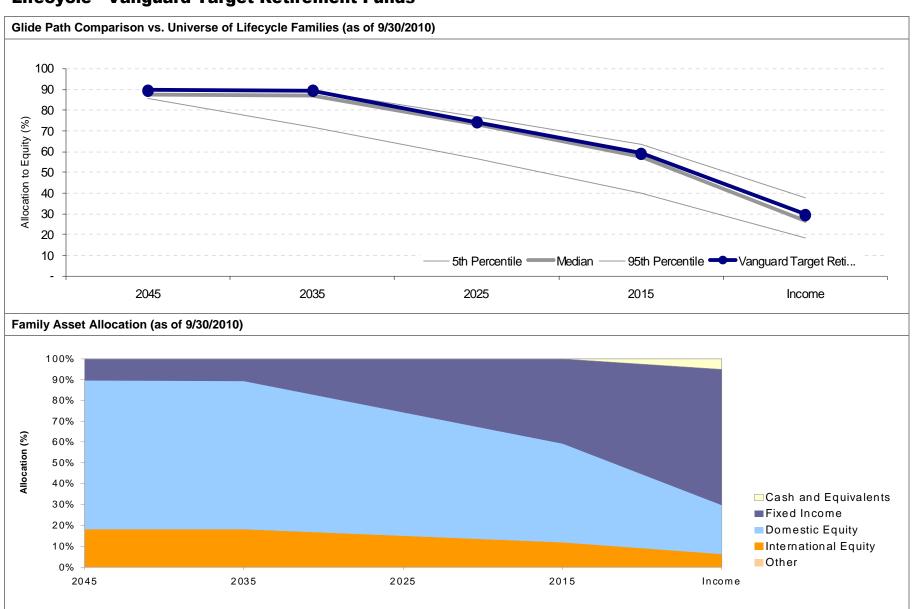
The family ranking for each statistic reflects the average of the rankings of the individual lifecycle funds included in the plan(s) within lifecycle universes of relevant maturity.

141111							<del>-</del>
	3 Months	1 Year	3 Years	5 Years	Excess Return	Equity Allocation	Expense Ratio (Net)
	Total Return ending 9/30/10	Total Return ending 9/30/10	Total Return ending 9/30/10	Total Return ending 9/30/10	3 years ending 9/30/10	as of 9/30/10	as of 9/30/10
Mercer Rank (%)	63	47	31	29	7	22	100
# of Funds	34	30	20	10	10	8	26

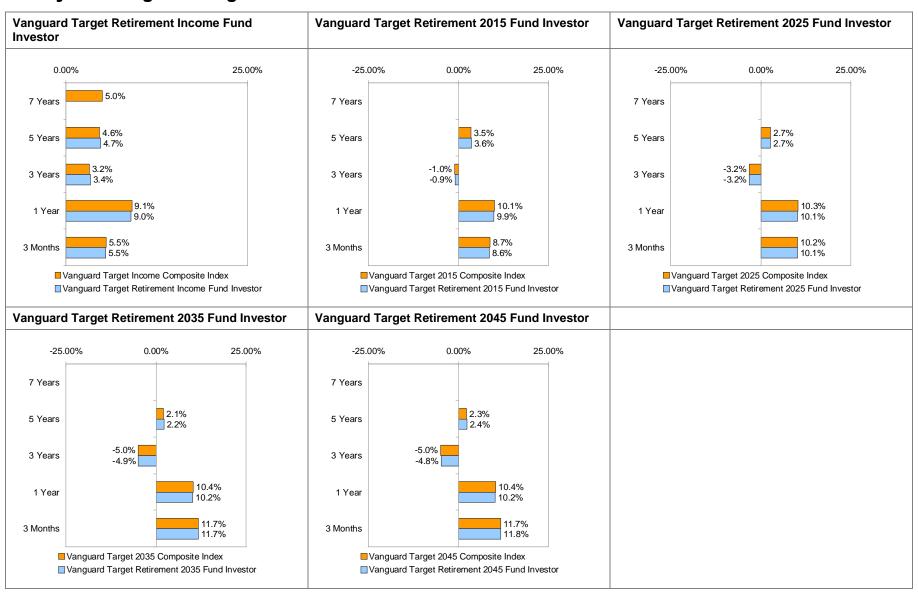
#### **Key Facts and Figures**

Portfolio Manager: Duane R. Kelly	Total Program Assets: \$71,100 Million	Expense Ratio (Net): 0.32 - 0.35%
Portfolio Manager Average Tenure: 7.1 Years		Mercer Median Expense Ratio (Net): 0.66 - 0.81%

# **Lifecycle - Vanguard Target Retirement Funds**



## **Lifecycle - Vanguard Target Retirement Funds**

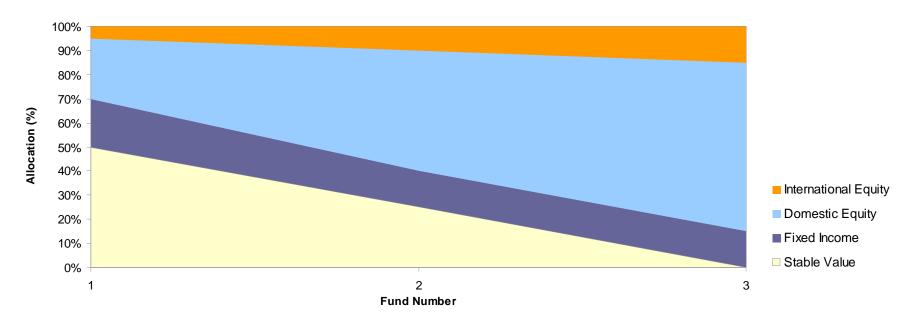


# **Lifecycle - Vanguard Target Retirement Funds**

Allocation to Underlying Funds	(as of 9/30/2010)			Vanguard T	arget Retirem	ent Funds	
Strategy	Benchmark	Asset Class	2045	2035	2025	2015	Income
Cash and Equivalents							
Vanguard Prime Money Market Fund	Money Market Funds Average <sup>1</sup>	US Money Market	0.0%	0.0%	0.0%	0.0%	4.9%
Total Cash and Equivalents			0.0%	0.0%	0.0%	0.0%	4.9%
Fixed Income							
Vanguard Total Bond Market II Index	Barclays US Aggregate Float Ad	d US Core Fixed Income	10.0%	10.4%	25.2%	39.9%	45.0%
Vanguard Inflation-Protected Securiti	EBarclays US Treasury Inflation F	P US TIPS	0.0%	0.0%	0.0%	0.5%	19.9%
Total Fixed Income			10.0%	10.4%	25.2%	40.3%	64.9%
Domestic Equity							
Vanguard Total Stock Market Index	MSCI US Broad Market Index	US All Cap Equity	71.9%	71.7%	59.6%	47.5%	24.0%
Total Domestic Equity			71.9%	71.7%	59.6%	47.5%	24.0%
International Equity							
Vanguard European Stock Index	MSCI Europe Index	International Large Cap Core Eq	8.8%	8.7%	7.4%	5.9%	3.0%
Vanguard Pacific Stock Index	MSCI Pacific Index	International Large Cap Core Eq	4.6%	4.6%	3.9%	3.2%	1.6%
Vanguard Emerging Markets Stock Ir	MSCI Emerging Markets Index	Emerging Markets Equity	4.6%	4.6%	3.9%	3.2%	1.5%
Total International Equity			18.1%	18.0%	15.2%	12.2%	6.2%
Total (must equal 100%)			100.0%	100.0%	100.0%	100.0%	100.0%

<sup>&</sup>lt;sup>1</sup> Derived from data provided by Lipper Inc.

# **ING Nevada Lifestyle - Asset Class Allocation**



		Stable Value	Fixed Income	Domestic Equity	International Equity
1	Nevada Conservative Lifestyle	50.0%	20.0%	25.0%	5.0%
2	Nevada Moderate Lifestyle	25.0%	15.0%	50.0%	10.0%
3	Nevada Aggressive Lifestyle	0.0%	15.0%	70.0%	15.0%

# ING Nevada Lifestyle – Portfolio Level Allocation

Underlying Funds	Conservative	Moderate	Aggressive
ING Stable Value	50.0%	25.0%	0.0%
Vanguard Total Bond Market Index	20.0%	15.0%	15.0%
Fidelity Contrafund	20.0%	10.0%	10.0%
Allianz NFJ Dividend Value Fund	0.0%	10.0%	10.0%
American Funds Growth Fund of America	0.0%	10.0%	20.0%
Vanguard Mid-Cap Index	0.0%	10.0%	15.0%
Vanguard Small-Cap Index	5.0%	10.0%	15.0%
Dodge & Cox International Stock Fund	5.0%	10.0%	15.0%
Total	100.0%	100.0%	100.0%

# **Domestic Fixed - Passive - SSgA Bond Market NL Series**

Share Class: N/A		Benchmark: Barclays Capital US Aggrega
Investment Philosophy		
SSgA Bond Market Series seeks to match the commercial mortgage-backed, and asset-barepresentative of the broad domestic bond matches the series of the series seeks to match the commercial mortgage.	cked securities in the same proj	pital US Aggregate Index by investing in government, corporate, mortgage-backe portion as the index. The fund is invested in a well-diversified portfolio that
Portfolio Analysis & Key Observations		Tracking Error
The following comments relate to the Barclays	Capital US Aggregate Index:	SSgA Bond Market NL (Incpt: 10/2007) Tracking Error in Mutual Fund US Fixed Index from Mar 2009 to Sep 2010 SSgABond versus BCUSAG (after fees)
Positive Impact on Performance:		2.5% ן
<ul> <li>Lower-quality bonds outperformed higher-q</li> </ul>	uality bonds	42.70
Longer-term bonds outperformed short- and	intermediate-dated bonds	
<ul> <li>Strongest-performing sectors included US (4.7% return), and CMBS (6.4% return)</li> </ul>	credit (4.7% return), corporates	2.0% -
Negative Impact on Performance:  • Weakest-performing sectors included US N (1.6% return)	BS (0.6% return) and US Agency	(a. 1.5% - 1.0%
(ners retain)		0.5%
		Sen 2008 Nov 2008   Jan 2009   Mar 2009   May 2009   Jul 2009   Sen 2009   Nov 2009   Jan 2010   Mar 201 
<del></del>		Created on 28 Oct 2010. Data Source: Lipper, Inc.
Key Facts and Figures		
Portfolio Manager: Multiple	Total Fund Assets: Una	available Expense Ratio (Net): 0.15%
		Mercer Median Expense Ratio (Net): 0.24%

# **Domestic Fixed - Passive - Vanguard Total Bond Market Index Fund Inst - VBTIX**

Share Class: Inst			Benchmark: Barclays Capital US Aggregate
Investment Philosophy			
			naintains a broadly diversified exposure to the investment- portfolio provides moderate current income with high credit
Portfolio Analysis & Key Observations		Tracking Error	
The following comments relate to the Barclays Capital US Aggregate Index:		5 Year Period - Vanguard 1	Fotal Bond Market Index Fund Inst vs. Bardays Capital US Aggre
Positive Impact on Performance:  Lower-quality bonds outperformed higher-quality bonds  Longer-term bonds outperformed short- and intermediate-dated bonds  Strongest-performing sectors included US credit (4.7% return), corporates (4.7% return), and CMBS (6.4% return)  Negative Impact on Performance:  Weakest-performing sectors included US MBS (0.6% return) and US Agency (1.6% return)		0.50%	
Key Facts and Figures			
Portfolio Manager: Kenneth E. Volpert; Gregory Davis	Total Fund Assets: \$88,	636 Million	Expense Ratio (Net): 0.13%
Portfolio Manager Average Tenure: 10.0 Years	Total Share Class Asse	sets: \$20,300 Million Mercer Median Expense Ratio (Net): 0.24%	

# **Domestic Equity - Passive - Vanguard Institutional Index Fund Institutional - VINIX**

Share Class: Institutional			Benchmark: S&P 500
Investment Philosophy			
The Fund attempts to provide investment results that para investors with long-term growth of capital and income as we investment approach designed to track the performance of the dominated by the stocks of large US companies. The Fund make up the Index, holding each stock in approximately the s	ell as a reasonable le he Standard & Poor attempts to replicate	evel of current income. The 500 Index, a widely recognerate the target index by invest	e Fund employs a "passive management" - or indexing - nized benchmark of US stock market performance that is
Portfolio Analysis & Key Observations		Tracking Error	
The following comments relate to the performance of the S&F	2 500 Index	5 Year Period - Vanguard In:	stitutional Index Fund Institutional vs. S&P 500
<ul> <li>Positive Impact on Performance</li> <li>Top performing sectors were telecommunications (21.0% (17.8% return), consumer discretionary (15.2% return) and return)</li> <li>Individual contributors to performance: Apple (12.8% return), Chevron (20.6% return), Exxon Mobil (9.1% return) return)</li> <li>Negative Impact on Performance</li> </ul>	d industrials (14.3% urn), AT&T (20.1%	0.07% 0.06%	
<ul> <li>Weakest performing sectors were financials (4.3% return),</li> </ul>	health care (8.0%	0.01% +	
return) and consumer staples (10.6% return)	, ricaliii cale (0.976		
■ Individual detractors from performance: Bank of America (-8.8% return), Medtronic (-6.9% return), Hewlett-Packard (-2.6% return), PNC Financial Services Group (-8.0% return) and Southwestern Energy (-13.5% return)		0.00%	Apr-07 Oct-07 Apr-08 Oct-08 Apr-09 Oct-09 Apr-10  Rolling 1-Year Tracking Error
Key Facts and Figures			
Portfolio Manager: Donald M. Butler Tot	tal Fund Assets: \$76,	175 Million	Expense Ratio (Net): 0.05% (Hartford) & 0.11% (ING)
Portfolio Manager Average Tenure: 10.0 Years Tot	tal Share Class Asse	ts: \$48,658 Million	Mercer Median Expense Ratio (Net): 0.22%

# International Equity - Passive - American Beacon International Equity Index Fd Inst - AIIIX

Share Class: Inst			Benchmark: MSCI EAFE NET WHT
Investment Philosophy			
The fund attempts to provide investment results that para	allel the performance of the	ne MSCI EAFE Index.	
Portfolio Analysis & Key Observations		Tracking Error	
The following comments relate to the performance of the	MSCI EAFE Index.		eacon International Equity Index Fd Inst vs. MSCI EAFE NET WHT
Positive Impact on Performance		6.00%	
• All ten sectors posted positive returns for the quarter		5.00%	
<ul> <li>Largest gaining sectors included energy (22.5% retuservices (20.3% return) and materials (19.3% return)</li> </ul>	urn), telecommunication	4.00%	
■ Top ten holdings: BP (41.3% return), Telefonica (32.7% return) and BHP Billiton (23.4% return)		3.00%	
Negative Impact on Performance		2.00%	
<ul> <li>Weakest performing sectors included information technical health care (11.2% return) and utilities (11.3% return)</li> </ul>	chnology (8.4% return),	1.00%	
■ Top ten holdings: HSBC (10.4% return) and Total (14.0% return)		0.00%	Apr-07 Oct-07 Apr-08 Oct-08 Apr-09 Oct-09 Apr-10  Rolling 1-Year Tracking Error
Key Facts and Figures			
Portfolio Manager: Cynthia Thatcher; Debra L. Jelilian; Total Fund Assets: \$285 Wyatt Crumpler		5 Million ets: \$285 Million	Expense Ratio (Net): 0.23%  Mercer Median Expense Ratio (Net): 0.47%
Portfolio Manager Average Tenure: 3.5 Years			2.45.132.133.133.133.133.133.133.133.133.133

# International Equity - Passive - Vanguard Developed Markets Index Fund Investor - VDMIX

Share Class: Investor			Benchmark: MSCI EAFE NET WHT
Investment Philosophy			
The fund attempts to provide investment results that par	allel the performance of the	ne MSCI EAFE Index.	
Portfolio Analysis & Key Observations		Tracking Error	
The following comments relate to the performance of the	e MSCI EAFE Index.	5 Year Period - Vanguard D	Developed Markets Index Fund Investor vs. MSCI EAFE NET WHT
Positive Impact on Performance		6.00%	
• All ten sectors posted positive returns for the quarter		5.00%	
<ul> <li>Largest gaining sectors included energy (22.5% return), telecommunication services (20.3% return) and materials (19.3% return)</li> </ul>		4.00%	
■ Top ten holdings: BP (41.3% return), Telefonica (32.7% return) and BHP Billiton (23.4% return)		3.00%	
Negative Impact on Performance		2.00%	
<ul> <li>Weakest performing sectors included information te health care (11.2% return) and utilities (11.3% return)</li> </ul>		1.00% -	<i>A</i>
■ Top ten holdings: HSBC (10.4% return) and Total (14.0% return)		0.00% Apr-06 Oct-06	Apr-07 Oct-07 Apr-08 Oct-08 Apr-09 Oct-09 Apr-10  Rolling 1-Year Tracking Error
Key Facts and Figures	1		1
Portfolio Manager: Duane F. Kelly; Michael Perre	Total Fund Assets: \$9,7	74 Million	Expense Ratio (Net): 0.28%
Portfolio Manager Average Tenure: 1.0 Years	Total Share Class Asse	ts: \$3,222 Million	Mercer Median Expense Ratio (Net): 0.47%

# **Domestic Equity - Passive - SSgA S&P Midcap NL Series**

Share Class:			Benchmark: S&P 400 MidCap
Investment Philosophy			
The fund attempts to track the performance of the S&P Mid 0	Cap 400 Index using	a full replication strategy.	
Portfolio Analysis & Key Observations		Tracking Error	
The following comments relate to the performance of the Index.	S&P MidCap 400	Tracking Error in	SSgA S&P Midcap NL Series  Mutual Fund US Equity Mid Cap Index from Jun 1992 to Mar 2010  SSgAMC versus SP400 MC (after fees)
Positive Impact on Performance		2.5%	
<ul> <li>Top-performing sectors were information technology (19% staples (18% return) and consumer discretionary (17% ret</li> </ul>		2.0% -	
Negative Impact on Performance		ā 1.5% -	
<ul> <li>Weakest-performing sectors were health care ( telecommunication services (8% return)</li> </ul>	(5% return) and	Tracking Error (% - 1.0	
		0.5% - 0.0% Jun 1992 Oct 1993 Feb 1995 Jun 1996	Oct 1997 Feb 1999 Jun 2000 Oct 2001 Feb 2003 Jun 2004 Oct 2005 Feb 2007 Jun 2008 Oct 2009
		Created on 28 Oct 2010. Data Source: Lipper, Inc.	—— 1 Year Rolling Tracking Error
Key Facts and Figures			
Portfolio Manager: To	tal Fund Assets: Una	vailable	Expense Ratio (Net): 0.05%
Portfolio Manager Average Tenure: Years To	tal Share Class Asse	ts: Unavailable	Mercer Median Expense Ratio (Net): 0.32%

# **Domestic Equity - Passive - Vanguard Mid-Cap Index Fund Signal - VMISX**

Share Class: Signal		Benchmark: Vanguard Spliced Mid Cap Index		
Investment Philosophy				
The fund attempts to provide investment results that paralle replication approach and consists of mid-capitalization stocks				
Portfolio Analysis & Key Observations		Tracking Error		
Positive Impact on Performance		5 Year Period - Vanguard M	id-Cap Index Fund Signal vs. Vanguard Spliced Mid Cap Index	
All ten sectors posted gains		0.16%		
<ul> <li>Top-performing sectors included consumer discretionary (19.8%), telecommunication services (17.0%), and materials (16.7%)</li> </ul>		0.14%		
Negative Impact on Performance		0.12% +		
Financials, consumer staples, and health care sectors each returning 8-9% lagged other sectors  Financials, consumer staples, and health care sectors each returning 8-9% lagged other sectors		0.08%	Jun-07 Dec-07 Jun-08 Dec-08 Jun-09 Dec-09 Jun-10  Rolling 1-Year Tracking Error	
Key Facts and Figures				
Portfolio Manager: Donald M. Butler Tot	al Fund Assets: \$22,	516 Million	Expense Ratio (Net): 0.20%	
Portfolio Manager Average Tenure: 12.0 Years Tot	al Share Class Asse	ts: \$2,606 Million	Mercer Median Expense Ratio (Net): 0.32%	

# **Domestic Equity - Passive - Vanguard Small-Cap Index Fund Signal - VSISX**

Share Class: Signal		Benchmark: Vanguard Spliced Small Cap Index		
Investment Philosophy				
			US Small Cap 1750 Index, an unmanaged benchmark zation weighting as the Index. Prior to May 16, 2003, the	
Portfolio Analysis & Key Observations		Tracking Error		
The following comments relate to the performance of the 1750 Index	e MSCI US Small Cap	5 Year Period - Vanguard Sr	mall-Cap Index Fund Signal vs. Vanguard Spliced Small Cap Inde.	
Positive Impact on Performance		0.07 /0		
<ul> <li>Top performing sectors included materials (19.19 technology (16.9% return) and energy (13.3% return)</li> <li>Top 10 holdings Skyworks (23.1% return), Valeant P return), Green Mountain Coffee Roasters (21.4% returned and Core Laboratories (20.4% return)</li> <li>Negative Impact on Performance</li> <li>Worst performing sectors included financials, telecommunications, each returning between 8% and 9</li> <li>Top 10 holding Aeropostale (-18.8% return)</li> </ul>	charmaceuticals (21.8% n) MSCI (21.2% return)  health care and	0.05% 0.04% 0.03% 0.02%		
Key Facts and Figures				
Portfolio Manager: Michael H. Buek	Total Fund Assets: \$19	,907 Million	Expense Ratio (Net): 0.13% (Hartford) % 0.20% (ING)	
Portfolio Manager Average Tenure: 19.0 Years	Total Share Class Asse	ets: \$2,011 Million	Mercer Median Expense Ratio (Net): 0.34%	

## **Stable Value - Hartford General Account**

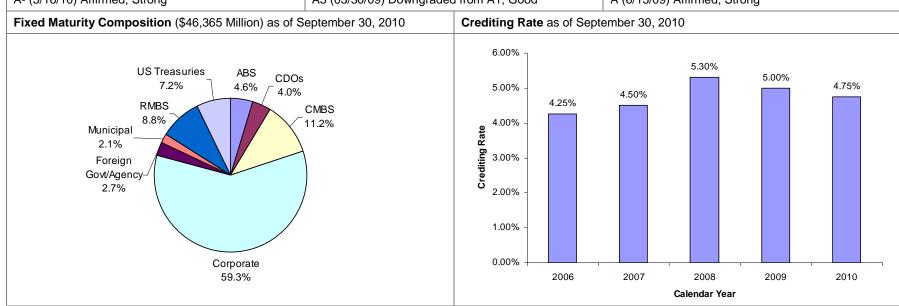
Share Class: N/A	Benchmark: Citigroup TBill + 100 bp Premium

#### **Investment Philosophy**

The primary investment objective of Hartford Life's General Account is to maximize economic value consistent with acceptable risk parameters, including the management of credit risk and interest rate sensitivity of invested assets, while generating sufficient after-tax income to support policyholder and corporate obligations. The General (Declared Rate) Account is available through a group annuity contract or group funding agreement. The General (Declared Rate) Account investment choice is part of Hartford's General Account, which includes its company assets. General Account rates are guaranteed by the claims-paying ability of Hartford Life Insurance Company. Hartford credits interest on contributions made to the General Account at a rate declared for the calendar quarter in which they are received. The assets in the General (Declared Rate) Account are pooled. The fund is managed to a duration of 4 to 4.5 years.

## Financial Strength Ratings/Outlook for Hartford Life Insurance Co. (Date of Last Rating Agency Action)

Fitch Moody's		Standard & Poor's
A- (3/16/10) Affirmed; Strong	A3 (03/30/09) Downgraded from A1; Good	A (6/15/09) Affirmed; Strong



#### **Key Facts and Figures**

Portfolio Manager: Hartford Investment Management Company (HIMCO)

Hartford Life Insurance Company and Subsidiaries Total Investments: \$61,423 Million

Expense Ratio (Net): 0.60% Mercer Median Expense Ratio (Net): 0.30%

# **Hartford Financial Strength Report**

# **Financial Strength Ratings**

In discussing the financial viability of insurance companies, consideration is given to the financial strength ratings or comparable ratings provided by the major rating agencies such as A.M. Best Company, Fitch, Moody's, and Standard & Poor's. The rating from each of these firms reflects each firm's opinion concerning the ability of an insurance company to meet its contractual obligations in the future. Each rating is based on both quantitative and qualitative considerations unique to each rating agency.

With respect to fixed annuity products, it is Mercer's preference for such companies to maintain "A" or higher ratings from A.M. Best and "A+/A1" or higher ratings from the other rating agencies.

The following table summarizes Hartford Life's ratings from A.M. Best, Fitch, Moody's, and S&P. A table is also provided that reflects the range of ratings assigned by those rating services.

## **Current Ratings of Underwriting Insurance Companies\***

Underwriting Insurance Company	A.M. Best <sup>(1)</sup>	Fitch	Moody's	Standard & Poor's
Hartford Life Insurance Company	Ag (03/24/10)	A- (03/16/10)	A3 (03/30/09)	A (06/15/2009)
	Affirmed	Affirmed	Downgraded from A1	Affirmed
	Excellent	Strong	Good	Strong

<sup>\*</sup> Ratings as of 05/05/2010.

## Investment Grade Ratings of Various Rating Services

A.M. Best	Fitch*	Moody's*	S&P*
A++	AAA	Aaa	AAA
A+	AA+	Aa1	AA+
Α	AA	Aa2	AA
A-	AA-	Aa3	AA-
B++	A+	A1	A+
B+	Α	A2	Α
В	A-	A3	A-
B-	BBB+	Baa1	BBB+
C++	BBB	Baa2	BBB
C+	BBB-	Baa3	BBB-

<sup>\*</sup>Companies having ratings of "BBB-/Baa3" or higher are considered to be investment grade.

<sup>(1)</sup> A.M. Best Notes:  $g = Group \ rating$ ;  $p = Pooled \ rating$ ;  $u = Under \ review$ .

## **Risk Based Capital Ratio**

The risk based capital ratio is a regulatory calculation that evaluates the amount of capital a firm should maintain given the assets and the liabilities maintained by the insurance company. The higher a company's risk based capital ratio the better.

For a company's risked based capital ratio it is Mercer's expectation that this ratio be 150% or higher. This represents a premium above the minimum regulatory requirement of 125%.

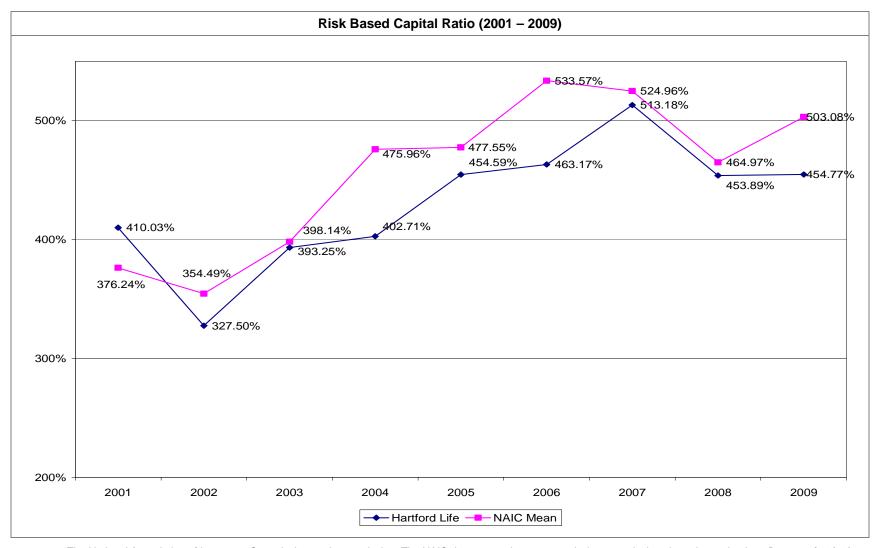
	2006		2007		2008		2009	
	Risk-Based		Risk-Based		Risk-Based		Risk-Based	
	Capital Ratio		Capital Ratio		Capital		Capital	
					Ratio		Ratio	
	% <sup>(2)</sup>	Percentile <sup>(3)</sup>						
Hartford Life Insurance Company	463.17	64	513.18	72	453.89	73	454.77	62

<sup>&</sup>lt;sup>(2)</sup> Data Source: National Association of Insurance Commissioners, by permission. The NAIC does not endorse any analysis or conclusion based upon the use of its data. Data as of December 31 for each year.

(3) This Peer Group contains the largest life insurance companies based on invested assets. There were 211 companies in 2009, 212 companies in 2008, 217 companies in 2007 and 225

companies in 2006.

# **Risk Based Capital Ratio (continued)**



Data source: The National Association of Insurance Commissioners, by permission. The NAIC does not endorse any analysis or conclusions based upon its data. Data as of 12/31/2009.

## **Invested Assets**

Invested assets is a measurement of the size of an insurance company where the insurance company bears the investment risk and mortality risk of a product rather than the policyholder. Any short fall in investment performance or mortality is borne by the insurance company rather than the policyholder.

	2007		2008		2009		2nd Qtr 2010	
	Invested		Invested		Invested		Invested	
	Assets		Assets		Assets		Assets	
	Millions(\$) <sup>(4)</sup>	Percentile <sup>(5)</sup>						
Hartford Life Insurance Company	37,498	89	39,252	90	34,872	89	\$34,912	90

<sup>(4)</sup> Data Source: National Association of Insurance Commissioners, by permission. The NAIC does not endorse any analysis or conclusion based upon the use of its data. Data as of December 31 for each year.

# **Adjusted Capital and Surplus**

Adjusted capital and surplus reflects the amount by which the assets of a company exceeds its liabilities. This measure reflects the net worth of the company. The larger the adjusted capital and surplus position the better.

	2007		2008		2009		2nd Qtr 2010	
	Adj. C&S		Adj. C&S		Adj. C&S		Adj. C&S	
	\$ <sup>(4)</sup>	Percentile <sup>(5)</sup>						

<sup>(4)</sup> Data Source: National Association of Insurance Commissioners, by permission. The NAIC does not endorse any analysis or conclusion based upon the use of its data. Data as of December 31 for each year.

<sup>(5)</sup> This Peer Group contains the largest life insurance companies based on invested assets. There were 211 companies in 2nd Quarter 2010, 211 companies in 2009, 212 companies in 2008 and 217 companies in 2007.

<sup>(5)</sup> This Peer Group contains the largest life insurance companies based on invested assets. There were 211 companies in 2nd Quarter 2010, 211 companies in 2009, 212 companies in 2008 and 217 companies in 2007.

## **Adjusted Capital and Surplus/ Invested Assets**

Adjusted capital and surplus as a percentage of invested assets reflects the net worth of a company relative to its size. The expectation is that this ratio exceed 6%.

	2007		2008		2009		2nd Qtr 2010	
	Adj. C & S/		Adj. C & S/		Adj. C & S/		Adj. C & S/	
	Invested		Invested		Invested		Invested	
	Assets % <sup>(4)</sup>	Percentile <sup>(5)</sup>						
Hartford Life Insurance Company	13.02	58	10.47	50	15.39	70	16.16	73

<sup>(4)</sup> Data Source: National Association of Insurance Commissioners, by permission. The NAIC does not endorse any analysis or conclusion based upon the use of its data. Data as of December 31 for each year.

**Note:** Mercer (US) Inc. (Mercer) advises benefit plan trustees and others in connection with the selection of annuity providers. While it is our business to collect, summarize and explain information that is useful in such decisions and to assist in completing the transaction once a client has made a placement decision, we cannot guarantee or make representations regarding the solvency of particular financial institutions. Published financial strength ratings cited in our reports are supplied by independent ratings agencies, based in part on information not available to Mercer. All information is gathered from sources considered reliable, but Mercer cannot warrant the accuracy of such information, nor are we responsible in any way for changes in the financial condition of the financial institution(s) chosen subsequent to the transaction. We encourage you to place your business with institutions that have received high ratings and are in good financial standing. High ratings and financial strength are not guarantees of future solvency, but they can be key indicators of an institution's future ability to meet its obligations.

<sup>(5)</sup> This Peer Group contains the largest life insurance companies based on invested assets. There were 211 companies in 2nd Quarter 2010, 211 companies in 2009, 212 companies in 2008 and 217 companies in 2007.

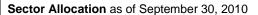
## Stable Value - ING Stable Value Fund

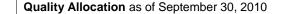
#### **Investment Philosophy**

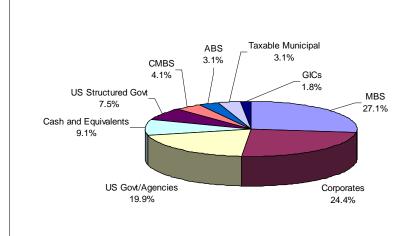
The fund is designed to provide safety of principal, adequate liquidity and competitive yield with low return volatility. The fund intend to achieve this objective by investing in a variety of stable value investments such as Guaranteed Investment Contracts and security backed investment contracts issued by high quality financial institutions (AA rated or higher) as well as stable value collective funds and money market funds. Security backed contracts are backed by high quality, marketable fixed income securities which provide a credited rate of interest based on the yields of the underlying securities. The underlying fixed income security exposure is obtained by investing in collective funds managed by the sub-advisor for this purpose or may be purchased directly by the sub-advisor. Securities backing investment contracts are all investment grade at time of purchase with a minimum average quality rating of AA.

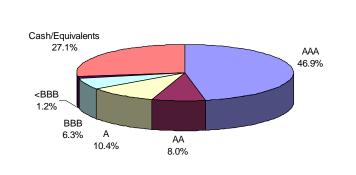
#### Characteristics

MV/BV: 104.4%
Gross Yield: 3.61%
Effective Duration: 3.04 years
Ave. Quality of Underlying: Aa3/AAAve. Contract Quality: AA-









#### **Key Facts and Figures**

Portfolio Manager: Multiple

Total Fund Assets: \$164 million

Expense Ratio (Net): 0.75%

Mercer Median Expense Ratio: 0.30%

# Stable Value - Wells Fargo Stable Return (sub-advisor of ING Stable Value Fund)

Share Class: N/A			Benchmark: Citigroup TBill + 100 bp Premium		
Investment Philosophy					
The Wells Fargo Stable Return fund aims to produce con and diversifies broadly among contract issuers and under diversification, and investment returns.					
Portfolio Analysis & Key Observations					
<ul> <li>Market-to-book increased from 102.0% to 102.9%</li> </ul>					
Duration increased slightly					
Characteristics as of September 30, 2010		Top 5 Issuers as of Septer	mber 30, 2010		
<ul> <li>Blended Yield (before fees): 2.99%</li> <li>Effective Duration: 2.59 years</li> <li>Number of Contract Issuers: 15 (3524 underlying issuers)</li> <li>Average Quality (underlying assets): Aa1/AA+</li> <li>MV/BV Ratio: 102.9%</li> </ul>		<ul> <li>JP Morgan Chase Bank</li> <li>Monumental Life Insurance Co.</li> <li>Metropolitan Life Insurance Co.</li> <li>Pacific Life Insurance Co.</li> <li>Bank of America</li> </ul>			
Fund Composition as of September 30, 2010		Portfolio Distribution (contract level) as of September 30, 2010			
Cash/Equivalents 14.5% Intl Govt/Agency 3.9% GICs 3.6% ABS 3.7%  MBS 32.2%		Cash Equivalents 11.7% Separate Account GICs 10.2% GICs 3.7% Int. & Brd. Mk. Portfolios 42.2%			
Key Facts and Figures					
Portfolio Advisor: Galliard Capital Management	Total Fund Assets: \$2	20,314 Million	Portfolio Managers: Karl Touville and John Caswell		

# Stable Value - Galliard Managed Income Fund (sub-advisor of ING Stable Value Fund)

Share Class: N/A	Benchmark: Citigroup TBill + 100 bp Premium		
Investment Philosophy			
The Galliard Managed Income Fund aims to produce consistent returns with fund assets are rated investment grade at time of purchase with an average prour financial institutions providing for stability of return and investor payments	minimal volatility. The fund employs a multi-manager strategy for style diversification. All cortfolio quality of AA or better. The fund uses benefit responsive wrap contracts issued by at book value.		
Characteristics as of September 30, 2010	Contract Issuers as of September 30, 2010		
<ul> <li>Blended Yield (after fees): 4.22%</li> <li>Effective Duration: 3.48 years</li> <li>Average Quality (contract level): Aa3/ AA-</li> <li>MV/BV Ratio: 105.9%</li> </ul>	<ul> <li>Bank of America N.A.</li> <li>J.P. Morgan Chase Bank N.A.</li> <li>Monumental Life Insurance Co.</li> <li>Natixis Financial Products Inc.</li> </ul>		
Sector Allocation (underlying assets) as of September 30, 2010	Fund Diversification as of September 30, 2010		
Intl Govt/Agency 3.1%  ABS 2.4%  MBS 30.6%  Cash/Equivalents 4.0%  US Govt Securities 25.8%  Other US Govt 6.2%  Corp/Taxable Muni 27.8%	Cash WAMCO 4.10% 14.30%  Aberdeen 15.30%  PIMCO 23.30%		
Key Facts and Figures			
Portfolio Advisor: Galliard Capital Management, Inc.; Total Fund As PIMCO; Aberdeen; Western Asset Management	ssets: \$2,289 Million Portfolio Managers: Erol Sonderegger; Andrea Johnson		

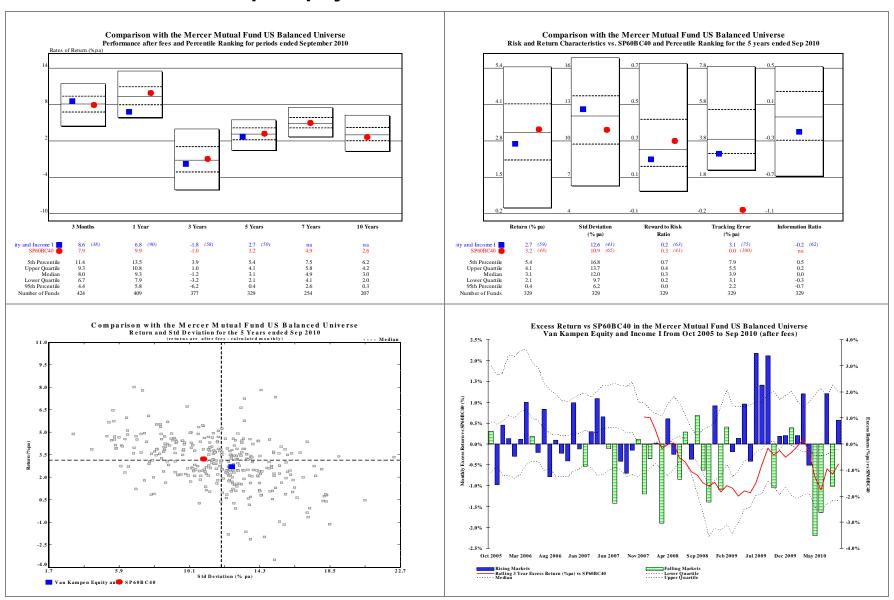
Portfolio Manager Average Tenure: 4.3 Years

## **Fund Profile**

## **Balanced - Invesco Van Kampen Equity & Income Fund Y - ACETX**

**Share Class: Y** Benchmark: S&P 500 60% / 40% BC Aggregate Investment Philosophy The fund invests primarily in income-producing equity instruments (including common stocks, preferred stocks and convertible securities) and investment grade quality debt securities. The Equity & Income Fund emphasizes a value style of investing; seeking well established, undervalued companies that offer the potential for income with safety of principal and long term growth of capital. Portfolio Analysis & Key Observations **Asset Allocation** as of September 30, 2010 **Positive Impact on Performance** 70.0 Overweight equities (62.9%) in a favorable equity environment 62.9 Overweight allocation to consumer discretionary 60.0 Top 10 holdings eBay (24.4% return), Royal Dutch Shell (22.0% return) and Viacom (15.9% return) 50.0 **Negative Impact on Performance** Equity Overweight allocation to financials and health care; underweight to materials 40.0 Fixed Income ■ Top 10 holdings Bank of America (-8.8% return), Occidental Petroleum Convertibles (2.0% return), JPMorgan Chase (4.1% return) and Marsh & McLennan ■ Cash & Equivalents 30.0 (7.9% return) Preferreds 20.0 17.4 16.1 10.0 1.9 1.7 Fixed Income Cash & Preferreds Equity Equivalents **Key Facts and Figures** Portfolio Manager: James O. Roeder; Thomas B. Total Fund Assets: \$11,188 Million Expense Ratio (Net): 0.57% Bastian: Sergio Marchelli Total Share Class Assets: \$443 Million Mercer Median Expense Ratio (Net): 0.93%

## **Balanced - Invesco Van Kampen Equity & Income Fund Y - ACETX**



Portfolio Manager Average Tenure: 2.8 Years

Mercer Median Expense Ratio (Net): 0.93%

## **Fund Profile**

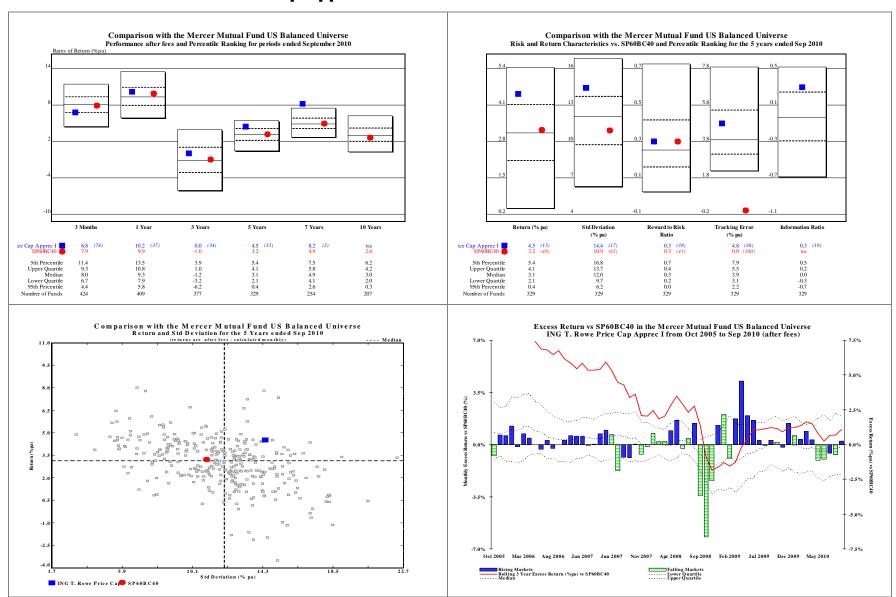
# **Balanced - ING T. Rowe Price Cap Apprec I - ITRIX**

Share Class: Inst				ı	Benchmark:	S&P 500 6	0% / 40% E	BC Aggregate	
Investment Philosophy									
The fund pursues an active asset allocation strategy allocated among equities, fixed income, and money market instruments. Within equity, management invests primarily in the common stocks of established companies believed to have above-average potential for capital growth. Remaining of the assets are invested in other securities, including convertibles, warrants, preferred stocks, corporate and government debt, futures, and options. Debt securities and convertible bonds may constitute a significant portion of the fund.									
Portfolio Analysis & Key Observations		Asset Allocation as of September 30, 2010							
Positive Impact on Performance  Overweight equities (63.9%) in a favorable equity environment of the consumer discretionary  Top 10 holdings Pfizer (21.8% return) and Tyco Electro  Negative Impact on Performance  Underweight allocation to telecommunications and reallocation to financials  US Bancorp (-3.0% return), Thermo Fisher Scientific Fargo (-1.7% return) and Time Warner (6.8% return)	nics (15.8% return) materials; overweight	■ Equity ■ Fixed Income ■ Convertibles ■ Cash & Equivalents □ Preferreds	70.0 - 60.0 - 50.0 - 40.0 - 20.0 - 10.0 - 10.0	63.9	14.5 Fixed Income	6.8 Convertibles	15.3  Cash & Equivalents	Preferreds -0.3	
Key Facts and Figures									
Portfolio Manager: David R. Giroux	Total Fund Assets: Unavailable		Exp	Expense Ratio (Net): 0.65%					

Mercer 60

Total Share Class Assets: Unavailable

## **Balanced - ING T. Rowe Price Cap Apprec I - ITRIX**



## **Domestic Equity - American Beacon Large Cap Value Fund Investor - AAGPX**

Share Class: Investor Benchmark: Russell 1000 Value

#### **Investment Philosophy**

The American Beacon Large Cap Value Fund seeks long-term capital appreciation and current income through a multi-manager approach. The fund uses four subadvisers: Barrow, Hanley, Mewhinney & Strauss; Brandywine Asset Management; Hotchkis and Wiley Capital Management; and Metropolitan West Capital Management. Each of the advisers pursues a value style of investing by selecting stocks that have above-average earnings growth potential and are also selling at a discount to the market. The value determination is based on each company's financial profile, including price-to-earnings ratio, price-to-book-value ratio, assets carried below book value, dividend yield, and growth expectations. American Beacon Advisers' subadvisory approach offers clients the combined talent and experience of multiple well-known managers.

#### Portfolio Analysis & Key Observations

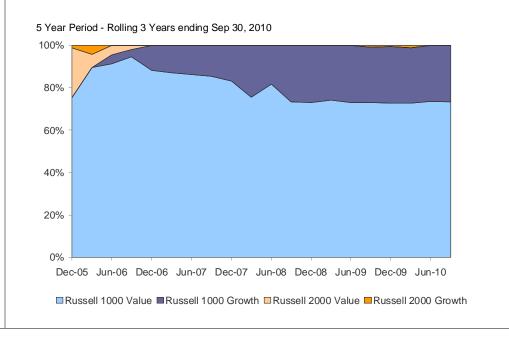
#### **Positive Impact on Performance**

- Underweight exposure to the financials sector
- Security selection within the consumer discretionary, consumer staples, materials and energy sectors
- Individual contributors to performance: ConocoPhillips, Pfizer Inc., Vodafone Group, Philip Morris International and International Business Machines Corp.

#### **Negative Impact on Performance**

- Underweight allocations to the telecommunication services and utilities sectors
- Security selection within the financials and industrials sectors
- Individual detractors from performance: Bank of America Corp., PNC Financial Services, Raytheon Co., Hewlett-Packard Co. and Conagra Inc.

#### Style Analysis



#### **Key Facts and Figures**

Portfolio Manager: James P. Barrow; George

Davis; Paul R. Lesutis

Portfolio Manager Average Tenure: 11.7 Years

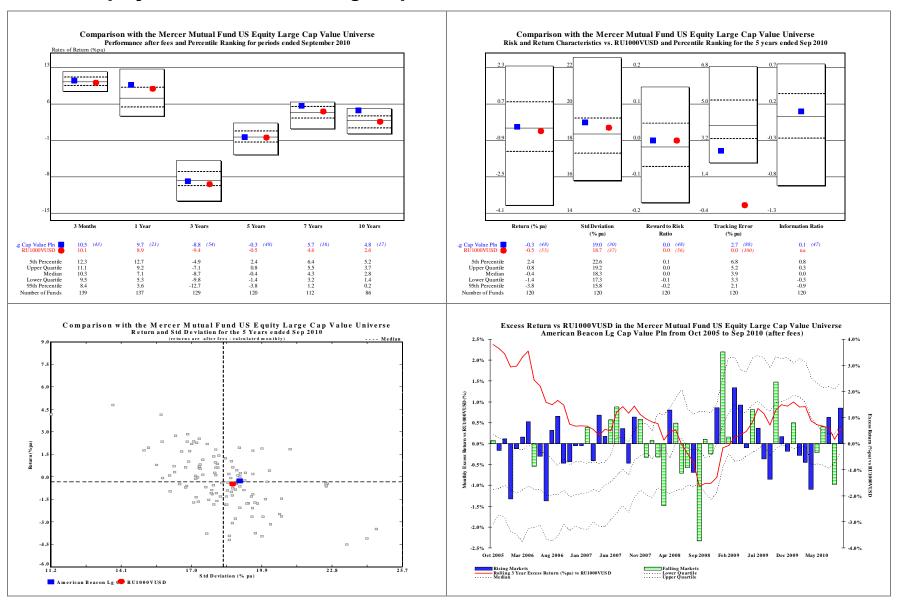
Total Fund Assets: \$7,897 Million

Total Share Class Assets: \$3,979 Million

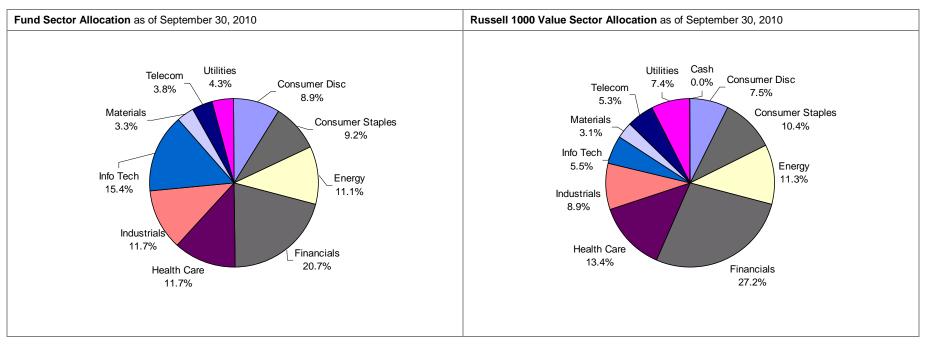
Expense Ratio (Net): 0.83%

Mercer Median Expense Ratio (Net): 0.81%

## **Domestic Equity - American Beacon Large Cap Value Fund Investor - AAGPX**



# **Domestic Equity - American Beacon Large Cap Value Fund Investor - AAGPX**



## **Domestic Equity - Allianz NFJ Dividend Value Fund Institutional - NFJEX**

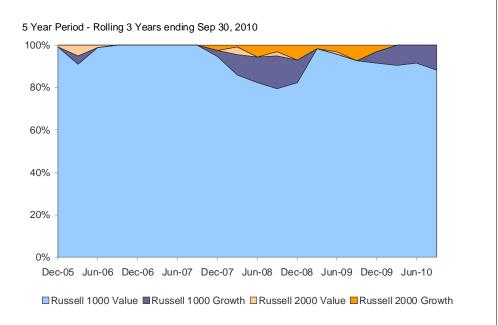
Share Class: Institutional	Benchmark: Russell 1000 Value						
Investment Philosophy							
NFJ's investment philosophy is based upon the foundation of market inefficiency. NFJ attempts to capitalize on systematic mental mistakes made by investors that are caused by behavioral biases. These mental mistakes can be broadly classified as underreaction and overreaction to information. They result in the market developing biased expectations of future profitability and earnings of companies which, in turn, cause the securities of these companies to be mispriced. NFJ looks for companies that are selling below intrinsic value, have a business whose value will grow over time and have a strong dividend history.							
Portfolio Analysis & Key Observations	Style Analysis						

## Positive Impact on Performance

- Underweight allocation and stock selection in financials
- Stock selection in materials, consumer staples and health care
- Overweight allocation to energy
- Notable contributors included Altria Group (21.8% return), Freeport-McMoRan Copper & Gold (45.0% return), GlaxoSmithKline (17.7% return) and Lubrizol (32.5% return)

#### **Negative Impact on Performance:**

- Stock selection in industrials
- Notable detractors included Lockheed Martin (-3.5% return),
   Medtronic (-6.9% return) and MetLife (1.8% return)



## **Key Facts and Figures**

Portfolio Manager: Benno J. Fischer; Jeffrey S. Partenheimer; Thomas W. Oliver

Portfolio Manager Average Tenure: 4.5 Years

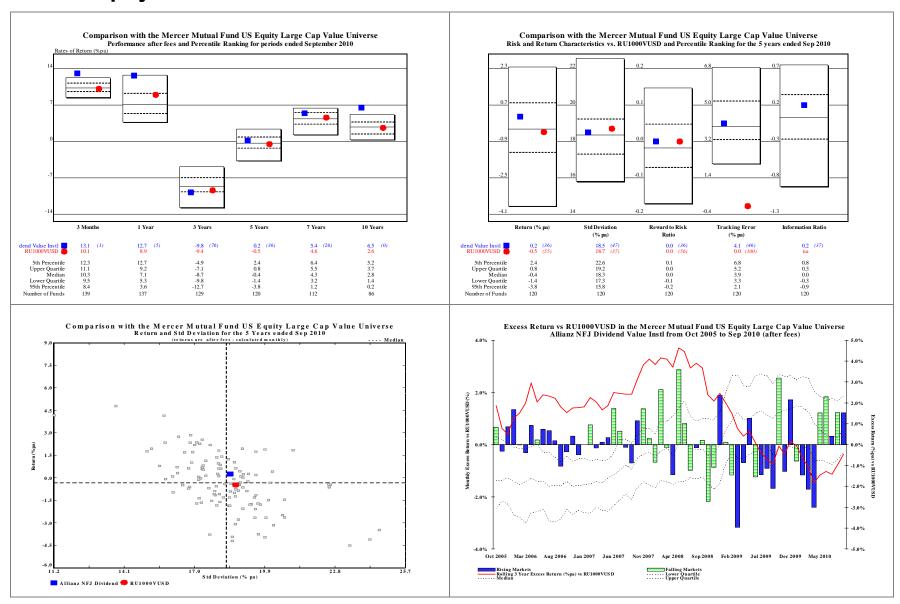
Total Fund Assets: \$6,731 Million

Total Share Class Assets: \$2,029 Million

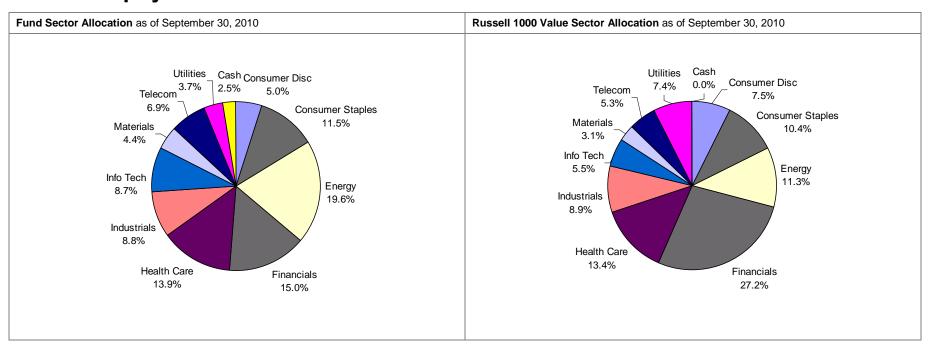
Expense Ratio (Net): 0.73%

Mercer Median Expense Ratio (Net): 0.81%

## **Domestic Equity - Allianz NFJ Dividend Value Fund Institutional - NFJEX**



## **Domestic Equity - Allianz NFJ Dividend Value Fund Institutional - NFJEX**



## **Domestic Equity - Victory Diversified Stock Fund I - VDSIX**

Share Class: A Benchmark: S&P 500

#### **Investment Philosophy**

The Fund seeks to provide long-term growth of capital by investing primarily in equity securities and securities convertible into common stocks traded on U.S. exchanges and issued by large, established companies. The Advisor seeks to invest in both growth and value securities.

#### Portfolio Analysis & Key Observations

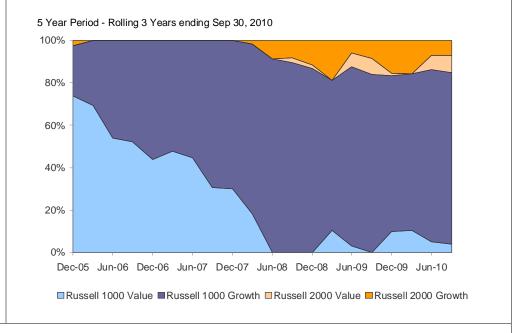
#### **Positive Impact on Performance**

- Overweight allocation the consumer cyclicals and basic industry sectors
- Stock selection in the technology and energy/utilities sectors
- Notable contributors included Qualcomm (38.1% return), Halliburton (35.1% return) and Verizon (25.3% return)

## **Negative Impact on Performance**

- Underweight allocation to the capital goods sector
- Stock selection in the basic industry and financials sector
- Notable detractors included Bank of America (-8.8% return),
   JPMorgan Chase (4.1% return) and Raytheon (-4.8% return)

#### Style Analysis



#### Key Facts and Figures

Portfolio Manager: Lawrence G. Babin; Paul D.

Danes; Carolyn M. Rains

Portfolio Manager Average Tenure: 13.7 Years

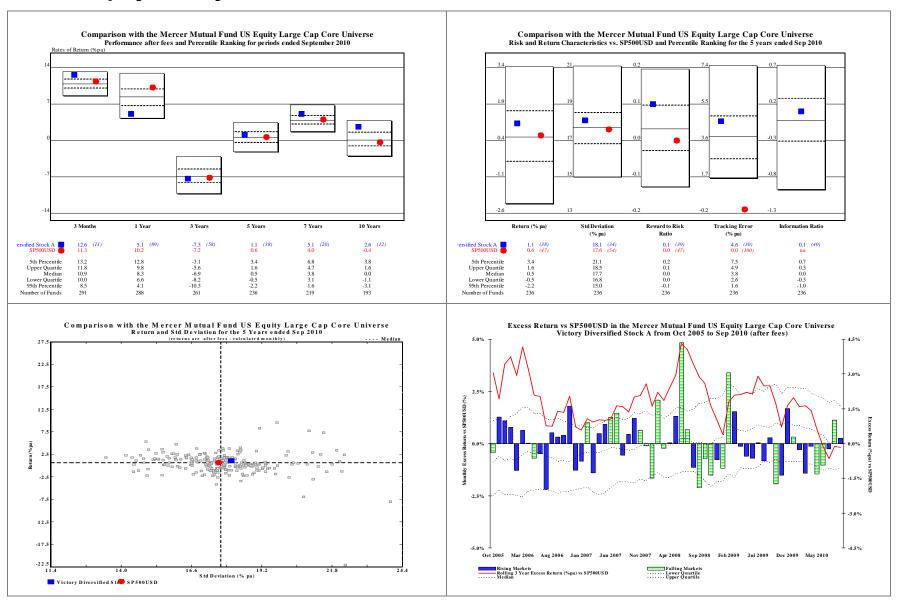
Total Fund Assets: \$3,566 Million

Total Share Class Assets: \$2,953 Million

Expense Ratio (Net): 0.79%

Mercer Median Expense Ratio (Net): 0.82%

## **Domestic Equity - Victory Diversified Stock Fund I - VDSIX**



## **Domestic Equity - Fidelity Contrafund - FCNTX**

Share Class: Benchmark: S&P 500

#### **Investment Philosophy**

The Contrafund seeks capital appreciation by investing in stocks whose value Fidelity believes is not fully recognized by the market. The fund may invest in growth or value stocks that offer long-term growth potential.

#### Portfolio Analysis & Key Observations

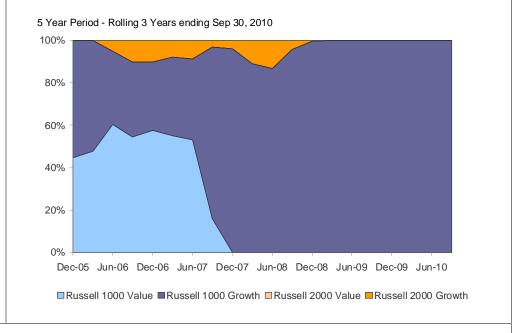
#### **Positive Impact on Performance**

- Overweight allocation to technology; underweight allocation to financials
- Notable contributors to performance included Citrix Systems (61.6% return) and Salesforce.com (30.3% return)

#### **Negative Impact on Performance**

- Underweight exposure to telecommunications
- Notable detractors from performance included Berkshire Hathaway (3.8% return)

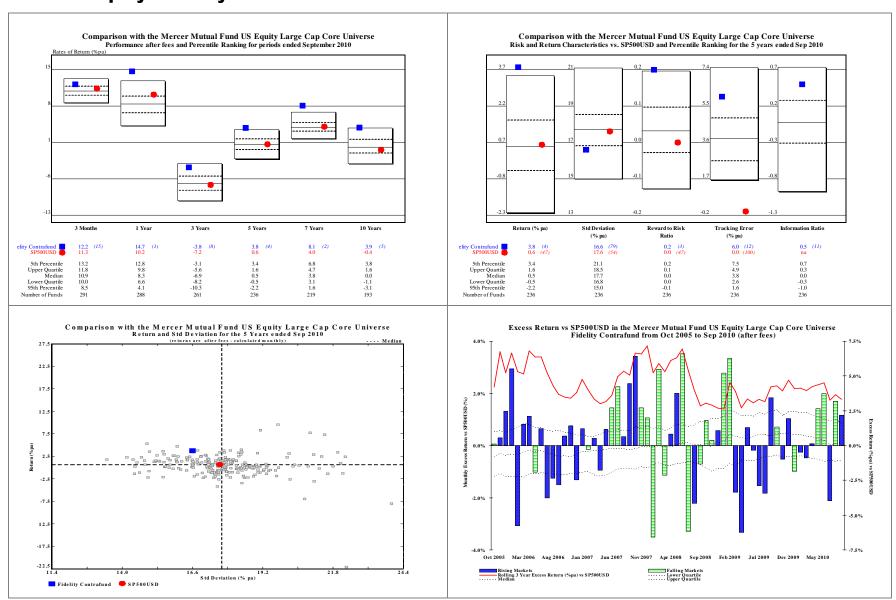
#### Style Analysis



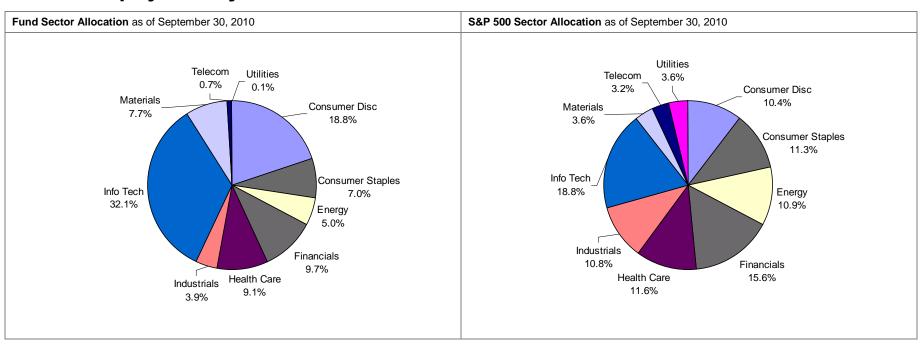
#### **Key Facts and Figures**

Portfolio Manager: Will Danoff	Total Fund Assets: \$67,951 Million	Expense Ratio (Net): 1.02%
Portfolio Manager Average Tenure: 20.0 Years	Total Share Class Assets: \$55,855 Million	Mercer Median Expense Ratio (Net): 0.82%

### **Domestic Equity - Fidelity Contrafund - FCNTX**



## **Domestic Equity - Fidelity Contrafund - FCNTX**



### **Domestic Equity - T Rowe Price Growth Stock Fund - PRGFX**

Share Class:	Benchmark: Russell 1000 Growth

#### **Investment Philosophy**

The Growth Stock Fund philosophy is based on the belief that a company capable of increasing its earnings faster than both inflation and the overall economy will, over time, demonstrate superior performance. T. Rowe favors those companies which are growing at above-average rates, operating in strong sectors, financed conservatively, and relatively unaffected by government regulation. The Fund pays close attention to valuation and relies on bottom-up fundamental research and stock selection.

#### Portfolio Analysis & Key Observations

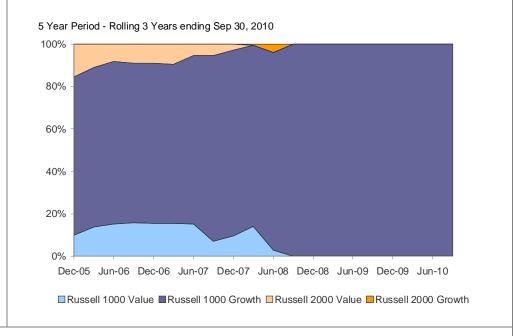
#### **Positive Impact on Performance**

- Underweight allocation to health care and energy; overweight allocation to telecommunications and consumer discretionary
- Top 10 holdings Baidu (50.7% return), Amazon.com (43.7% return), Praxair (19.4% return), Crown Castle International (18.5% return) and Google (18.2% return)

#### **Negative Impact on Performance**

- Overweight allocation to financials
- Top 10 holdings Visa (5.2% return), American Express (5.9% return) and Danaher (9.5% return)

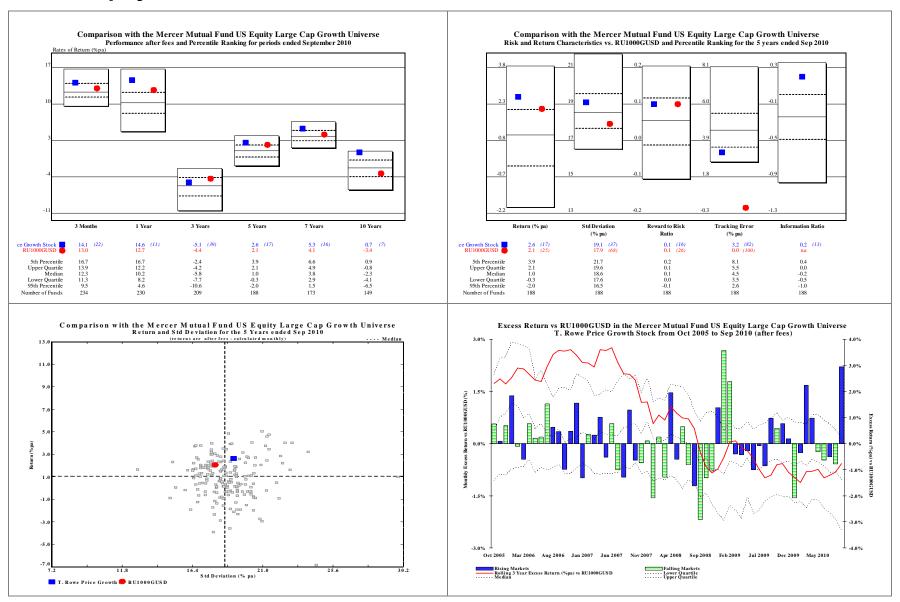
#### Style Analysis



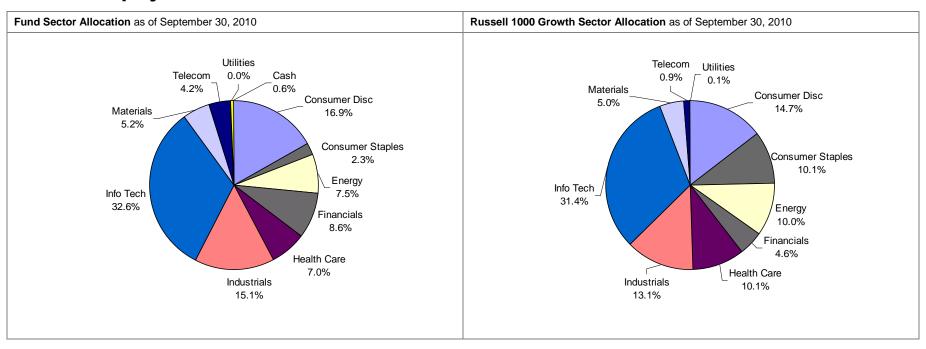
#### **Key Facts and Figures**

Portfolio Manager: P. Robert Bartolo	Total Fund Assets: \$22,610 Million	Expense Ratio (Net): 0.73%
Portfolio Manager Average Tenure: 8.0 Years	Total Share Class Assets: \$20,118 Million	Mercer Median Expense Ratio (Net): 0.89%

### **Domestic Equity - T Rowe Price Growth Stock Fund - PRGFX**



### **Domestic Equity - T Rowe Price Growth Stock Fund - PRGFX**



### **Domestic Equity - American Funds Growth Fund of America R-3 - RGACX**

#### **Investment Philosophy**

The Fund seeks to provide long-term growth of capital through a diversified portfolio of common stocks. The Fund has the flexibility to invest wherever the best growth opportunities may be. It emphasizes companies that appear to offer opportunities for long-term growth, and may invest in cyclical companies, turnarounds and value situations. The Fund may invest up to 25% of assets in securities of issuers domiciled outside the US, and it may invest up to 10% of assets in debt securities rated below investment-grade.

#### Portfolio Analysis & Key Observations

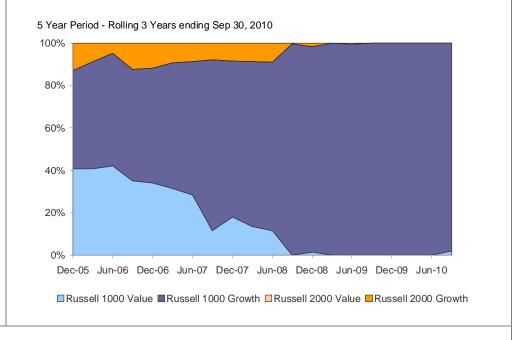
#### **Positive Impact on Performance**

- Overweight allocations to the telecommunications sector; underweight allocations to the health care and information technology sectors
- Top 10 holdings Oracle (25.4% return), Philip Morris International (23.6% return) and Google (18.2% return)

#### **Negative Impact on Performance**

- Overweight allocation to the utilities sector; underweight allocation to the consumer discretionary and materials sectors
- Top 10 holdings JP Morgan Chase (4.1% return), Merck & Co. (6.3% return) and Microsoft (7.0% return)

#### Style Analysis



#### **Key Facts and Figures**

Portfolio Manager: James E. Drasdo; James F. Rothenberg; Gordon Crawford

Portfolio Manager Average Tenure: 13.9 Years

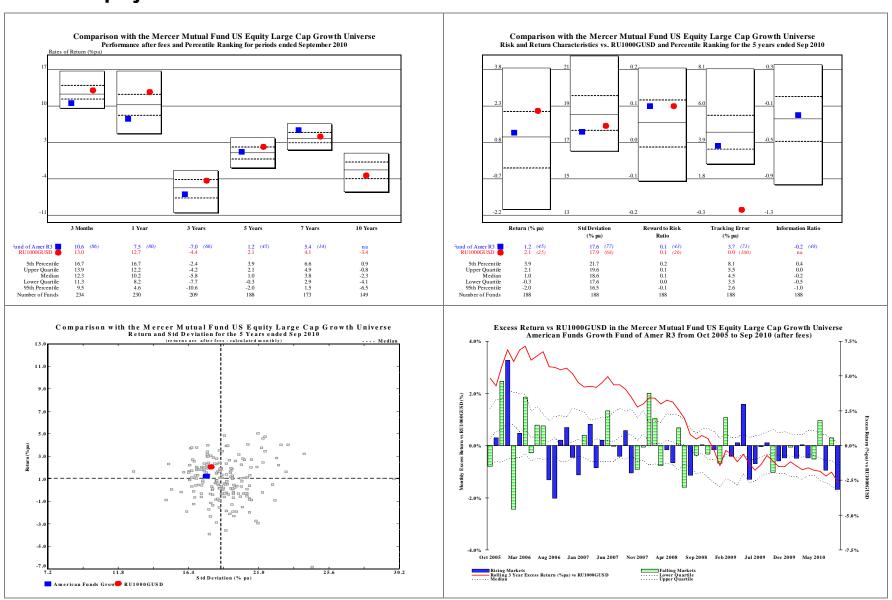
Total Fund Assets: \$151,281 Million

Total Share Class Assets: \$12,365 Million

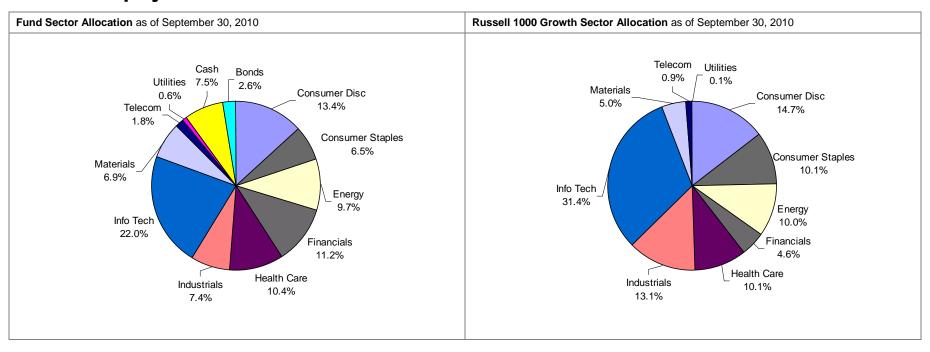
Expense Ratio (Net): 0.99%

Mercer Median Expense Ratio (Net): 0.89%

### **Domestic Equity - American Funds Growth Fund of America R-3 - RGACX**



### **Domestic Equity - T Rowe Price Growth Stock Fund - PRGFX**



### International Equity - AllianceBernstein International Value Fund Advisor - ABIYX

Share Class: Advisor Benchmark: MSCI EAFE NET WHT

#### **Investment Philosophy**

The International Equity Investment Policy Group (IPG), chaired by Sharon Fay, centrally manages the AllianceBernstein International Value Fund as a team. AllianceBernstein attempts to capitalize on mispricings through intensive bottom-up fundamental research and a disciplined valuation process. Through extensive field research, AllianceBernstein's staff of analysts estimates the long-term earnings power and dividend growth of companies and assesses each company within a given industry, studying demand, growth, market share trends, and cost-to-price relationships for each product line. The IPG then constructs a portfolio from the most undervalued stocks available. The portfolio holds 30 to 50 stocks with no explicit constraints on country or sector concentration. The team has an aversion to aggressive market timing and tends to keep the cash level under 5%. The firm invests opportunistically in emerging markets up to a maximum of 25%.

#### **Portfolio Analysis & Key Observations**

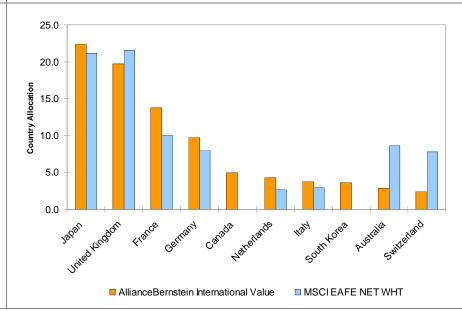
#### **Positive Impact on Performance**

- Overweight allocation to the energy and telecommunications sectors
- Stock selection in the industrial commodities, capital equipment and financials sectors
- Holdings in Xstrata PLC-Common, Bayerische Motoren Werke AG, Rio Tinto PLC

#### **Negative Impact on Performance**

- Overweight allocation and stock selection within the technology/electronic sector
- Underweight allocation to the construction and housing sector
- Stock selection in the utilities and telecommunications sectors
- Holdings in Tokyo Electric Power, Toshiba and Sharp

#### Country Analysis as of September 30, 2010



#### **Key Facts and Figures**

Portfolio Manager: Kevin F. Sims; Henry S. D'Auria; Sharon E. Fay

Portfolio Manager Average Tenure: 6.3 Years

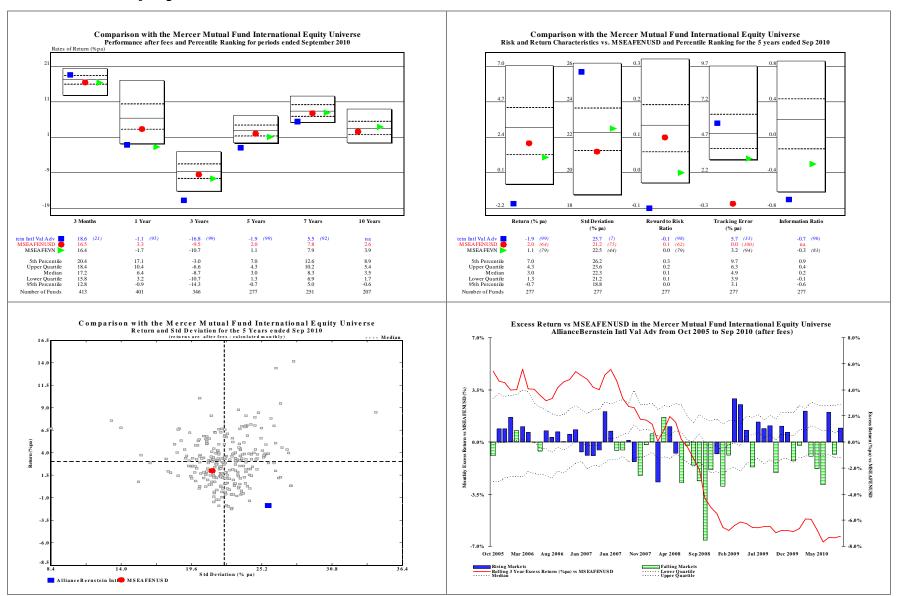
Total Fund Assets: \$3,009 Million

Total Share Class Assets: \$950 Million

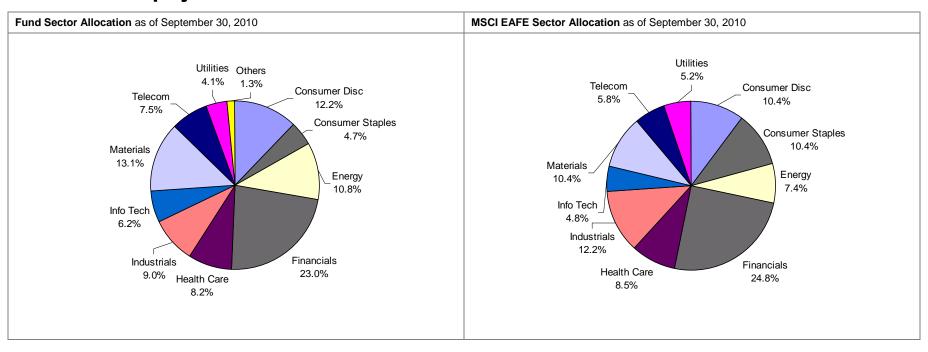
Expense Ratio (Net): 0.97%

Mercer Median Expense Ratio (Net): 1.07%

### International Equity - AllianceBernstein International Value Fund Advisor - ABIYX



### International Equity - AllianceBernstein International Value Fund Advisor - ABIYX



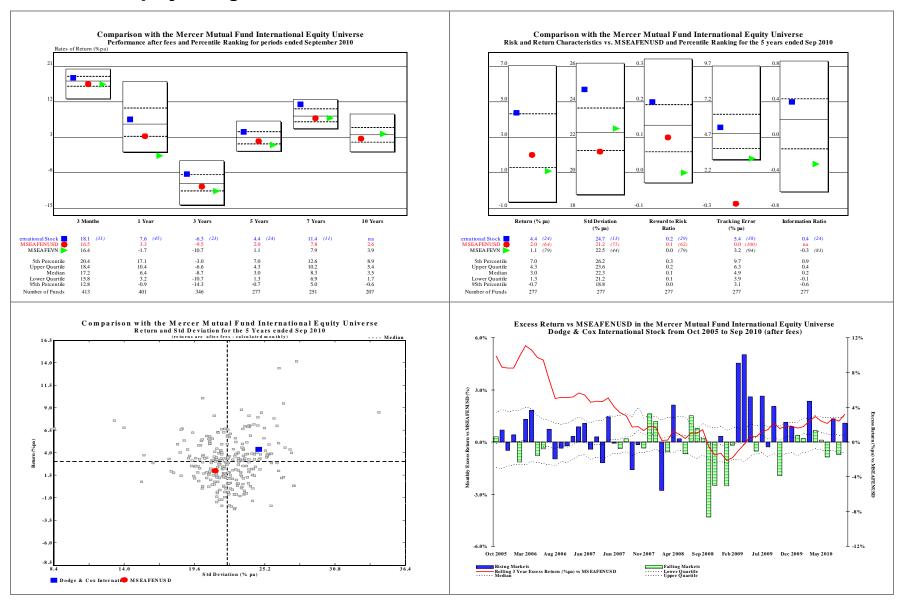
## International Equity - Dodge & Cox International Stock Fund - DODFX

Olympia Olympia	Danish was live MOOL FAFF NET WILL
Share Class:	Benchmark: MSCI EAFE NET WHT
Investment Philosophy	
three different foreign countries, including emerging markets. It focuses on coun	a diversified portfolio of equity securities issued by non-U.S. companies from at least tries whose economic and political systems appear more stable and are believed to medium-to-large, well-established companies based on standards of the applicable
Portfolio Analysis & Key Observations	Country Analysis as of September 30, 2010
Positive Impact on Performance	25.0
Overweight allocation and stock selection in telecommunication services	25.0
Underweight allocation and stock selection in Japan	20.0
Emerging market exposure	5 B
<ul> <li>Notable contributors included Arkema (45.8% return), BMW (42.8% return) and Schneider Electric (23.9% return)</li> </ul>	Country Allocation
	10.0
Negative Impact on Performance	5.0 +
Underweight allocation and stock selection in financials	
Stock selection in energy	0.0
<ul> <li>Notable detractors included Nintendo (-15.1% return), Cemex (-12.1% return) and Ericsson (-1.9% return)</li> </ul>	United Kingdoff Japan Switze land France Centrany Water france City Prairies Toward Linkey States Start
	■ Dodge & Cox International Stock Fund ■ MSCI EAFE NET WHT
Key Facts and Figures	

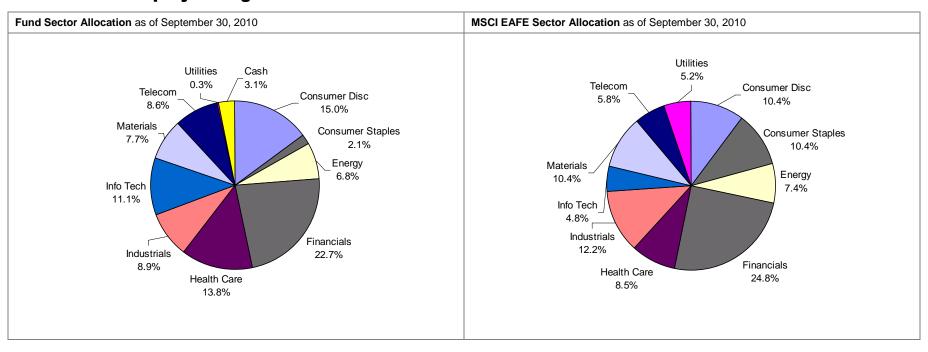
#### Rey Facts and Figures

Portfolio Manager: Diana S. Strandberg; John A. Gunn
Portfolio Manager Average Tenure: 7.0 Years
Total Share Class Assets: \$35,626 Million
Expense Ratio (Net): 0.64%
Mercer Median Expense Ratio (Net): 1.07%

### International Equity - Dodge & Cox International Stock Fund - DODFX



### International Equity - Dodge & Cox International Stock Fund - DODFX



### **Domestic Equity - CRM Mid Cap Value Fund Institutional - CRIMX**

Share Class: Institutional	Benchmark: Russell Midcap Value

#### Investment Philosophy

The Fund, under normal circumstances, invests at least 80% of its assets in a diversified portfolio of equity and equity related securities of companies with market capitalizations at the time of initial purchase similar to those in the Russell Midcap Value Index that are publicly traded on a U.S. securities market. CRM invests in under-followed, out-of-favor companies that are undergoing strategic changes such as divestitures, new products, new management, mergers, and acquisitions. CRM tries to invest in these companies before other investors recognize the beneficial impacts of the changes.

#### Portfolio Analysis & Key Observations

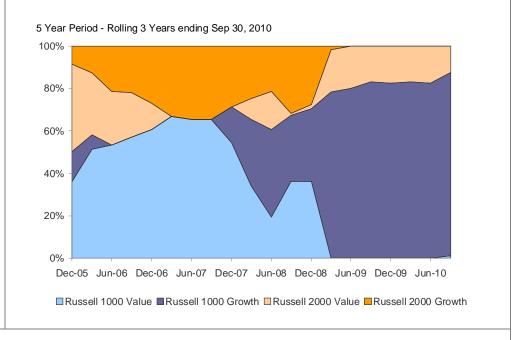
#### **Positive Impact on Performance**

- Stock selection and an overweight allocation in materials & processing
- Stock selection and an underweight allocation in financial services
- Stock selection in technology, consumer staples and utilities
- Top individual contributors were XL Group (35.9% return), Air Products & Chemicals (28.5% return), Red Hat (41.7% return), Viacom (15.9% return) and Stanley Black & Decker (22.0% return)

#### **Negative Impact on Performance**

- Stock selection and an overweight allocation in health care
- Stock selection in energy
- Overweight allocation in technology
- Top individual detractors were Seagate Technology (-9.7% return), Zimmer Holdings (-3.2% return), Unum Group (2.5% return), EQT (0.5% return) and Aon (5.8% return)

#### **Style Analysis**



#### **Key Facts and Figures**

Portfolio Manager: Jay B. Abramson; Robert L. Rewey III

Portfolio Manager Average Tenure: 9.5 Years

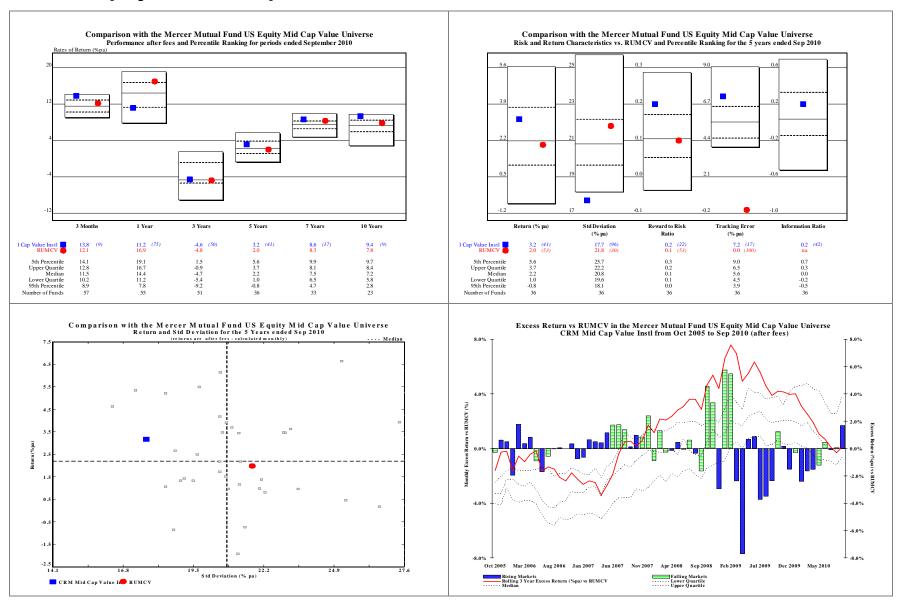
Total Fund Assets: \$3,376 Million

Total Share Class Assets: \$2,101 Million

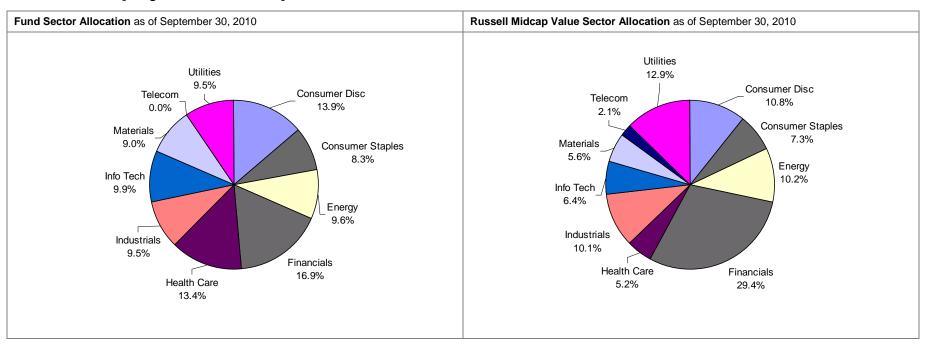
Expense Ratio (Net): 0.83%

Mercer Median Expense Ratio (Net): 0.96%

### **Domestic Equity - CRM Mid Cap Value Fund Institutional - CRIMX**



### **Domestic Equity - CRM Mid Cap Value Fund Institutional - CRIMX**



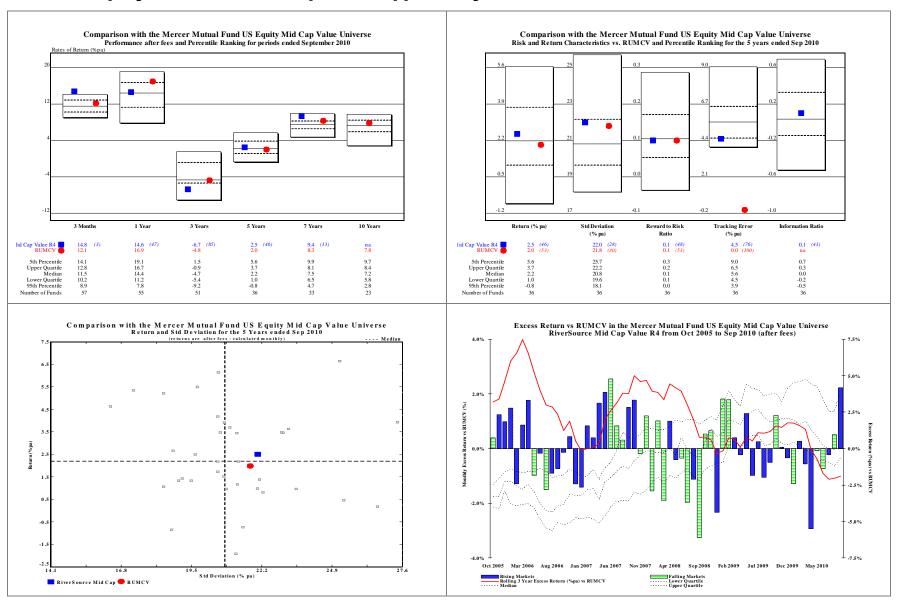
Portfolio Manager Average Tenure: 6.0 Years

### **Fund Profile**

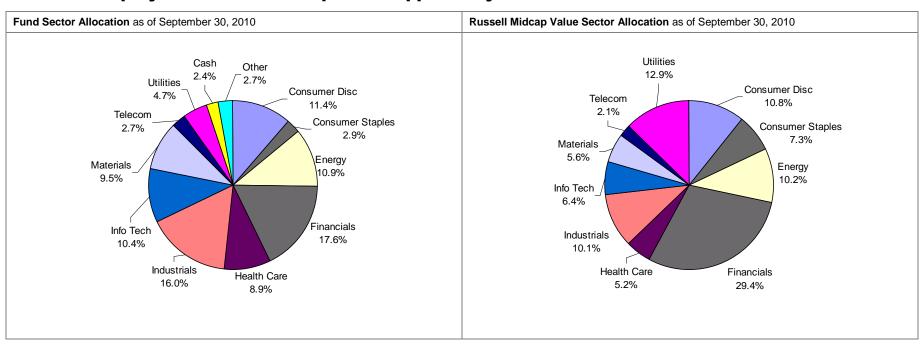
## **Domestic Equity - Columbia Mid Cap Value Opportunity Fund R4 - RMCVX**

Share Class: R4		Benchmark: Russell Midcap Value	
Investment Philosophy			
	e range of the Russe	Il Midcap Value index. It may	ets in equity securities of medium-sized companies whose market y invest up to 25% of assets in foreign investments. The fund may
Portfolio Analysis & Key Observations		Style Analysis	
Positive Impact on Performance			
<ul> <li>Underweight allocation to financials and overweight allocation to materials</li> <li>Top 10 holdings Eastman Chemical (39.5% (35.9% return), CIT Group (20.6% return), Ag (17.4% return) and CIGNA (15.2% return)</li> <li>Negative Impact on Performance</li> <li>Overweight allocation to health care and informat</li> <li>Top 10 holdings LSI (-1.1% return) and Mylan (10)</li> </ul>	return), XL Group gilent Technologies		rears ending Sep 30, 2010  -06 Jun-07 Dec-07 Jun-08 Dec-08 Jun-09 Dec-09 Jun-10  Russell 1000 Growth ■Russell 2000 Value ■Russell 2000 Growth
Key Facts and Figures		1	
Portfolio Manager: Steve Schroll; Laton Spahr; Total Fund Assets:		: \$2,197 Million	Expense Ratio (Net): 0.97%
Paul Stocking	Total Share Class Assets: \$390 Million		Mercer Median Expense Ratio (Net): 0.96%

### **Domestic Equity - Columbia Mid Cap Value Opportunity Fund R4 - RMCVX**



### **Domestic Equity - Columbia Mid Cap Value Opportunity Fund R4 - RMCVX**



### **Domestic Equity - Hartford MidCap HLS IA - HIMCX**

Share Class: Inst Benchmark: Russell Midcap

#### **Investment Philosophy**

The fund typically invests in high quality, established mid cap companies with good balance sheets, strong management teams, and market leadership in their industry.

#### Portfolio Analysis & Key Observations

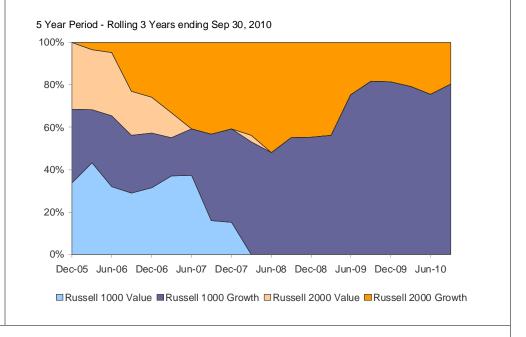
#### **Positive Impact on Performance**

- Underweight allocation to consumer staples and financials; overweight allocation to information technology and industrials
- Notable contributors included Citrix System (61.6% return), NetApp (33.4% return) and Red Hat (41.7% return)

#### **Negative Impact on Performance**

- Overweight allocation to health care; underweight allocation to consumer discretionary
- Notable detractors included Lincare Holdings (-22.2% return), Beckman Coulter (-18.8% return) and M & T Bank (-2.9% return)

#### Style Analysis



#### Key Facts and Figures

Portfolio Manager: Phillip H. Perelmuter; Philip W. Ruedi; Mark A. Whitaker

Portfolio Manager Average Tenure: 11.8 Years

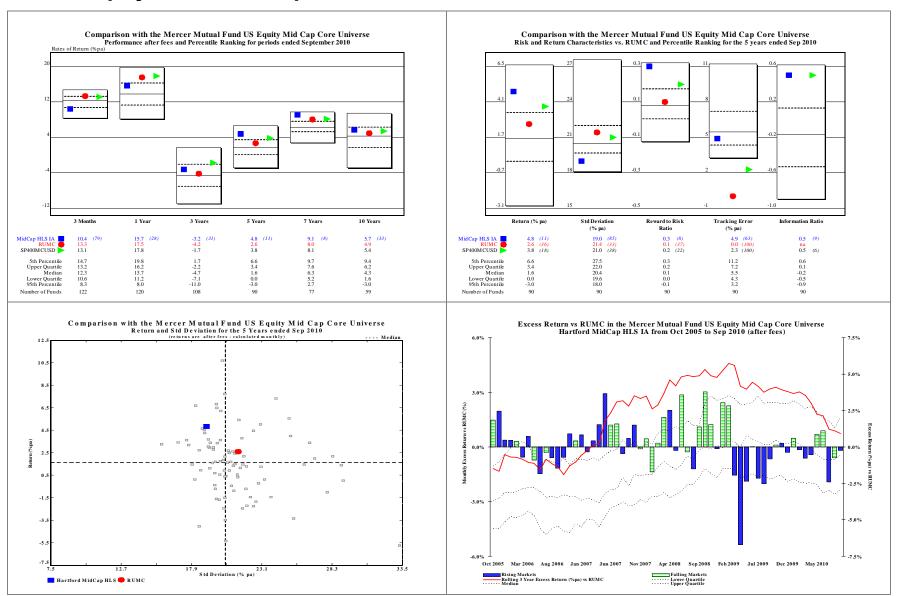
Total Fund Assets: Unavailable

Total Share Class Assets: Unavailable

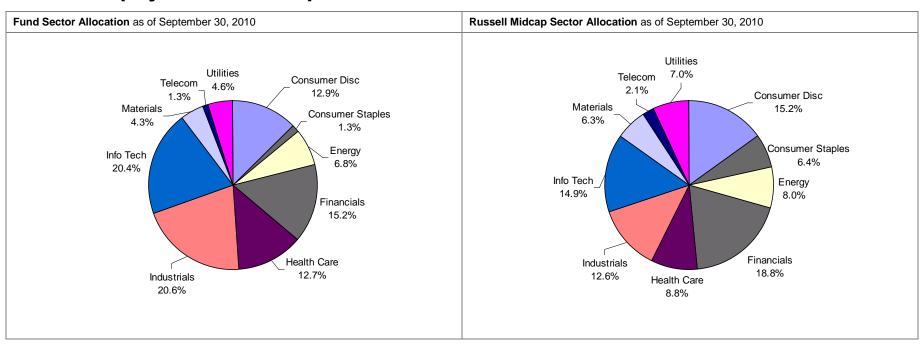
Expense Ratio (Net): 0.69%

Mercer Median Expense Ratio (Net): 0.98%

### **Domestic Equity - Hartford MidCap HLS IA - HIMCX**



## **Domestic Equity - Hartford MidCap HLS IA - HIMCX**



### **Domestic Equity - Lazard US Mid Cap Equity Portfolio Open - LZMOX**

Share Class: Open Benchmark: Russell Midcap

#### **Investment Philosophy**

The Mid Cap Equity strategy is based on bottom-up stock selection with an emphasis on undervalued sectors and industries. Lazard seeks inexpensively priced companies that are financially productive with a catalyst that should create sustainable returns over the long term. The firm focuses on financial productivity and the long-term sustainability of returns rather than just price to earnings multiples and earnings projections. In-house fundamental research and financial analysis is key to the stock selection process. Macro, political, and economic factors are also considered.

#### Portfolio Analysis & Key Observations

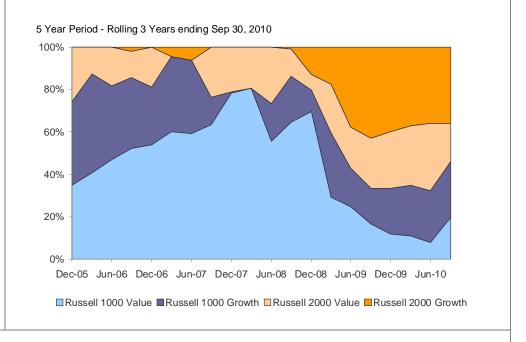
#### **Positive Impact on Performance**

- Stock selection in industrials; financials and health care
- Overweight allocation and stock selection in materials
- Top 10 holdings Ameriprise Financial (31.5% return), Parker Hannifin (26.9% return), Dover (25.7% return) and Newell Rubbermaid (22.1% return)

#### **Negative Impact on Performance**

- Stock selection in consumer discretionary
- Top 10 holdings City National (3.8% return), Rockwell Collins (10.1% return) and Mattel (10.9% return)

#### **Style Analysis**



#### **Key Facts and Figures**

Portfolio Manager: Christopher H. Blake; Robert A. Failla; Andrew D. Lacey

Portfolio Manager Average Tenure: 7.7 Years

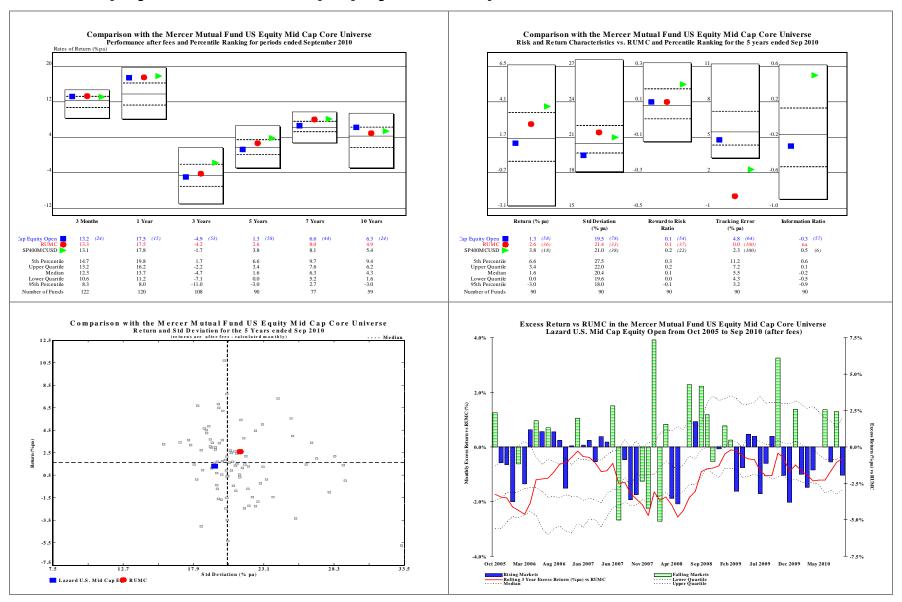
Total Fund Assets: \$194 Million

Total Share Class Assets: \$68 Million

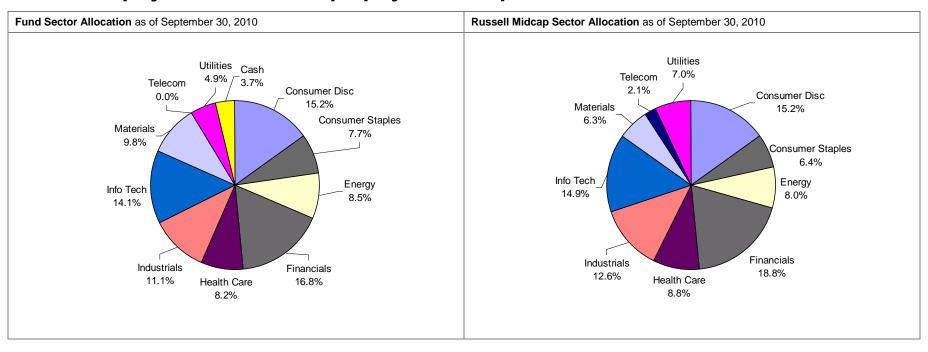
Expense Ratio (Net): 1.15%

Mercer Median Expense Ratio (Net): 0.98%

### **Domestic Equity - Lazard US Mid Cap Equity Portfolio Open - LZMOX**



## **Domestic Equity - Lazard US Mid Cap Equity Portfolio Open - LZMOX**



### **Domestic Equity - Munder Mid-Cap Core Growth Fund Y - MGOYX**

Share Class: Y Benchmark: Russell Midcap Growth
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#### **Investment Philosophy**

The Mid Cap Select Fund is managed by Tony Dong. The strategy employs a growth-at-a-reasonable price philosophy using a process that combines a multi-factor model with fundamental research. Munder screens for stocks in a capitalization range of \$750 million to \$10 billion for a variety of growth factors then scores the stocks using a multi-factor model. Fundamental analysis is then conducted on stocks that score well in the model. Sector weights are similar to those of the S&P MidCap 400 benchmark and the median market capitalization is typically in line with the S&P 400 and Russell Mid-Cap benchmarks.

#### Portfolio Analysis & Key Observations

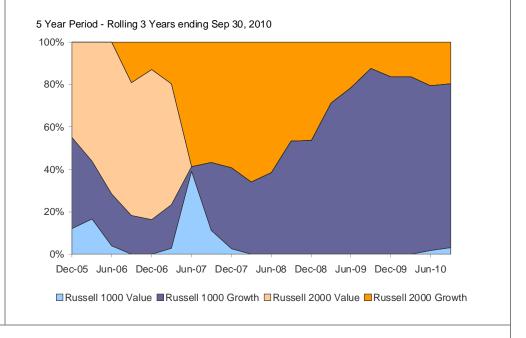
#### **Positive Impact on Performance**

- Underweight allocation to healthcare and consumer staples
- Top 10 holdings BorgWarner (40.9% return), Flowserve (29.4% return), Cognizant Technology Solutions (28.8% return) and Affiliated Managers Group (28.4% return)

#### **Negative Impact on Performance**

- Overweight allocation to utilities and financials; underweight allocation to information technology and consumer discretionary
- Top 10 holdings Kansas City Southern (2.9% return), TD Ameritrade (5.6% return) and Digital Realty Trust (7.9% return)

#### Style Analysis



#### Key Facts and Figures

Portfolio Manager: Tony Y. Dong; Brian S.

Matuszak; Andy Y. Mui

Portfolio Manager Average Tenure: 5.2 Years

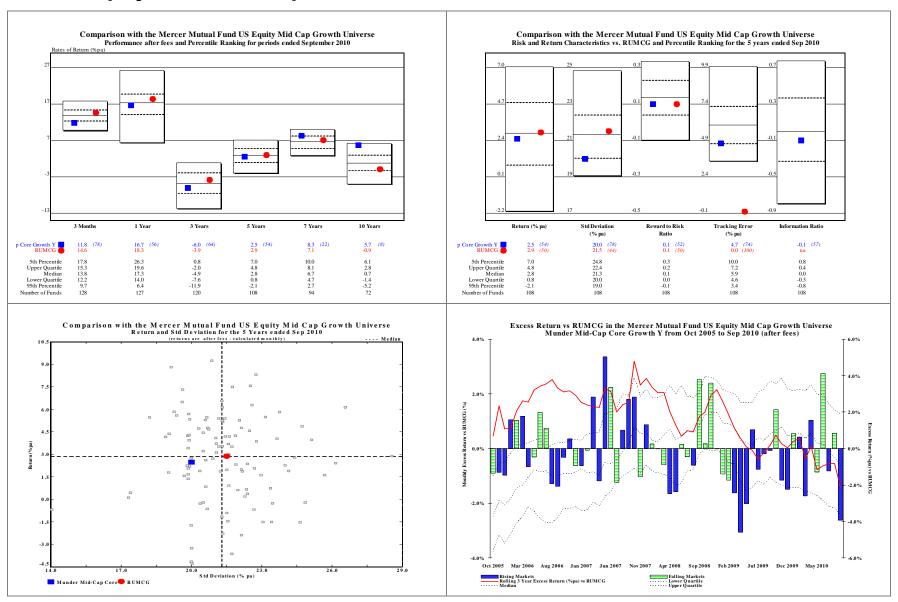
Total Fund Assets: \$4,069 Million

Total Share Class Assets: \$2,335 Million

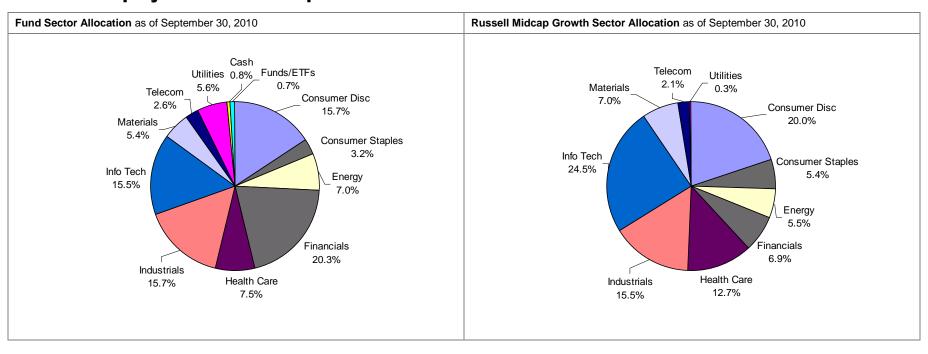
Expense Ratio (Net): 1.10%

Mercer Median Expense Ratio (Net): 0.98%

### **Domestic Equity - Munder Mid-Cap Core Growth Fund Y - MGOYX**



### **Domestic Equity - Munder Mid-Cap Core Growth Fund Y - MGOYX**



## **Domestic Equity - Columbia Acorn Fund A - LACAX**

Share Class: A	Benchmark: Russell Midcap Growth		
Investment Philosophy			
Wanger follows the same bottom-up, GARP investment philosophy for a of economic value and some type of sustainable economic advantage.	all its products. The firm looks for stocks of lesser-known companies that show healthy growth		
Portfolio Analysis & Key Observations	Style Analysis		
Positive Impact on Performance			
<ul> <li>Underweight allocation to consumer staples; overweight allocation to telecommunications and industrials</li> </ul>	5 Year Period - Rolling 3 Years ending Sep 30, 2010		
■ Top 10 holdings: Informatica (60.8% return), FMC Technologies (29.7% return), Alexion Pharmaceuticals (25.7% return), Amphenol (24.7% return) and Lululemon Athletica (20.2% return)	80% -		
<ul> <li>Underweight allocation to information technology and consumer discretionary; overweight allocation to utilities, financials and energy</li> <li>Top 10 holdings: Donaldson (10.8% return), TW Telecom (11.3% return) and Mettler-Toledo International (11.5% return)</li> </ul>	40% - 20% -		

#### **Key Facts and Figures**

Portfolio Manager: Charles P. McQuaid; Robert A. Mohn

Portfolio Manager Average Tenure: 25.0 Years

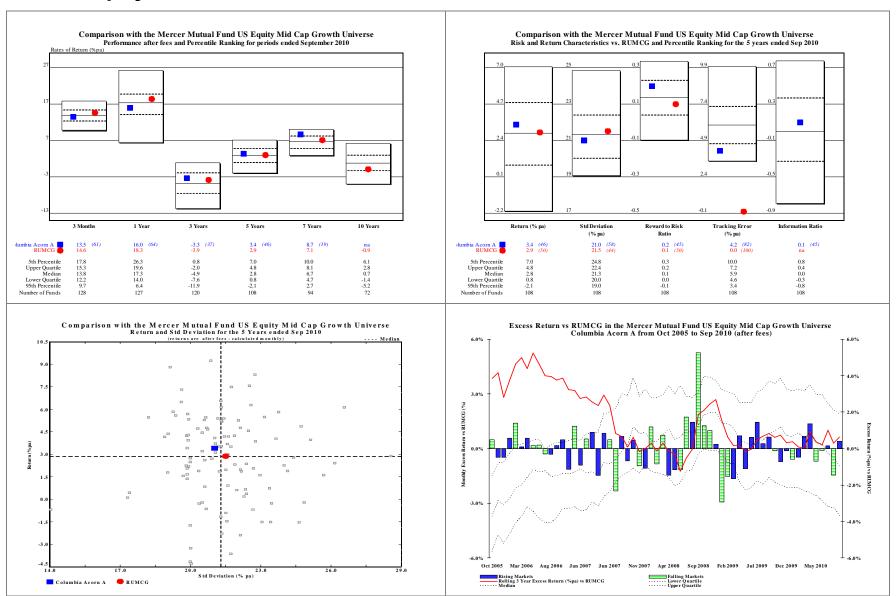
Total Fund Assets: \$15,796 Million

Total Share Class Assets: \$3,155 Million

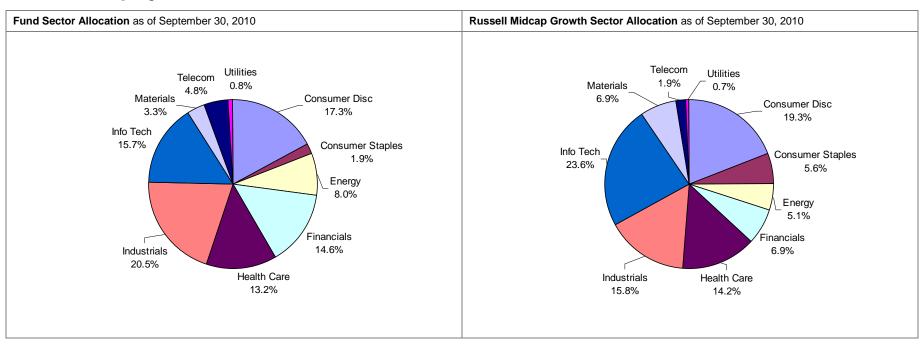
Expense Ratio (Net): 1.07%

Mercer Median Expense Ratio (Net): 0.98%

### **Domestic Equity - Columbia Acorn Fund A - LACAX**



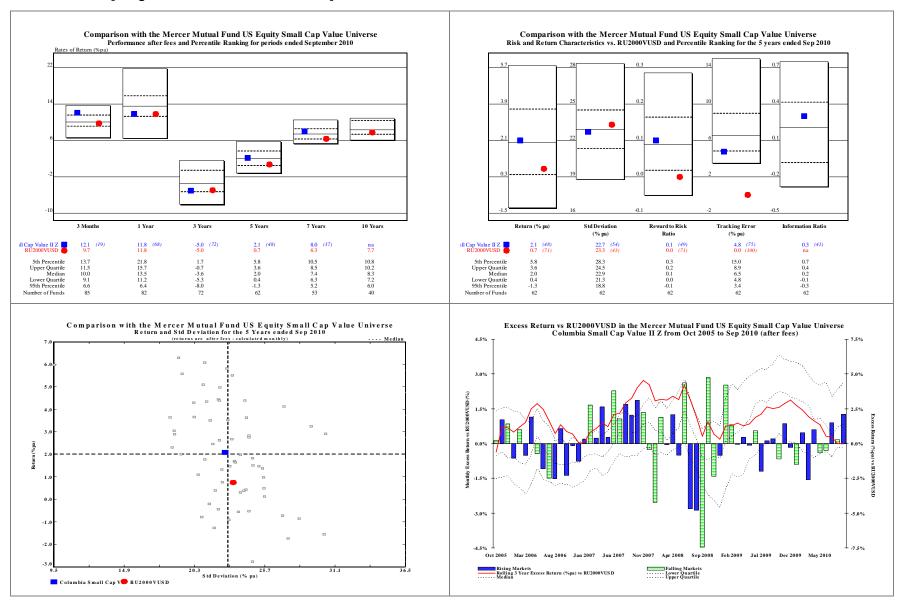
## **Domestic Equity - Columbia Acorn Fund A - LACAX**



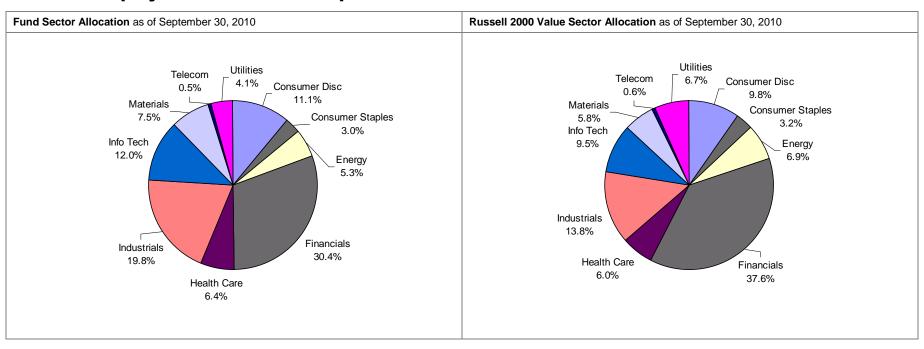
# Domestic Equity - Columbia Small Cap Value Fund II Z - NSVAX

Share Class: Z			Benchmark: Russell 2000 Value
Investment Philosophy			
The objective of the fund is to seek long-term growth of capital by investing in companies believed to be undervalued. The fund employs a disciplined investment process that combines quantitative value screens with proprietary fundamental research and risk management.			
Portfolio Analysis & Key Observations		Style Analysis	
Positive Impact on Performance			
<ul> <li>Underweight allocation to financials; overweight allocation to materials and information technology</li> </ul>		5 Year Period - Rolling 3	Years ending Sep 30, 2010
<ul> <li>Top 10 holdings Healthspring (66.6% return), Uni- return), Gardner Denver (20.5% return), Plati Holdings (20.2% return) and Brandywine Re- return)</li> </ul>	inum Underwriters	80% -	
Negative Impact on Performance		60% -	
Underweight allocation to utilities		40% -	
		20%	c-06 Jun-07 Dec-07 Jun-08 Dec-08 Jun-09 Dec-09 Jun-10
		■Russell 1000 Value	e ■Russell 1000 Growth ■Russell 2000 Value ■Russell 2000 Growth
Key Facts and Figures			
Portfolio Manager: Christian K. Stadlinger; Jarl Ginsberg Portfolio Manager Average Tenure: 7.5 Years	Total Fund Assets: \$1,552 Million  Total Share Class Assets: \$1,029 Million		Expense Ratio (Net): 1.06%  Mercer Median Expense Ratio (Net): 1.10%
Tottollo Mallagel Avelage Tellule. 1.3 Teals			

### Domestic Equity - Columbia Small Cap Value Fund II Z - NSVAX



## Domestic Equity - Columbia Small Cap Value Fund II Z - NSVAX



### Domestic Equity - Wells Fargo Advantage Special Small Cap Val Fd A - ESPAX

Share Class: A Benchmark: Russell 2000 Value

#### **Investment Philosophy**

Jim Tringas, who had been an analyst on the team, assumed the role of portfolio manager in April 2002. The philosophy of management has been the one constant at the fund since inception; a focus on companies selling at heavy discounts to their intrinsic value that have strong cash flow or high return on equity. Tringas typically favors traditional value sectors, such as industrials and finance. Portfolio holdings have risen as a result of the increase in assets under management, but are expected to settle in at approximately 140 stocks going forward.

#### Portfolio Analysis & Key Observations

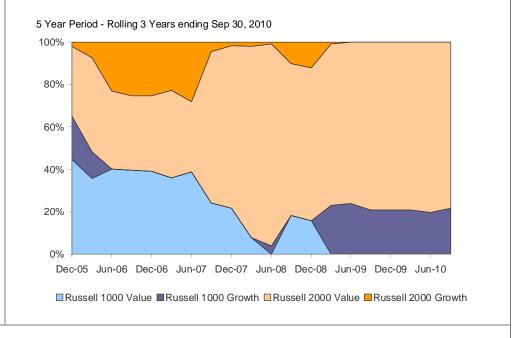
#### **Positive Impact on Performance**

- Stock selection in energy and industrials
- Underweight allocation to financials
- Top 10 holdings McMoran Exploration (54.9% return), Interoil (54.1% return), Newpark Resources (38.8% return), Chicago Bridge & Iron (30.0% return) and UAL (15.1% return)

#### **Negative Impact on Performance**

- Stock selection in materials and health care
- Top 10 holdings Range Resources (-4.9% return) and Randgold Resources (7.1% return)

#### Style Analysis



#### **Key Facts and Figures**

Portfolio Manager: James M. Tringas; Robert Rifkin

Portfolio Manager Average Tenure: 4.0 Years

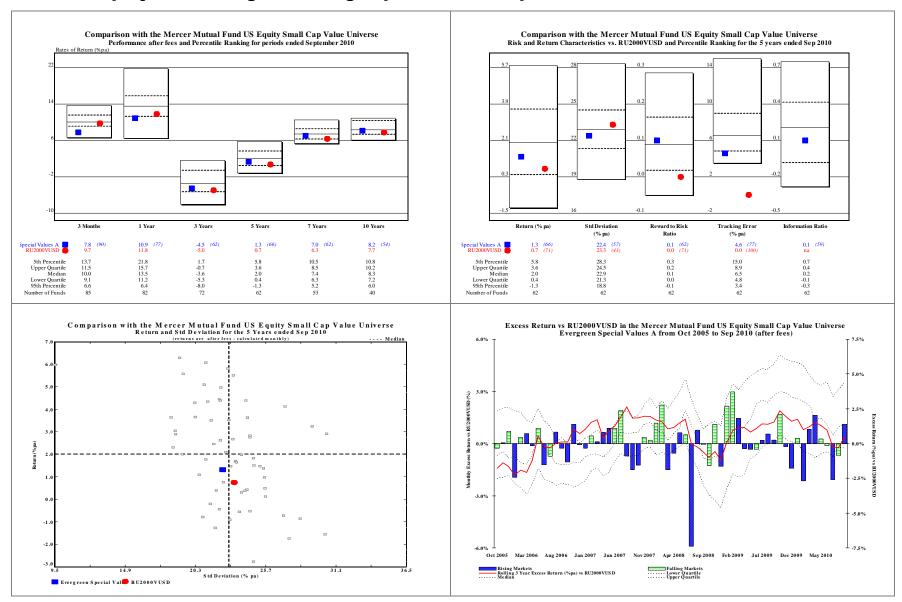
Total Fund Assets: \$870 Million

Total Share Class Assets: \$468 Million

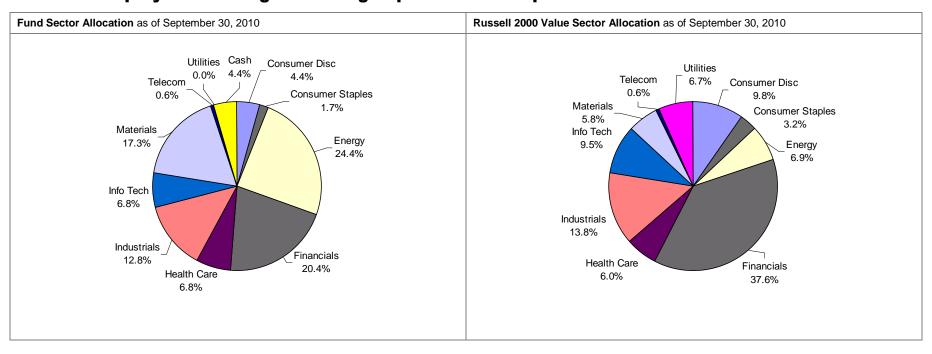
Expense Ratio (Net): 1.39%

Mercer Median Expense Ratio (Net): 1.10%

## Domestic Equity - Wells Fargo Advantage Special Small Cap Val Fd A - ESPAX



## Domestic Equity - Wells Fargo Advantage Special Small Cap Val Fd A - ESPAX



## **Domestic Equity - Oppenheimer Main Street Small Cap Fund Y - OPMYX**

Share Class: Y Benchmark: Russell 2000

### **Investment Philosophy**

The Fund's objective is to provide long-term growth of capital by investing in a broad spectrum of primarily small-cap value and growth stocks (defined as companies with market capitalizations less than or equal to the largest company in the Russell 2000 index). The Fund invests in the stocks of smaller, dynamic companies. The Fund typically holds 1,000 or more growth and value stocks. The disciplined investment process evaluates stocks using multiple factors that can impact the price of a stock. Time-tested for over 30 years, this method is designed to adapt to changes in the marketplace.

#### Portfolio Analysis & Key Observations

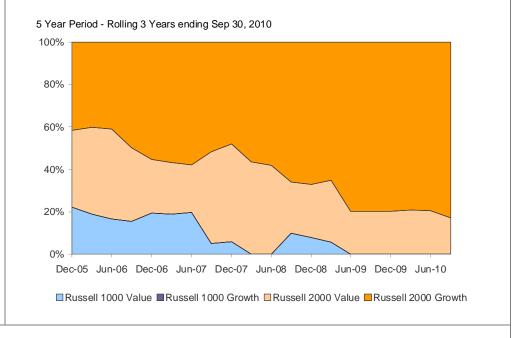
#### **Positive Impact on Performance**

- Overweight allocation to information technology
- Top 10 holdings TIBCO Software (47.1% return), Phillips-Van Heusen (30.1% return), NeuStar (20.6% return), BE Aerospace (19.2% return) and Blue Coat Systems (17.8% return)

#### **Negative Impact on Performance**

- Overweight allocation to financials
- Top 10 holdings Capella Education (-4.6% return), Bally Technologies (7.9% return), Old Dominion Freight Line (8.5% return) and Holly (8.7% return)

#### Style Analysis



#### **Key Facts and Figures**

Portfolio Manager: Matthew P. Ziehl; Raman Vardharaj

Portfolio Manager Average Tenure: 1.0 Years

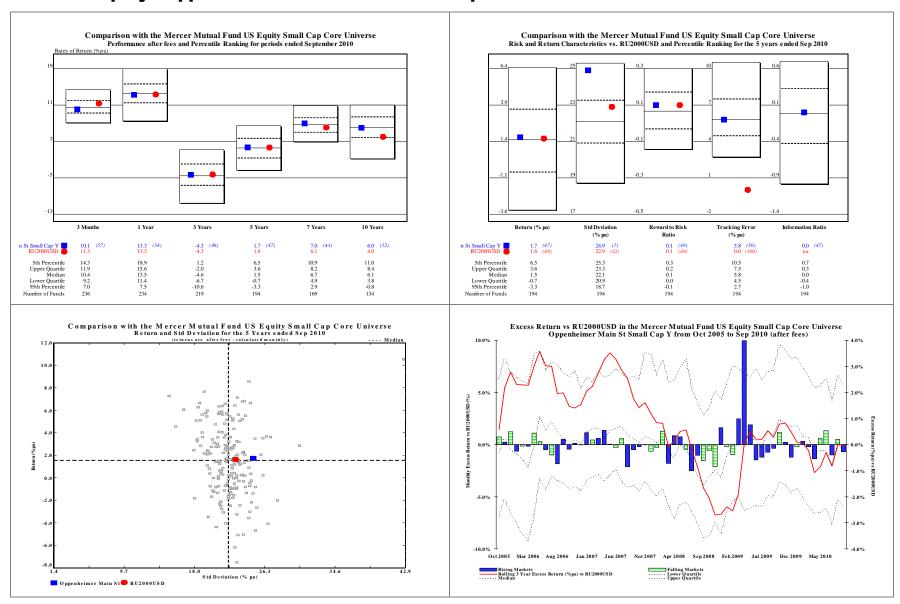
Total Fund Assets: \$3,569 Million

Total Share Class Assets: \$921 Million

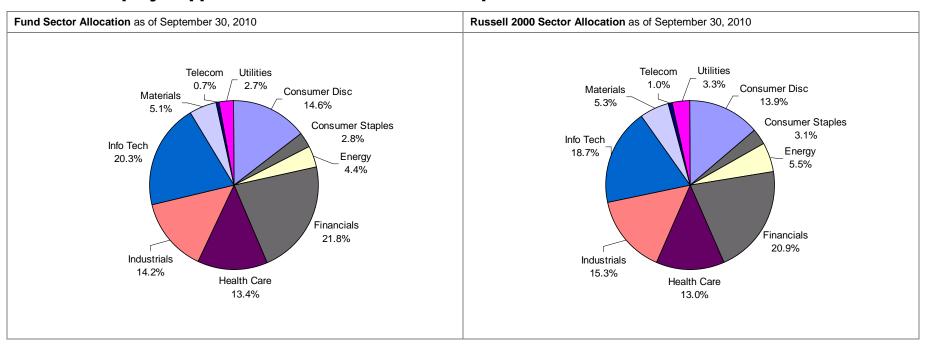
Expense Ratio (Net): 0.83%

Mercer Median Expense Ratio (Net): 1.08%

## **Domestic Equity - Oppenheimer Main Street Small Cap Fund Y - OPMYX**



## **Domestic Equity - Oppenheimer Main Street Small Cap Fund Y - OPMYX**



## **Domestic Equity - KEELEY Small Cap Value Fund A - KSCVX**

Share Class: A	Benchmark: Russell 2000
Investment Philosophy	
	small-capitalization companies (generally \$3.5 billion and below at time of purchase) that are balance sheet. The fund managers focus on evaluating companies with financial productivity, es.
Portfolio Analysis & Key Observations	Style Analysis
Positive Impact on Performance	
Stock selection in consumer discretionary and industrials	5 Year Period - Rolling 3 Years ending Sep 30, 2010
Overweight allocation in energy and materials	100%
<ul> <li>Notable contributors included Bucyrus International (46.2% return), DineEquity (61.1% return) and Gaylord Entertainment (38.1% return)</li> <li>Negative Impact on Performance</li> </ul>	80% - 60% -
Underweight allocation to information technology	40%
<ul> <li>Notable detractors included Pharmerica (-35.0% return), Comstock Resources (-18.9% return), Tennant (-8.2% return)</li> </ul>	20%  Dec-05 Jun-06 Dec-06 Jun-07 Dec-07 Jun-08 Dec-08 Jun-09 Dec-09 Jun-10  Russell 1000 Value Russell 1000 Growth Russell 2000 Value Russell 2000 Growth

### **Key Facts and Figures**

Portfolio Manager: John L. Keeley, Jr.

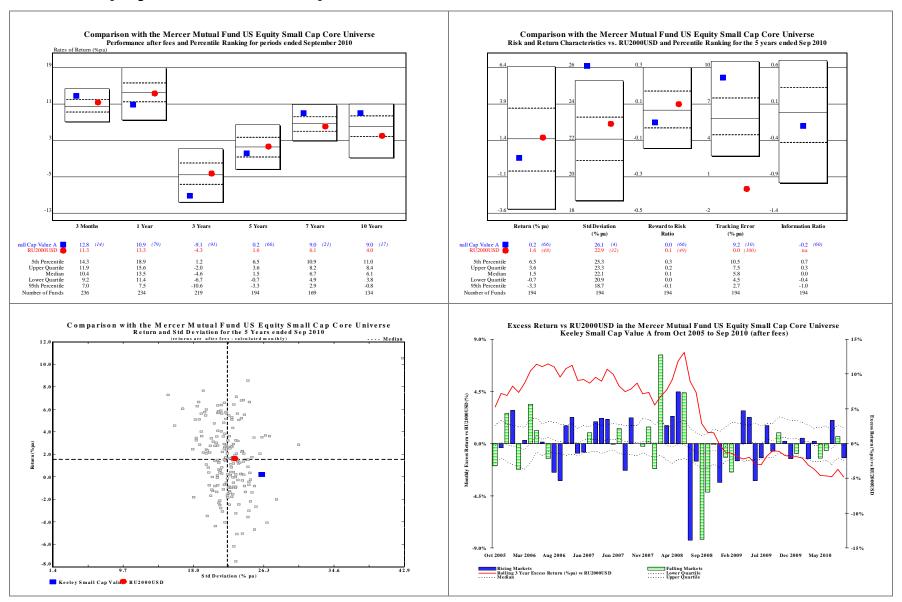
Portfolio Manager Average Tenure: 17.0 Years

Total Fund Assets: \$3,851 Million

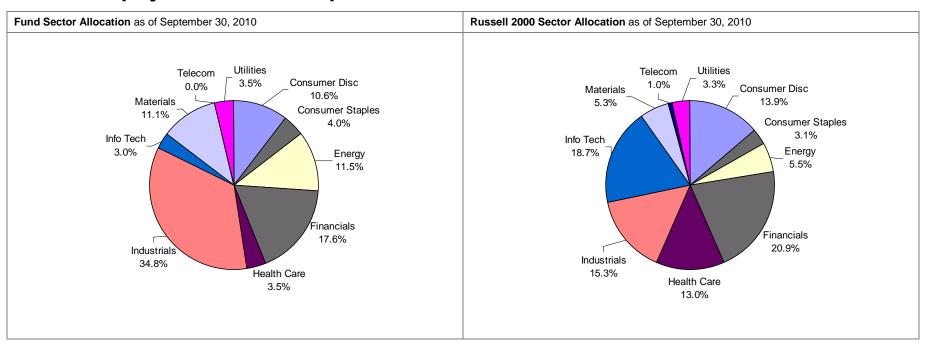
Expense Ratio (Net): 1.39%

Mercer Median Expense Ratio (Net): 1.08%

## **Domestic Equity - KEELEY Small Cap Value Fund A - KSCVX**



## **Domestic Equity - KEELEY Small Cap Value Fund A - KSCVX**



## **Domestic Equity - Hartford Small Company HLS IA - HIASX**

Share Class: Inst	Benchmark: Russell 2000 Growth
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### **Investment Philosophy**

The Hartford Small Company HLS Fund is subadvised by three Wellington Management Company strategies Small Cap Growth, Small Cap Intersection, and Smaller Companies. Portfolio manager Steve Angeli of Wellington manages a majority of the assets in the Small Cap Growth strategy, while the remaining funds are divided between the Small Cap Intersection team with a larger percentage of assets and the Smaller Companies strategy with a smaller percentage. Angeli attempts to find companies that are at an inflection point in their business life cycle. The team focuses on finding emerging growth companies that exhibit high revenue growth, accelerating profitability, and gaining and/or leading market positions. Angeli will buy fallen angels and turnaround stocks, provided he sees a catalyst for change.

### Portfolio Analysis & Key Observations

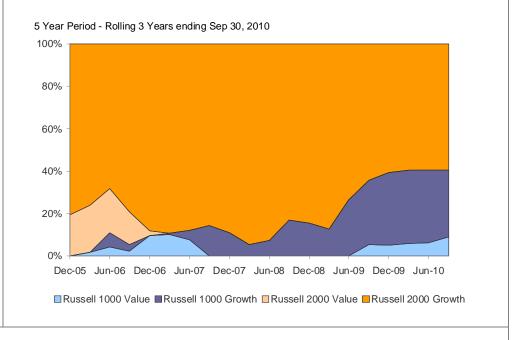
#### **Positive Impact on Performance**

 Top 10 holdings Riverbed Technology (65.0% return), Informatica (60.8% return), Corrections Corporation of America (29.4% return), Skyworks Solutions (23.1% return) and Green Mountain Coffee Roasters (21.4% return)

#### **Negative Impact on Performance**

- Underweight allocation to materials; overweight allocation to utilities
- Top 10 holdings Salix Pharmaceuticals (1.8% return), Regal-Beloit (5.5% return) and Hanesbrands (7.5% return)

### Style Analysis

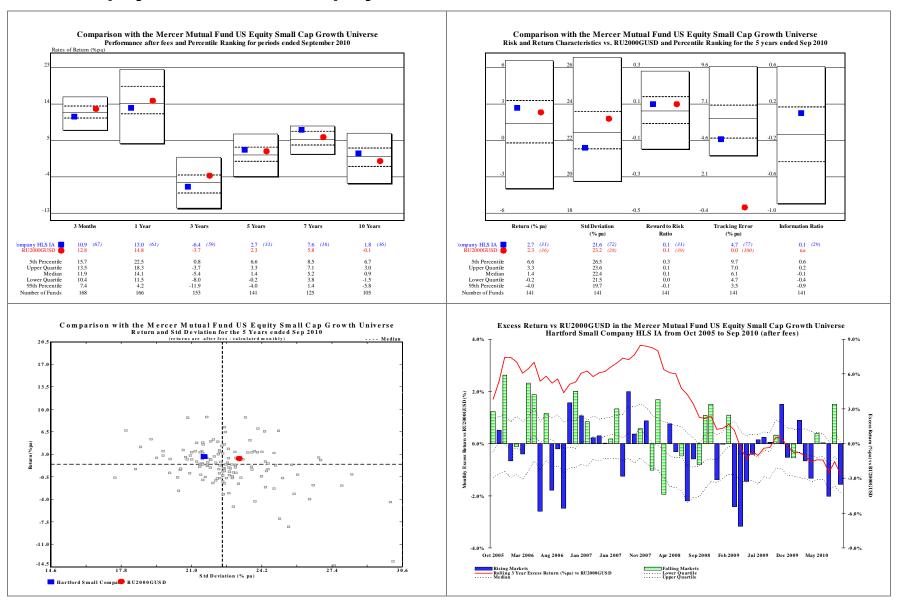


#### **Key Facts and Figures**

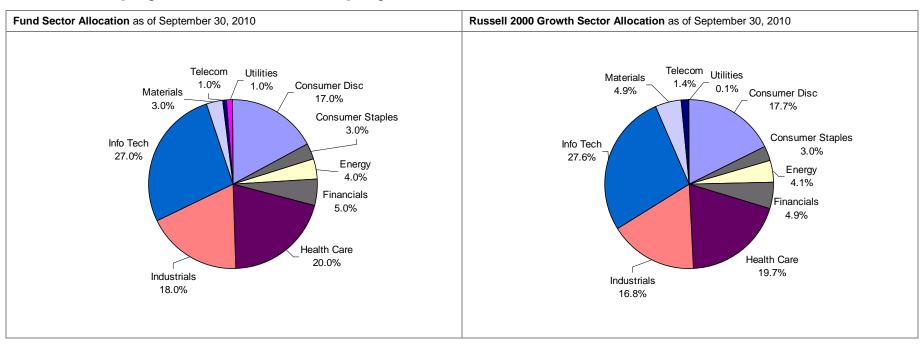
Portfolio Manager: Multiple Total Fund Assets: \$578 Million Expense Ratio (Net): 0.75%

Portfolio Manager Average Tenure: 4.3 Years Total Share Class Assets: Unavailable Mercer Median Expense Ratio (Net): 1.13%

## **Domestic Equity - Hartford Small Company HLS IA - HIASX**



## **Domestic Equity - Hartford Small Company HLS IA - HIASX**



## **Domestic Equity - Baron Growth Fund Retail - BGRFX**

Share Class: Retail	Benchmark: Russell 2000 Growth
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### **Investment Philosophy**

Baron seeks to invest in companies that are currently undervalued or overlooked by the broad investment market. To be considered for the portfolio, such companies must have stable or improving fundamentals, clear competitive advantages, and strong growth potential. Baron's approach is long term in scope and the firm will hold out of favor names providing the investment thesis remains compelling.

#### Portfolio Analysis & Key Observations

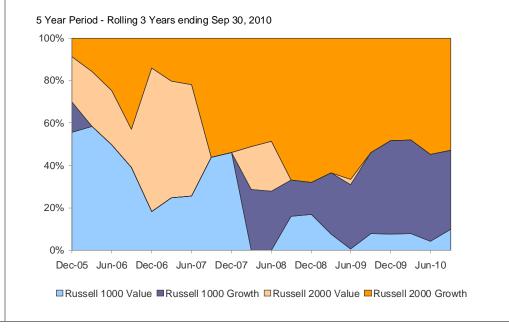
#### Positive Impact on Performance

- Overweight allocation to energy; underweight allocation to health care and industrials
- Notable contributors included Edwards Lifesciences (19.7% return), MSCI (21.2% return) and AMERIGROUP (30.8% return)

### **Negative Impact on Performance**

- Underweight allocation to information technology and materials; overweight allocation to financials, utilities, consumer staples and consumer discretionary
- Notable detractors included Strayer Education (-15.6% return), Community Health Services (-8.4% return) and DeVry (-6.2% return)

#### Style Analysis

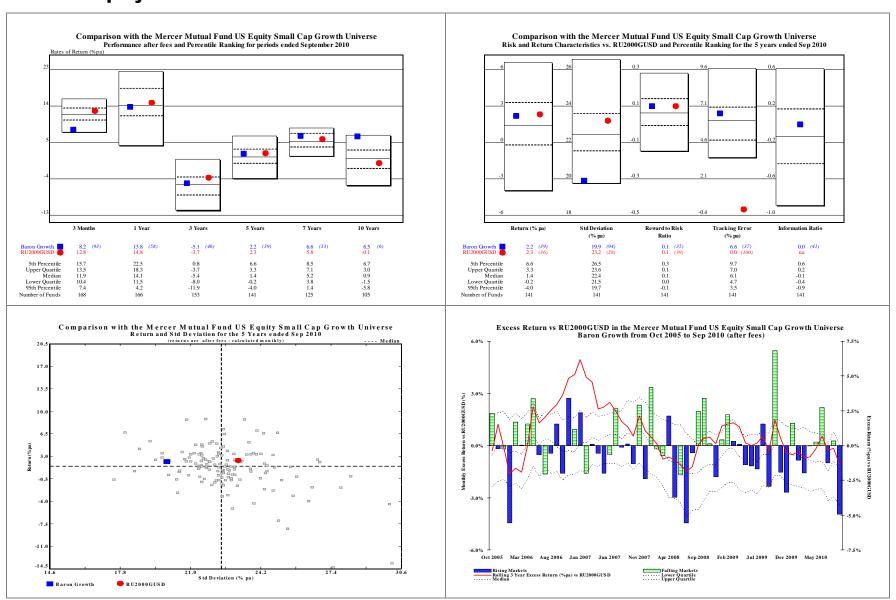


#### **Key Facts and Figures**

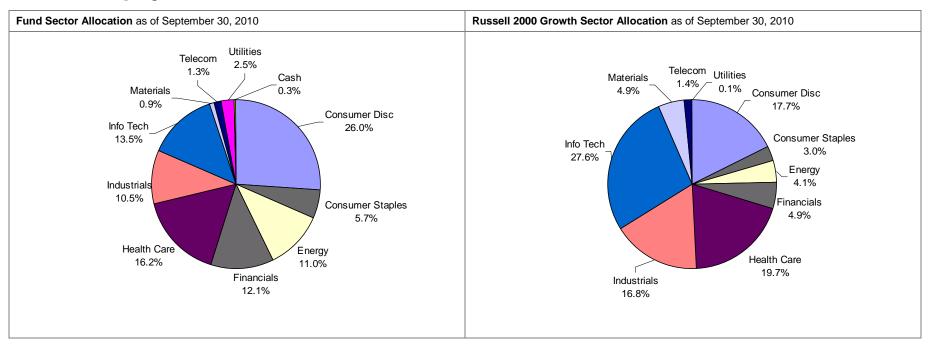
Portfolio Manager: Ronald Baron Total Fund Assets: \$5,572 Million Expense Ratio (Net): 1.35%

Portfolio Manager Average Tenure: 16.0 Years Total Share Class Assets: \$4,430 Million Mercer Median Expense Ratio (Net): 1.13%

## **Domestic Equity - Baron Growth Fund Retail - BGRFX**



## **Domestic Equity - Baron Growth Fund Retail - BGRFX**



Mercer Median Expense Ratio (Net): 0.89%

### **Fund Profile**

Sajjad S. Ladiwala

Portfolio Manager Average Tenure: 6.3 Years

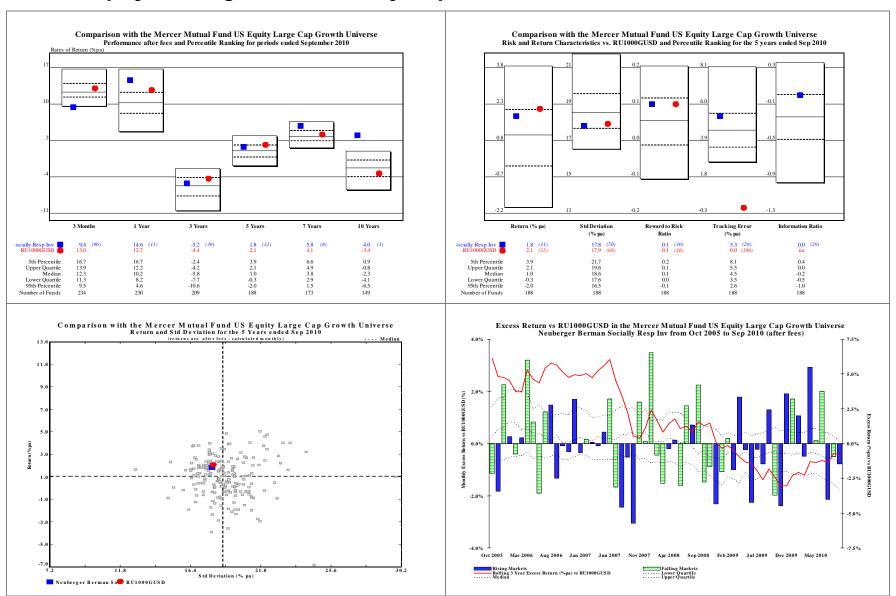
## **Domestic Equity - Neuberger Berman Socially Responsive Fund Investor - NBSRX**

**Share Class: Investor** Benchmark: Russell 1000 Growth Investment Philosophy The Socially Responsible Investment product blends quantitative screens with qualitative analysis to identify stocks for the portfolio. Portfolios are created from the bottom up, with social screens applied to the universe of strong investment candidates according to client guidelines. Portfolio Analysis & Key Observations Style Analysis **Positive Impact on Performance**  Overweight allocation to industrials 5 Year Period - Rolling 3 Years ending Sep 30, 2010 100% Notable contributors to performance included Intuit (26.0% return), Altera (21.9% return), Anixter (26.7% return), BG Group (17.8% return) and Novo-Nordisk (21.5% return) 80% **Negative Impact on Performance** 60% Underweight allocation to consumer discretionary; overweight allocation to health care and financials 40% Notable detractors from performance included Washington Post (-2.2% return), Cimarex Energy (-7.4% return), Charles Schwab (-1.5% return), Roche Holdings (-2.5% return) and Markel (1.3% 20% return) Dec-05 Jun-06 Dec-06 Jun-07 Dec-07 Jun-08 Dec-08 Jun-09 Dec-09 Jun-10 ■ Russell 1000 Value ■ Russell 1000 Growth ■ Russell 2000 Value ■ Russell 2000 Growth **Key Facts and Figures** Portfolio Manager: Arthur Morretti; Ingrid S. Dyott; Total Fund Assets: \$1,240 Million Expense Ratio (Net): 0.93%

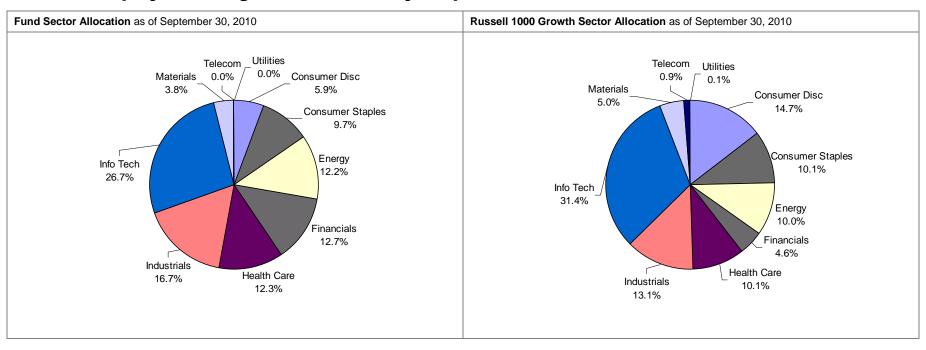
Mercer 121

Total Share Class Assets: \$637 Million

## **Domestic Equity - Neuberger Berman Socially Responsive Fund Investor - NBSRX**



## **Domestic Equity - Neuberger Berman Socially Responsive Fund Investor - NBSRX**



## **Domestic Equity - Parnassus Equity Income Fund Investor - PRBLX**

Share Class: Investor Benchmark: Russell 1000 Growth

### **Investment Philosophy**

The fund seeks to invest in good businesses that have high returns on capital, above-average growth prospects, ethical business practices, and sustainable competitive advantages. The team believes the most attractive opportunities for investments are when companies with good business fundamentals become temporarily undervalued due to market sentiments. The investment philosophy dictates that sound macroeconomic analysis combined with fundamental research is the most effective way to indentify attractive investments. The portfolio manager likes to buy companies that are growing faster than the rest of the economy, and at attractive valuations.

### Portfolio Analysis & Key Observations

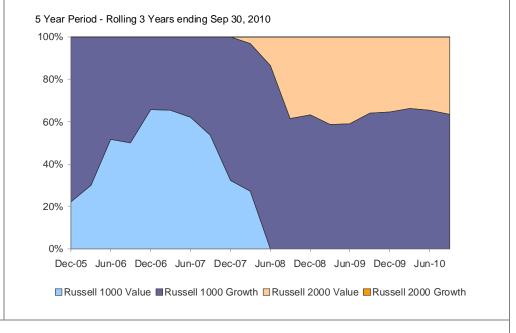
#### **Positive Impact on Performance**

- Underweight allocation to energy
- Top 10 holdings QUALCOMM (38.1% return), Google (18.2% return) and Waste Management (15.2% return)

#### **Negative Impact on Performance**

- Overweight allocation to utilities, health care and financials; underweight allocation to consumer discretionary and materials
- Top 10 holdings Medtronic (-6.9% return), Hewlett-Packard (-2.6% return), Occidental Petroleum (2.0% return), Energen (3.4% return) and Teleflex (5.3% return)

#### **Style Analysis**

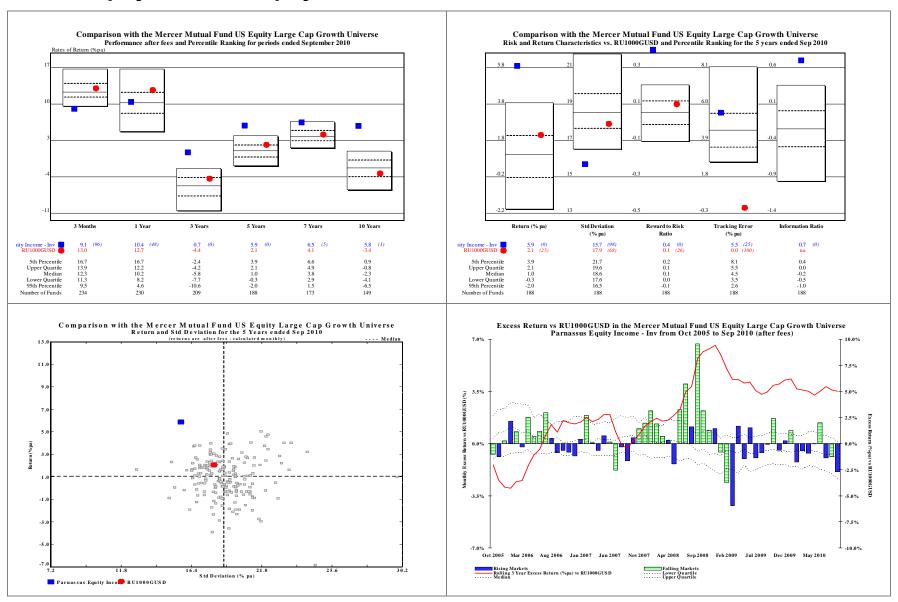


#### **Key Facts and Figures**

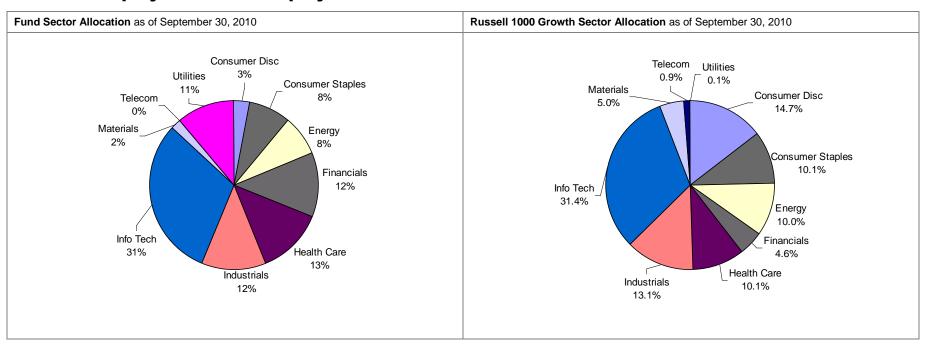
Portfolio Manager: Todd Ahlsten Total Fund Assets: \$3,162 Million Expense Ratio (Net): 1.00%

Portfolio Manager Average Tenure: 9.0 Years Total Share Class Assets: \$2,913 Million Mercer Median Expense Ratio (Net): 0.89%

## **Domestic Equity - Parnassus Equity Income Fund Investor - PRBLX**



## **Domestic Equity - Parnassus Equity Income Fund Investor - PRBLX**



Mercer Median Expense Ratio (Net): 1.09%

## **Fund Profile**

Brugere-Trelat

Portfolio Manager Average Tenure: 3.0 Years

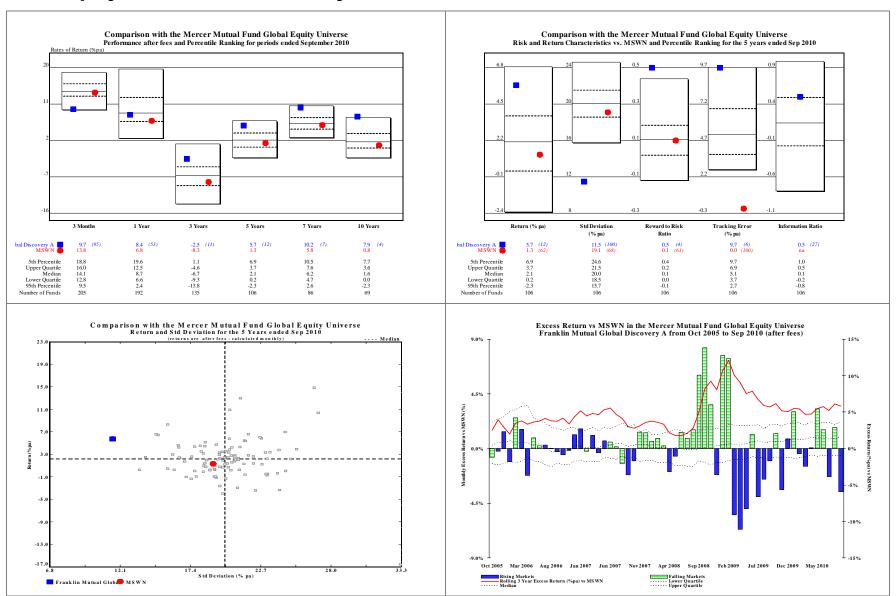
## **Global Equity - Mutual Global Discovery Fund A - TEDIX**

Share Class: A		Benchmark: MSCI World NET WHT	
Investment Philosophy			
remaining portion of its equity portfolio in smaller companies \$1.5 billion. It expects to invest substantially and may invest	s. Mid- and large cap of t up to 100% of assets	n of its portfolio primarily to predominantly in mid- and large cap companies, with p companies are considered to be those with market capitalization values greate ets in foreign securities, which may include sovereign debt and participations in fore than 25%) of assets in securities of issuers located in emerging market countries.	r than oreign
Portfolio Analysis & Key Observations		Country Analysis as of September 30, 2010	
<ul> <li>Positive Impact on Performance</li> <li>Underweight allocation to the US; overweight allocation Kong, Denmark and United Kingdom</li> <li>Top 10 holdings Seadrill (58.6% return), Carlsberg (37.6' Holding (27.3% return), Royal Dutch Shell (22.0% return)</li> <li>Negative Impact on Performance</li> <li>Fixed income holdings (5.4%) and cash holdings (5.2%) is environment</li> <li>Top 10 holdings CVS Caremark (7.6% return), Imper (7.8% return) and Kraft Foods (11.3% return)</li> </ul>	in a favorable equity	50.0 - Sount Allocation 30.0 -	
Key Facts and Figures			
,	otal Fund Assets: \$17,	7,247 Million Expense Ratio (Net): 1.33%	

Mercer 127

Total Share Class Assets: \$7,578 Million

## **Global Equity - Mutual Global Discovery Fund A - TEDIX**



Mercer Median Expense Ratio (Net): 1.09%

## **Fund Profile**

Denning; Jeanne K. Carroll

Portfolio Manager Average Tenure: 6.1 Years

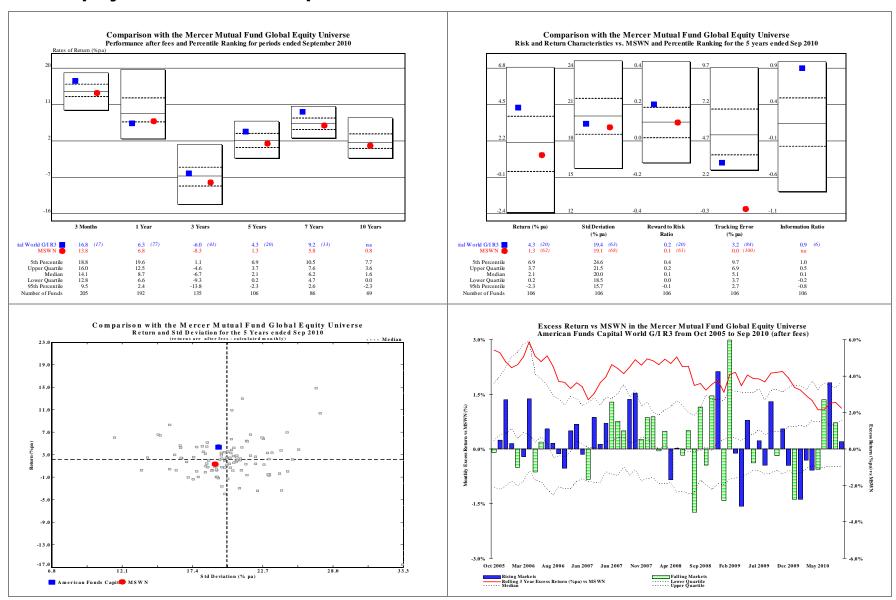
## Global Equity - American Funds Capital World Gro & Inc Fd R-3 - RWICX

Share Class: R-3			Benchmark: MSCI World NET WHT
Investment Philosophy			
CR&M's investment philosophy is that extensive global resinvestment portfolios. The goal is for each portfolio managemanagement style.			
Portfolio Analysis & Key Observations		Country Analysis as of	September 30, 2010
Positive Impact on Performance			
<ul> <li>Underweight allocation and stock selection in health overweight allocation and stock selection in telecommunic</li> </ul>		60.0	
<ul> <li>Stock selection in energy, industrials, consumer discissaples and utilities</li> </ul>	cretionary, consumer	50.0 +	
<ul> <li>Underweight allocation and stock selection in Japan</li> </ul>		គ្ន 40.0 +	
<ul> <li>Stock selection in France, Germany and Switzerland</li> </ul>		40.0 +	
<ul> <li>Out-of-benchmark exposure to Brazil</li> </ul>			
<ul> <li>Top 10 holdings BP (42.6% return), GDF SUEZ (24.5% return), Philip Morris International (23.6% return) and (22.2% return)</li> </ul>		8 20.0 - 10.0 -	
Negative Impact on Performance			
<ul> <li>Underweight allocation and stock selection in materials; overweight allocation</li> </ul>		0.0	+
and stock selection in information technology		United States Aurodor Fr	area mitterare Certain, Lamar Stan, 186ar, Vistaina Bisty
<ul> <li>Underweight allocation and stock selection in the US</li> </ul>		ind Str. Kings Fr	is with cert. Lay, St. 78, William B.
<ul> <li>Stock selection in Canada</li> </ul>		Unite Hited	<i>ଟ</i>
<ul> <li>Out-of-benchmark exposure to China</li> </ul>		V	
■ Top 10 holdings Merck (6.3% return) and Microsoft (7.0%	6 return)	■ Ar	merican Funds Capital WG&I   MSCI World NET WHT
Key Facts and Figures			
Portfolio Manager: Stephen E. Bepler: Mark E. To	otal Fund Assets: \$78.8	812 Million	Expense Ratio (Net): 1.13%

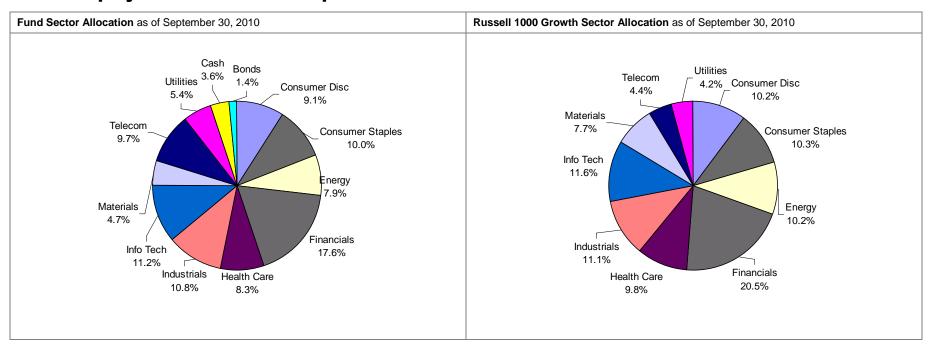
Mercer 129

Total Share Class Assets: \$2,348 Million

## Global Equity - American Funds Capital World Gro & Inc Fd R-3 - RWICX



## Global Equity - American Funds Capital World Gro & Inc Fd R-3 - RWICX



## Appendix A - Legislative, Regulatory, and Judicial Updates

## Fee Disclosure for Participants in 401(k)-type Plans - Final DOL Rule

- Oct. 14, 2010 the DOL's EBSA released a final rule requiring DC plan administrators to communicate detailed information on fees and expenses
  to participants or beneficiaries who direct their own investments
  - The regulations affect a broad range of ERISA-covered plans, including 401(k), 403(b), profit sharing and money purchase plans and apply to plan years beginning on or after Nov. 1, 2011 (the 2012 plan year, for calendar plans)
- Overview of Final Rule
  - When a plan allocates investment responsibilities to participants or beneficiaries, the plan administrator must take steps to ensure that such participants and beneficiaries are made aware of their rights and responsibilities with respect to the investment of assets held in, or contributed to, their accounts and are provided sufficient information regarding the plan and the plan's investment options, including fee and expense information, to make informed decisions with regard to the management of their individual accounts
  - A plan administrator must provide to each participant or beneficiary certain plan-related information and certain investment-related information
- Required Plan-Related Information
  - General plan information
  - Administrative expenses information
  - Individual expenses information
  - Statements of actual charges or deductions
- Required Investment-Related Information
  - Performance data
    - 1-, 5- and 10-year returns
  - Benchmark information
    - Name and returns of an appropriate broad-based securities market index over 1-, 5- and 10-year periods
  - Fee and expense information
    - Total annual operating expenses expressed as both a percentage of assets and as a dollar amount for each \$1,000 invested and any shareholder-type fees or restrictions on the participant's ability to purchase or withdraw from the investment
    - For investment options that have a fixed rate of return, any shareholder-type fees or restrictions on the participant's ability to purchase or withdraw from the investment
  - Internet website address
    - A site that is sufficiently specific to provide participants and beneficiaries access to detailed additional information about the investment options for workers who want more or more current information
  - Glossary
    - A general glossary of terms to assist participants and beneficiaries in understanding the plan's investment options, or an Internet Web site address that is sufficiently specific to provide access to such a glossary

### Fee Disclosure for Participants in 401(k)-type Plans – Final DOL Rule, continued

- Comparative Format Required
  - Investment-related information must be furnished to participants or beneficiaries on or before the date they can first direct their investments, and then again annually thereafter
  - It also must be furnished in a chart or similar format designed to facilitate a comparison of each investment option available under the plan
  - The final rule includes, as an appendix, a model comparative chart
- Economic Benefits of the Final Rule (according to the DOL)
  - Anticipated cost of the rule is \$425M in 2012 (2010 dollars)
  - It will reduce the amount of time participants spend collecting fee and expense information and organizing the information in a format that allows key information to be compared; this time savings is estimated to total nearly 54 million hours valued at nearly \$2B in 2012 (2010 dollars)
  - Over the ten-year period 2012-2021, EBSA estimates that the present value of the benefits provided by the final rule will be approximately \$14.9B and the present value of the costs will be approximately \$2.7B
- Fiduciary Exposure for Noncompliance
  - Failure to make the required disclosures could be a breach of fiduciary duty, however, plan administrators may reasonably rely on information supplied by service providers or investment funds

### **Provider-to-Sponsor Disclosures – DOL Interim Final Regulations**

- Starting July 16, 2011, certain investment advisers, recordkeepers, consultants and others providing fiduciary or non-fiduciary services to a DB or DC plan must disclose their direct and indirect compensation in writing to the plan's responsible fiduciaries
- Key points to know about the new requirements
  - Disclosures must be provided before a contract or arrangement is entered into, extended or renewed
  - Special disclosures rules apply to recordkeeping and certain investment-related fees
  - Vendors must fully disclose third-party compensation so fiduciaries can assess potential conflicts
  - Disclosures must be in writing, but they do not have to use a particular format or be part of a formal contract
  - Disclosure obligations are imposed on covered service providers, but these provider-to-sponsor disclosures will be a necessary precondition
    to a "reasonable" service arrangement
  - The DOL expects plan fiduciaries to use the information to evaluate service provider fees
  - Required disclosures must be made by July 16, 2011, even for service contracts or arrangements already in place
- The regulations require certain service providers to disclose fees charged against investments, operating expenses and other ongoing investment-related fees
  - Covered providers
    - Recordkeeping or brokerage services
  - Expanded disclosure details
    - Compensation that will be charged directly against investments in the event of an acquisition, sale, transfer or withdrawal affecting the contract or product
      - It's unclear if this covers mutual fund charges to discourage excessive short-term trading
  - Annual operating expenses if the return is not fixed
  - -Any other ongoing expenses, such as wrap fees or mortality and expense fees
- Noncompliance will be an ERISA prohibited transaction

### Revised ERISA Prohibited Transaction Exemption Process - DOL Proposal

- The DOL has proposed comprehensive new regulations regarding the process for obtaining an exemption from ERISA's prohibited transaction rules
- The proposal would consolidate and supersede prior guidance to reflect changes in the DOL practice over the last two decades, but the DOL is also using this opportunity to make some substantive amendments
- Changes would take effect 60 days after publication of final regulations

Current Procedures	Proposed Changes
<ul> <li>ERISA generally bars plan fiduciaries from engaging in transactions with certain "parties in interest" – such as employers, unions and service providers – unless a statutory or administrative exemption applies</li> <li>ERISA prohibits fiduciary self-dealing unless an exemption applies</li> <li>Parties currently seeking exemptions must follow the DOL regulations adopted in 1990 and later modified to incorporate expedited procedures for certain routine transactions</li> <li>The DOL receives an average of 56 exemption requests annually</li> </ul>	<ul> <li>The proposal would clarify the information and documentation required for a complete filing and expand opportunities for using electronic media</li> <li>At the DOL's discretion, parties seeking relief for relatively complex transactions would have to provide a Summary of Proposed Exemption to plan participants and other interested persons</li> <li>The DOL will consider an application for individual exemption if the applicant demonstrates that immediate relief is needed to protect the interests of the plan and its participants</li> </ul>

### **DOL to Broaden Fiduciary Classification**

- New rules would apply ERISA's fiduciary standards to a broader class of consultants, advisers and appraisers providing investment and valuation services to retirement plans or their participants and beneficiaries
- Current Definition
  - Fiduciary status depends on whether advice is given on a "regular basis" and meets other elements of a five-part test
- Key Elements of the Proposal
  - Targets advice, appraisals and fairness opinions concerning the value of securities or other property (such as real estate)
  - Targets recommendations about buying/selling investments
  - Targets advice on the management of securities or other property (voting proxies, for example)
  - Covers one-time discrete transactions as well as ongoing relationships
  - Fiduciary status would hinge on several other conditions related to the adviser's degree of authority, the reasonable expectations of advice recipients and the receipt of direct or indirect compensation
  - DC plan "platform providers" generally would not be viewed as rendering investment advice
- The DOL believes broadening the scope would enhance the agency's ability to redress issues such as "undisclosed fees, misrepresentation of compensation arrangements and biased appraisals of the value of employer securities and other plan investments"

### **New Structure for Mutual Fund Marketing Fees – SEC Proposal**

- July 21, 2010 the SEC voted to propose a new and more equitable framework governing the way in which mutual funds are marketed and sold to
  investors
- The proposed rules would replace existing provisions, including rule 12b-1, that allow mutual funds to use their assets to compensate securities professionals who sell shares of the fund
  - The rules would let funds pay only 0.25% a year in marketing fees out of their assets for distribution and limit the asset-based sales charges that individual investors pay
  - Sales charges and marketing fees would be shown in the prospectus, shareholder reports and transaction confirmations
- Currently 80% of 401(k) plan assets are held in share classes that pay no more than 25 basis points in 12b-1 fees
- The SEC claims the proposal would:
  - Protect investors by limiting fund sales charges (e.g. ongoing, front-end and asset-based charges)
  - Improve transparency of fees for investors by enhancing disclosure requirements
  - Encourage retail price competition
  - Revise fund director oversight duties
- Comments are due by Nov. 5, 2010

### In-Plan Lifetime Income Options – Fiduciary Risk a Concern

- The DOL and IRS held a joint hearing Sept. 14 15, 2010 on how to facilitate lifetime income security for qualified retirement plan participants through annuities or other arrangements
- Exposure to fiduciary liability may be the most significant barrier to offering lifetime income options to employer-sponsored DC plans
  - Selecting DC plan annuity providers
    - Plan sponsors seek clear, objective and uniform standards from the DOL, possibly including an "approved providers" list they could rely on in assessing an insurer's long-term viability
  - Expanding 404(c) protections which limit fiduciaries' liability when participants make poor investment decisions, but do not explicitly address the choice of a lifetime income option
  - Computing income streams
    - Some plan sponsors believe publication by the DOL of model disclosures with generic examples and safe harbor assumptions would reduce assumption risk, while others would like to see the DOL develop a web-based "income stream calculator" for participants seeking information
  - Educating participants about distribution options
    - Many plan sponsors are eager to educate participants about the spend-down of retirement benefits if they can do so without triggering greater fiduciary liability

## **Interpreting and Implementing Swap Restrictions for Benefit Plans**

- Sponsors of retirement and other benefit plans using swaps to manage risk may have a big stake in the drafting of regulations underway at the federal agencies interpreting the Dodd-Frank Act's swap restrictions
- Plan sponsors' key concerns
  - Whether benefit plans should be considered "major swap participants" subject to capital and margin rules because of activities, such as
    portfolio restructuring, that may not fit within the exemption for plans using swaps to hedge risk
  - How ERISA plans using swaps could meet the law's "business conduct" standards if the agencies interpret the law as applying those standards to such plans
- Two major concerns for plan sponsors who use swaps to manage interest-rate, equity or currency risk
  - Plans may need to obtain a separate fairness opinion for each swap transaction
  - Plans may lose the ability to negotiate favorable swap terms if the forthcoming regulations compel all swap participants to abide by standardized user agreements

## **Projected 2011 Qualified Retirement Plan Limits**

- With publication of the August CPI-U, Mercer projects that 2011 Code limits for qualified retirement plans will stay at 2010 levels
- Only slight increases are expected in limits for the saver's credit, IRAs, Roth IRAs, Archer medical savings accounts, adoption assistance programs and long-term care plans

Qualified retirement plan limits	Projected 2011
401(k), 403(b) and eligible 457 plan elective deferrals (and designated Roth contributions)	\$16,500
414(v)(2)(B)(i) catch-up contributions (plans other than SIMPLE plans)	5,500
408(p)(2)(E) SIMPLE plan elective deferrals	11,500
414(v)(2)(B)(ii) SIMPLE plan catch-up contributions	2,500
408(k)(2)(C) SEP minimum compensation	550
415(b) defined benefit maximum annuity	195,000
415(c) defined contribution maximum annual addition	49,000
401(a)(17) and 408(k)(3)(C) compensation	245,000
401(a)(17) compensation for eligible participants in certain governmental plans in effect July 1, 1993	360,000
414(q)(1)(B) highly compensated employee and 414(q)(1)(C) top-paid group	110,000
416(i)(1)(A)(i) officer compensation for top-heavy plan key employee definition	160,000
1.61-21(f)(5) control employee for fringe benefit valuation purposes	
Officer compensation Employee compensation	95,000 195,000
409(o)(1)(C) tax-credit ESOP limits for lengthening the distribution period	
Five-year maximum balance One-year extension	985,000 195,000

## **Appendix B - Investment Manager Updates**

## **Allianz Global Investors Capital**

NFJ Dividend Value Update Research Note: 7/22/10

#### **Issues to Watch**

Succession: While lead portfolio manager Ben Fischer does not have plans to retire anytime soon, who will eventually assume his responsibilities and will the transition be seamless?

Jeff Partenheimer: Jeff Partenheimer recently moved to Illinois for personal reasons and is the only investment team member who works remotely. Will this have any undesired impact on the team dynamic or the communication process?

### **Meeting Highlights**

The meeting served as an update on NFJ's Dividend Value strategy that is currently managed by lead portfolio manager Ben Fischer. Since we last reviewed the strategy, portfolio manager/co-founder Chris Najork fully retired and co-founder John Johnson, who now spends half of his time in the office, is no longer an active member of the investment team. NFJ appears to have successfully and seamlessly transitioned Najork's and Johnson's responsibilities to its second-generation investment professionals. While Fischer (third co-founder) remains actively involved with the investment process and is the key decision maker on Dividend Value, we would not be surprised to see him start to transition away from portfolio management in the not too distant future.

According to Tom Oliver, Burns McKinney (who currently serves as lead on the global strategy) is the ideal successor to Fischer, though Oliver also acknowledged himself as a suitable candidate. While this makes sense given that Oliver currently serves as the lead on NFJ's Large Cap Value product, it would concern us given the fact that he has additional oversight responsibilities on Mid Cap Value and All Cap Value. What is interesting is that Jeff Partenheimer, who Oliver claims to work most closely with Fischer on Dividend Value, was not mentioned as a likely successor. Partenheimer is even more seasoned than McKinney or Oliver and does not serve as a designated lead on any strategies. This leads us to question the team's overall approach to resource allocation in support of the strategies. We hope to get more clarity on this in subsequent meetings.

The investment team has remained stable since our last update. Partenheimer recently moved to Illinois for personal reasons and is the only investment team member who works remotely. Given that he works very closely with Fischer on the strategy, it remains to be seen whether the pair, as well as the team, will continue to operate with the same level of synergy as before. While we do not view this setup as ideal, other highly rated peers have successfully managed through similar situations. Jonathan Miller, who joined the team as a Senior Investment Analyst in the summer of 2009, is the most recent addition. NFJ will also be adding current product specialist John Mowry to the team as an analyst. He has been with the firm for over three years.

While the investment discipline remains the same and is implemented with consistency, it continues to be relatively simplistic. Following a screening process that seeks dividend-paying companies with attractive valuations, the bulk of the work is focused on financial statement analysis and assessing the risks of a potential stock candidate. However, we did not get the sense that the team's fundamental research is forward-looking or insightful based on Oliver's comments during the meeting. It is particularly interesting to note that while the team incorporates a price momentum screen to exclude those companies that exhibit poor price behavior, it somewhat runs counter to the firm's deep value approach as stated by Oliver. Without meeting other members of the team, it is difficult for us to gain greater confidence in its ability to generate alpha over time.

The Dividend Value strategy represents approximately half of NFJ's total assets under management and has seen healthy asset flows over the past year. According to Jonathan Seidman, the firm anticipates strong growth from its international/global products going forward. Following the recent name change to Allianz Global Investors Capital, which continues to house the consolidated brands of Oppenheimer Capital, NFJ, and Nicholas Applegate, each of the investment teams appear to operate in the same capacity and with the same level of autonomy that they were previously accustomed to.

## **Columbia Management Advisors**

News Item: 9/7/10

### **Columbia Management Streamlines Mutual Fund Offerings**

In an effort to reduce the number of available mutual funds, Columbia Management recently announced proposed plans to merge 62 mutual funds as part of the integration of Columbia Management and RiverSource Investments. The fund mergers are subject to final approval by the funds' board of directors/trustees and shareholders, and are expected to close in the first half of 2011.

#### **Mercer View**

We don't anticipate any impact on Mercer's rated strategies outside of possible asset inflows resulting from the proposed mutual fund mergers.

## Cramer Rosenthal McGlynn (CRM)

### Value Equities Update Research Note: 10/4/10

#### Issues to Watch

New hires: Although CRM is not in need of filling specific positions at this time, the firm still plans to opportunistically add to its investment team going forward. We look to follow up on the ease to which these individuals acclimate to the culture and to the demands of the team.

*Turnover:* The firm has experienced some degree of turnover each year for the past few years, more so at the junior level. Given the team's size and cultural fit reasons, it would not surprise us to see periodic turnover. However, while we do not believe these collective developments detract from the strategies' ratings, we would be concerned if we start to see turnover at the senior level.

Performance: The strategies underperformed their respective benchmarks significantly for the one-year period ending June 30, 2010. While style headwinds and macro events were notable detractors, will performance improve in a market that favors CRM's process?

### **Highlights**

We continue to have a high regard for Jay Abramson and the investment talent that supports him. The team's fundamental research and stock-specific insights remain impressive, and it continues to execute its process with strict discipline. The process has not changed, and while the strategies have struggled on a relative basis over the past year, we still consider them to be among our best ideas in their respective style universes.

Since we last reviewed the strategies, there have been no changes to the senior members of the investment team. However, the firm experienced two departures in its junior ranks over the past year. Simeon Wallis (Research Analyst) left the firm to move to the West Coast for a lifestyle change and to be closer to his family. While at CRM, he primarily supported Abramson and Chip Rewey in covering Utilities and was not responsible for any stock recommendations. It is our understanding that he will be joining the investment team at Lateef Investment Management. While we had expected Wallis to become a meaningful contributor to CRM's strategies following our meeting with him last year, we view his recent departure as a minor issue given that he assumed a more junior role on the team. There are no specific plans to replace Wallis. In addition, the firm parted ways with Kyle Travers in

October 2009 due to a cultural fit issue. Given that the team is meaningfully sized, it would not surprise us to see periodic turnover, particularly at the junior level. Nevertheless, we need to make sure that these developments do not create unnecessary distractions for the team.

In a continuation of historical practices, the firm added two investment professionals over the past year in support of its domestic strategies. Mimi Morris joined in June 2010 as a research analyst with previous investment banking and private equity experience and assumed coverage responsibilities in Consumer Discretionary and Consumer Staples. Andrew Singer joined in October 2009 as a replacement for Travers and currently supports the Industrials team. We did not get the opportunity to meet Morris or Singer but look to follow up on their assimilation into the team at our next meeting.

We had the opportunity to meet Bernard Frojmovich, who joined CRM in July 2009 and covers Financials with sector lead Brian Harvey. Frojmovich previously worked at BlackRock as a Financials analyst and admitted that he was displeased with the team's tendency to operate in a vacuum. Given CRM's collaborative culture and emphasis on open communication, the opportunity was ideal. Our initial impression of Frojmovich was positive, and it appears that he is already making significant contributions to the strategies. Abramson also praised his value added work and acknowledged that Frojmovich was one of the firm's best hires.

Abramson and Rewey spent some time discussing the market environment and its implications for the portfolios. With macro factors at the forefront of investor considerations, they expect market volatility to persist for some time. This volatility has created situations where companies that previously traded beyond CRM's valuation range have become attractive opportunities for the portfolios. Abramson believes that investors will return to focusing on fundamentals, an environment that would benefit the strategies. Although the team has not meaningfully reduced the overall cyclicality of the portfolios per se, there has been a more definitive focus on lower beta cyclical names with good downside protection.

Despite performance challenges, CRM experienced separate account net inflows of approximately \$220 million as of September 30, 2010. According to Chris Barnett, the bulk of the asset gains went to the Mid Cap Value and Small/Mid Cap Value strategies, a large portion of which came from client rebalancings. This follows a strong 2009 during which the firm saw net gains of roughly \$1.2 billion, mostly into the Large Cap Opportunity strategy.

### **ING Group**

### ING Response to S&P Downgrade: 9/16/10

ING released a company statement on September 16, 2010 to address S&P's downgrade of ING Life Insurance subsidiaries:

ING Insurance U.S. today responded to Standard & Poor's (S&P) decision to downgrade the financial strength ratings of ING Groep N.V.'s (ING) U.S. life insurance subsidiaries to (A)\* from (A+). S&P also kept its negative outlook for ING's U.S. life subsidiaries. S&P's review was based on its revised U.S. asset stress methodology.

"S&P's ratings action reflects a change in S&P's stressed asset evaluation methodology and has no impact on ING's ability to fulfill its obligations to customers," said Rob Leary, chief executive officer, ING Insurance U.S. "For the past several quarters, ING Insurance U.S. has taken many actions to strengthen its financial position, improve its capital ratios, and further improve the quality of its investment portfolios. Consistent with a trend for many years, ING's risk-based capital ratios have continued to rise as we have strengthened our balance sheet."

The estimated U.S. Consolidated NAIC risk-based capital (RBC) ratio for ING's U.S. life insurance companies, as of June 30, 2010, has increased approximately 8.6 percent since the end of 2009, and remains significantly above regulatory requirements. In fact, the estimated U.S. Consolidated RBC ratio for ING's U.S. life insurance companies as of June 30, 2010 is at its highest level since the formation of the current ING U.S. life insurance companies in 2001.

ING's global Insurance franchise – led by the U.S. Retirement and Insurance businesses – delivered strong commercial sales results. Total sales were up 22 percent for the quarter – demonstrating the strong strategic positioning of ING's Insurance businesses across the globe. The

first half 2010 operating result before tax for ING Insurance U.S. was \$361 million. Assets under management and administration for ING Insurance U.S. grew to \$370 billion, as of June 30, 2010.

S&P's new stressed asset model projects their view on possible changes to investment asset values primarily to commercial mortgage-backed securities (CMBS) and commercial mortgage loan portfolios under various adverse economic scenarios. ING Insurance U.S.'s view – as well as many others in the financial services industry – is that S&P's new stressed asset model generates outlier results in comparison to other third-party stressed asset models. S&P's new methodology has resulted in a string of recent downgrades to other U.S. life insurance companies, who also expressed a more positive view on the valuation of these asset classes in a stressed scenario.

"It is important that our distribution partners, customers, employees, and other stakeholders have a clear perspective on the financial strength of our U.S. life insurance companies – we remain financially strong and keenly focused on our customers' financial goals and objectives," Leary said. "We will work closely with S&P in the months ahead to reconcile the different perspective we have regarding their new stressed asset model."

## **Lazard Asset Management**

### Update on Strategic & Mid Cap Equity Strategies Research Note: 10/15/10

#### Issues to Watch

*Employee stability:* Within the last two years, Gary Busser was transitioned to the accounting validation team, and the team is about to lose an Industrial analyst. We will review any potential further employee changes at future meetings.

Liquidity: Lazard has shown a tendency to let assets in the product grow large enough so that it negatively affects the team's ability to trade positions in some of the smaller cap names. In addition, liquidity for some of the smaller cap names may be affected by the asset levels in the all cap Strategic Equity product.

### **Highlights**

We had the opportunity to discuss stocks during the meeting and are comfortable with the depth of the research conducted by the research analysts. We were impressed with Chris Blake's extensive knowledge of the details of the companies as well. He outlined the team's decision to hold on to Corrections Corporation despite the recent underperformance related to several states electing to keep prisoners in their own facilities in order to incrementally contribute to the level of employment, even though it would be more economical to outsource these services. Blake explained how prison outsourcing is an oligopoly and how during recessionary environments, crime generally increases in the mid-to-upper single digits. He believes this should translate into more opportunities for the company, once states elect to be more fiscally responsible rather than contribute in a non-meaningful way to employment levels. He went on to mention how Corrections Corp leverages the skills and time of the prisoners to take care of routine maintenance inside the facilities at approximately fifteen cents per hour.

We discussed Massey Energy Corporation with Blake as well to determine the rationale for holding the stock since the company recently experienced a mine explosion. Blake discussed how the company is currently waiting for the investigation results but that he believed there was a high probability that the cause of the explosion was related to an unforeseeable event rather than negligence. The team conducted a mine-by-mine analysis and determined that even if the company was found negligent, it could absorb treble damages without issue. Again, we were impressed with the level of detail Blake had on the holdings and continue to view his portfolio management abilities as strengths of the strategies.

Lazard fosters a collaborative, information sharing environment which allows the team to leverage the resources of other teams around the world during the research process. Andrew Lacey explained that formal meetings bring together portfolio managers and analysts, but that most of the collaboration takes place spontaneously or through the use of the firm's internal database, which the analysts use to communicate new ideas and

updates on current holdings with everyone in the firm. Outside of leveraging the credit team during the financial crisis, the team was able to identify an opportunity to buy Seagate Technology after communicating with Lazard's emerging markets team, and the team's purchase of Dover Corp was a direct result of discussions between the analysts covering different sectors. We view the team's willingness to leverage the knowledge of the other teams favorably and believe it positively contributes to the research process.

Although we were initially disappointed in the decision to transition Gary Busser to the accounting validation team, it appears that this decision was made to better utilize his talents and to align them with his interests. Along with scrutinizing the financial statements and disclosures of investment opportunities, Busser is the firm's accounting specialist responsible for keeping current on potential changes to the accounting standards and apprising the team on the changes and what they mean. Although each analyst is responsible for analyzing the financial statements, we view the use of the accounting validation team employed by Lazard as a differentiating component to its research process. Andrew Lacey noted that the primary benefit of having an accounting validation team is the avoidance of bad companies.

There have been no changes to the team since our last meeting, but Lacey mentioned that Peter Nesvold was leaving the team at the end of September 2010. He has only been with the team for two years and has elected to go back to the sell-side. Nesvold was responsible for covering Industrial companies, and while the firm has no immediate plans to replace him, it will seek additional resources opportunistically. While we generally do not like to see analyst turnover, we do not view this negatively as the team still has two analysts that cover these stocks. Lazard also has a deep global equity research platform for the team to leverage.

Lead portfolio manager, Chris Blake, outlined a creative portfolio construction methodology he will opportunistically employ to create the type of investment he desires. To demonstrate this, he used Wal-Mart as an example. When the stock gets too expensive to hold, Blake will seek to invest in specialty retail companies with business models that, when consolidated, behave in a similar fashion to Wal-Mart. When the valuation is once again attractive, he will reverse the trade and buy Wal-Mart and sell the specialty retailers. Although Blake will migrate down the capitalization spectrum to capitalize on this opportunity, the strategy will maintain its large cap bias.

### Metropolitan West Capital Management (MetWest Capital) - American Beach Large Cap Value

News Item: 11/2/2010

### MetWest Announces Departure of CEO/CIO and Managing Partner

MetWest Capital announced that Howard Gleicher, CEO/CIO/Lead Strategist for the MWCM Large Cap Intrinsic Value strategy and Steven Borowski, Managing Partner, are no longer with the firm. Gary Lisenbee, MetWest Capital's President, has taken over the roles of CEO and CIO and Jeffrey Peck, currently Director of Research, has assumed the Lead Strategist role for the Large Cap Intrinsic Value strategy. Sandra Incontro, currently Managing Director, has assumed the role of President.

Outside of Howard's departure, MetWest Capital's investment team of nine professionals remains intact.

#### **Mercer View**

We view this news as significant and negative, particularly for the MWCM Large Cap Intrinsic Value strategy currently rated B+ (T). We recommend downgrading the MWCM Large Cap Intrinsic Value strategy to B (T) (W) and recommend clients invested in the strategy seek other options. Gleicher was the lead portfolio manager for the strategy and his sudden departure is troubling. As of our most recent note, one item we highlighted as an issue to watch was the key person risk of Gleicher and resolution for the pending contract renewals, but we had no indications of his pending departure. Approximately 90% of the MetWest Capital's assets are in the MWCM Large Cap Intrinsic Value strategy so the departure has significant firm profitability implications as well. Although we have not met with Peck, we have met with Lisenbee in the past and view his continued involvement as a positive as well as the other investment professionals remaining on board. But, if Gleicher were to set up another investment firm, there is risk that others may leave. We do not know Gleicher's and Borowski's intentions on this front. There are non-compete/non-solicit arrangements in place for

Gleicher, Borowski and Lisenbee that expire in 2013 and new retention packages provided by Wells Capital for the entire investment team, which should help but are not a guarantee in our opinion.

The firm's MWCM Small Cap Intrinsic Value strategy is currently rated B+ and will not be as directly impacted since Samir Sikka will continue as lead portfolio manager on that strategy. But, firm level concerns such as the potential for loss of investment professionals as well as the potential for a significant decline in firm level assets do apply, and therefore, we are recommending assigning a W designation to this strategy.

Borowski's departure alone does not have significant impact on the ratings of the firm's strategies given his role was focused more on marketing and client service, but to the extent he had close client relationships, particularly on the MWCM Large Cap Intrinsic Value strategy, this would be an additional negative.

### **Munder Capital Management**

### Mid Cap Core Growth Introduction Research Note: 9/7/10

#### **Overall Assessment**

Dong is an impressive leader and has given the firm's future direction considerable thought. His research is thorough and he is supported by a team of analysts who provide generalist research. While the investment process is sensible, his new CIO responsibilities leave us concerned with his dedication on mid cap stock research. We will need to see how he balances his additional duties and how much Wilson contributes to alleviate some of Dong's time. Additionally, we need to see the firm address capacity before being comfortable recommending the strategy.

#### Issues to Watch

Capacity: Current assets under management are quickly approaching \$5.5 billion. The firm has not given any consideration to capacity, while merely citing it monitors trading and liquidity costs closely. We would be more comfortable if capacity was given more thought.

Dong's appointment as CIO: Tony Dong, previously head of Mid Cap Equities, was appointed to CIO in the beginning of the year to replace John Adams. Adams left the firm to pursue other opportunities. Given Dong's additional responsibilities, will this appointment distract him from focusing on the Mid Cap Core Growth strategy?

### **Highlights**

This meeting served as an introduction to Munder's Mid Cap Core Growth strategy. The investment team applies a multi-factor screening model to identify stocks that meet the desired characteristics. The model scores a multitude of factors in areas that rank a stock's relative attractiveness versus the universe. The factors scored include high and consistent earnings growth, low valuation, improving earnings outlook, high return on invested capital, balance sheet strength, and relative stock strength. Once potential stocks with attractive characteristics are identified, fundamental analysis is performed. The investment process is straightforward and sensible.

Munder completed an employee-led buyout in 2006 from former majority owner Comerica Inc. The firm is currently 25% employee-owned, which has more than tripled since 2006 with plans to continue to extend ownership to employees. Private equity firm, Crestview Partners, is the majority owner with a 63% stake and Grail Partners owns the remaining 12%. Tony Dong, lead portfolio manager for the Mid Cap Core Growth strategy and CIO, is the single largest equity owner among employees.

Dong was named CIO in January 2010, replacing John Adams who left to pursue other interests (see News Item posted to GIMD on January 20 2010). While this speaks to the firm's high regard for Dong, it also leads us to question how he will handle his additional responsibilities, in addition to managing the Mid Cap Core Growth strategy. Previously, he was dedicated to mid cap equity research, managing both the Mid Cap Core Growth and Small/Mid Cap strategies. The firm promoted Geoffrey Wilson to help Dong with managing the portfolios and firm. We have never met Wilson,

however time will tell how much his contribution helps free up some of Dong's time. Until both have had time to settle into their roles and we can determine the level of dedication to the strategy, we are not comfortable recommending this strategy.

Dong is impressive and he appears dedicated to growing the firm and has given its future vision significant consideration. We believe he is a great leader and capable of the CIO role, however it could be to the detriment of the Mid Cap Core Growth strategy. The analysts provide generalist research support to Dong, but it is clear he is the driver of the strategy. Over time, if it can be determined the level of support he receives is greater than we originally perceived, we would be more comfortable with Dong's additional CIO responsibilities. At this point, we have not met with the analysts or Wilson.

Assets under management are approaching \$6 billion and the firm has still not given capacity any thought. This is concerning given the size of the strategy. The firm should address capacity to ensure it will prudently manage its growth going forward.

## State Street Global Advisors (SSgA)

### Mark Marinella, Global CIO of Fixed Income and Currency Leaves SSgA News Item: 10/19/10

Kevin Anderson, Ph.D., has been appointed Global Chief Investment Officer of Fixed Income and Currency, replacing Mark Marinella who is resigning from SSgA to pursue other opportunities. Marinella will remain with SSgA through the end of October to help facilitate a smooth transition.

In his new position, Anderson will continue to provide customized solutions including active and passive approaches. Bill Cunningham and Bill Street, recently appointed as global co-heads, Active Fixed Income, will report directly to Anderson together with Collin Crownover, Ph.D., global head of Currency management and Brian Kinney, head of Government Solutions. Anderson's direct reports will continue to include members of the global fixed income beta team.

These changes have resulted in some realignment in parts of SSgA's investment organization and as a result Brett Wander, Global Head of Active Fixed Income and Tom Hagstrom, Global Head of Fixed Income Business Management have also left the firm.

#### **Mercer View**

For a firm that has been plagued by organizational instability, this is a further setback, although, having met Marinella on several occasions, we did not hold him in high regard. He joined SSgA in 2007 and established an entirely new leadership team for active fixed income. At our last meeting with him in May 2010, he reported that he was happy with the structure in place and therefore any significant future developments would likely not be by design. He is leaving SSgA "by mutual consent" and his future destination is not yet known.

Although SSgA informed us of Marinella's departure, they failed to bring to our attention that Bill Cunningham and Bill Street were named co-heads of active fixed income in July 2010. At this point, incumbent head of active fixed income, Brett Wander, moved to a senior position within a strategy team. Apparently, these changes were Marinella-led decisions, contradicting his earlier statements about the stability of the platform. It is of concern to us that SSgA did not consider this development material enough to bring to our attention.

We have not met Anderson and will look to do so when he has had an opportunity to settle into his new role. Currently, we do not rate any of SSgA's active fixed income products. Note that for reference, an updated organization chart has been posted to 'Other Documents' on GIMD.

## SSgA to Acquire Bank of Ireland Asset Management News Item: 10/22/10

State Street Global Advisors (SSgA) announced that it has entered into an agreement to acquire Bank of Ireland Asset Management (BIAM), an investment manager based in Dublin, Ireland, from the Bank of Ireland Group for approximately \$79.3 million. With roughly \$36.2 billion in assets

under management, BIAM is a globally recognized business that primarily focuses on the domestic Irish institutional and retail markets including global fundamental equities, fixed income, cash, asset allocation, property, and balanced funds.

State Street Global Advisors currently manages \$1.9 trillion in assets. The acquisition will make SSgA the largest asset manager in Ireland, while giving SSgA a foothold in the active fundamental equity market. The deal is expected to close in the first quarter of 2011, pending regulatory approvals, and more than 120 BIAM employees are expected to join SSgA in Dublin. The BIAM operation will transition to State Street Global Advisors Ireland Limited, and the current interim CEO and CIO of BIAM, Chris Johns, will become SSgA's chief investment officer for fundamental equity.

#### **Mercer View**

Overall, we do not foresee the acquisition of BIAM to affect any of the strategies we currently rate. BIAM's large focus on fundamental active equity provides a nice compliment to SSgA's existing core platform of quantitative products. Given the complimentary nature of the firms' offerings, we do not anticipate any product rationalization as a result of the acquisition. Therefore, we are not recommending a change to any of the firm's ratings at this time.

### **Wells Capital Management**

### Completion of Wells Fargo Advantage Funds and Evergreen Funds Merger News Item: 8/10/10

In January 2010 the mutual fund boards representing the Wells Fargo Advantage Funds and Evergreen Funds agreed to terms for a merger. This merger is now complete, resulting in the creation of new share classes for a handful of existing funds, new strategy offerings that weren't previously available and expense ratio modifications in some instances.

#### **Mercer View**

There is recent documentation in GIMD that comments on our uncertainty regarding the full integration of the fixed income teams at Wells Fargo and Evergreen. Therefore, although the merger of the two fund families is complete, we will continue monitoring developments with the newly formed fixed income team responsible for managing them.

## **Appendix C – Mercer Update**

#### **Events**

- Held our client Investment Forum in Toronto (September 28 29) titled "Taking Advantage of a Two-Speed World"
- Upcoming DC Forums in several cities on spend-down

#### **Awards**

 Global Investment Consultancy of the Year award for the eighth consecutive year - Financial News 2010 awards for Excellence in Institutional Asset Management, Europe

### Intellectual Capital - White Papers/Surveys

- Real Estate Debt From Crisis Comes Opportunity
- Investment Decision Making Survey
- DC Connections Spend Down: Post-Retirement Strategies Around the Globe
- Investment Case: Shipping
- Perspectives on Alternative Investments Observations and strategies for 2010 and beyond
- A Blueprint for Improving Institutional Equity Portfolios
- "Funny Money" The increasing irrelevance of pension earnings

### Conference/Event Speaking (Past)

- Scott Abel, Brian Boudreau, David Kelly, Michael Moloney, Richard Faw P&I LDI Seminars (September in Dallas, San Francisco, New York and Chicago)
- Louis Finney (speaker) and Kweku Obed (moderator) Chartered Alternative Investment Analyst (CAIA) Association, "Current State and Trends in the Private Equity and Distressed Debt Markets" (July)
- Jeff Gabrione IMN Alternative Investments Conference (September), IMI Alternative Investing Summit (July), and the William Blair Family Wealth conference (July)
- Liana Magner Mercer and career development at University of New Hampshire Whittemore School of Business & Economics (October)
- Craig Metrick Opal's Public Funds East (July) and Program for Advanced Trustee Studies (July)
- Andrew Ness National Association of Governmental Defined Contribution Administrators annual conference (September)
- Stacy Scapino Institutional Investors conference (October) and Women In Pensions (October)
- Erin Smith Annual PAICR conference "Competitive Intelligence: Using Research to Get Ahead." (September)
- Bryon Willy Roundtable for Consultants and Institutional Investors conference (Chicago)

### **Conference/Event Speaking (Upcoming)**

- Marina Batliwalla Opal's Annual Alternative Investing Summit (December)
- Jeff Gabrione IMI's Consultants Congress in Greenwich (November)
- Craig Metrick Principles for Responsible Investment Annual Event (October), and SRI in the Rockies (November)
- Troy Saharic P&I Defined Contribution West Coast Conference (October)
- Freeman Wood Opal Conference on Endowments and Foundations (November)

## **Appendix D - Disclosures**

### Important notices

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#### **Defined Contribution Performance Evaluation Report**

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